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Hotel VIC on the Harbour
opens in North Point
北角海匯酒店現已開業



Hotel VIC on the Harbour opens in North Point 北角海匯酒店現已開業

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以心建家 Building Homes with Heart

Contents

Vol 89 | Q3 2018

PDF



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Editor's Note 編者按 :

The *SHKP Quarterly* serves to provide updates on the Group's different businesses, with the aim of maintaining transparency and high standards of corporate governance. It is not intended as a promotional material.

本刊旨在為投資者提供集團業務的最新資訊，維持企業高透明度及良好的企業管治。本刊內容涵蓋集團業務的不同範疇，相關資料陳述並非用作宣傳推廣。

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4



8



13

Feature Story

- 4 Hotel VIC on the Harbour opens in North Point
北角海匯酒店現已開業

Business News - Hong Kong

- 8 PARK YOHO Milano in Yuen Long sees brisk sales
元朗PARK YOHO Milano銷情熾熱
- 10 St Martin offers a chic and smart neighbourhood setting near the Pak Shek Kok waterfront
白石角雲滙打造品味智慧海濱社區
- 13 New Town Plaza's brand new Movie Town opens
新城市廣場全新戲院大樓Movie Town投入服務
- 14 V Walk mall in West Kowloon achieves strong pre-leasing commitment
西九龍全新商場V Walk招租反應理想

Corporate News

- 15** More honours received from the investment community
集團再獲投資界頒發殊榮
- The Group receives Platinum Trusted Brand Award for the 13th straight year
集團連續13年榮獲「信譽品牌白金獎」
- 16** The Group announces 2017/18 full year results
集團公布2017/18全年業績
- 17** SUNeVision announces 2017/18 full year results
新意網公布2017/18全年業績
- SmarTone announces 2017/18 full year results
數碼通公布2017/18全年業績

Business News - Mainland

- 18** Integrated complex TODTOWN in Minhang, Shanghai debuts its residential units
上海閔行綜合項目天薈開售住宅



Profile

- 20** SHKP Volunteer Team Chief Leader Michelle Leung
Staying true and passionate in serving the community for 15 years
初心不改 服務社群15年
新地義工Team力量總領袖梁麗慈

24 Sustainability

28 News in Brief





All guest rooms and suites feature the superb harbour views
所有客房和套房都享有廣闊維港景致

4

Hotel VIC on the Harbour opens in North Point

The Group further strengthened its hotel portfolio in Hong Kong with the grand opening of Hotel VIC on the North Point waterfront in this mid-July. The new hotel targets the upwardly mobile, young and savvy tourists and business travellers looking for comfort and quality service. Hotel VIC is part of the Group's grand, integrated North Point harbourfront landmark along the prestigious harbour seafront section on Hong Kong Island, supported by a well-equipped transportation network and other facilities.

Hotel VIC has been performing well over the past two months. The restaurants are popular among diners, and the rooftop infinity pool and stylish guest rooms have received positive reviews from the media.

Stylish harbourfront accommodation

Designed by a host of award-winning teams, the new hotel emanates a comprehensively stylish look. The arrival lobby and the hotel's public area have been designed under the 'Urban Reflections' concept that focuses on the hotel's prime location alongside the harbour. As seen throughout the hotel's interiors, marble screens were inspired by cityscape reflections while textured glass fittings refract light like shimmering water ripples. Guest rooms as well feature a contemporary décor that infuses a sense of refined yet vibrant energy.

Hotel VIC offers 671 guest rooms and suites all boasting panoramic harbour views. The twin-tower hotel is equipped with a series

of comprehensive facilities for checked-in guests including an approximately 25-metre long outdoor swimming pool, 24-hour gym, sauna and steam rooms. Guests will love the rooftop infinity pool which offers a 180-degree harbour view. The gym has introduced VR flying machines which combine both fitness and VR activities in one. Guests can burn more calories when playing exciting VR games while spicing up their workout routines.

Additionally, there is approximately 15,000 square feet of indoor and outdoor space suitable for weddings or different types of events with professional event planners and catering team available to provide expert support.

Smart technology for enhanced service

Leveraging a host of emerging technologies to enhance guest accommodations, Hotel VIC offers caring, thoughtful services from room booking and check-in all the way through to the end of a guest's stay in Hong Kong.



Hotel VIC is also the first hotel in Hong Kong to provide a key card kiosk where guests can easily complete self check-in or check-out procedures to save queueing time at the front desk. At the key card kiosk, guests can access their key cards in just a few steps with a QR code sent to them following the online check-in procedures prior to their arrival. There is also a tailor-made smartphone app with in-room services, instant chat, reservation functions and more.

To keep guests well connected, the new hotel provides complimentary high-speed, smooth WiFi service and IPTV in all guest rooms and suites. Guests as well can enjoy free use of handy smartphones with unlimited data connection throughout the city and free IDD to the mainland, Japan, South Korea, United Kingdom and USA.

Exceptional waterfront dining

Hotel VIC offers three specialty dining destinations. The Farmhouse is an all-day dining outlet on the second floor offering buffets and international cuisines with indoor and outdoor seating overlooking the harbour. Adjoining The Farmhouse is The Farmhouse Deli, where guests can relax away from hassle and bustle of the city with fine pastries and cakes as well as premium coffee and a wide selection of teas.

Cruise, the rooftop restaurant and bar, offers splendid dining experience with a romantic outdoor area that takes in fabulous harbour vistas. It is also the only rooftop bar in the district with a wide range of cocktails, wines and a

specialty menu, making it an ideal place for food and wine with breath-taking harbour views.

Harbour North, the retail component of the grand, integrated North Point harbourfront landmark, will have its first phase of street level shops along Java Road opened in early 2019. The second phase is expected to open in the first quarter of 2020. Together with the adjoining retail space at Hotel VIC to be opened in late 2018, Harbour North is expected to serve as a popular rendezvous for chic shopping, dining and entertainment in the area. Upon completion of the entire Harbour North, guests will enjoy an even wider variety of leisure experience.

Easy access along the waterfront

Located along the harbour seafront, Hotel VIC is served by a comprehensive transport network. The hotel is only about two minutes' walk to MTR North Point Station. The North Point Ferry Pier, tram station and other public transportation options are all close by as well, allowing easy access to points throughout the territory. It takes about 10 minutes to travel to core business destinations like Hong Kong Convention and Exhibition Centre, around 15 minutes to International Finance Centre, approximately 18 minutes to International Commerce Centre; and roughly 40 minutes to Hong Kong International Airport.

An approximately 420-metre harbourfront promenade next to the hotel that extends through Harbour North all the way to the Victoria Harbour Development is now open for visitors to enjoy leisurely views across the harbour.



At the VR flying machines, guests can fly over the snow mountain or the space while burning more calories
住客在VR模擬飛行健身器材上，可一邊飛越雪山、太空等場景，一邊燃燒更多卡路里



Hotel VIC along the North Point harbourfront provides magnificent harbour views and a comprehensive transport network
海匯酒店位於北角海傍，享有維港一線景致，交通方便



Guests can enjoy tempting delicacies at the rooftop restaurant and bar - Cruise (left) as well as at the all-day dining outlet The Farmhouse (right) situated right in front of the gorgeous harbour
客人可在空中餐廳及酒吧Cruise (左) 或全天候餐廳The Farmhouse (右) 一邊品嚐美食，一邊欣賞無敵海景

北角海匯酒店現已開業

6

集團在香港的酒店組合進一步擴大，位於北角海傍的海匯酒店已於今年七月中正式開業，為中產一族、年輕及精明的旅客和商務客人提供舒適優質的服務。海匯酒店為集團在北角維港臨海大型綜合地標的一部分，位處供應罕見的港島維港臨海地段，區內交通網絡及配套完善。

海匯酒店營運僅兩個多月，餐廳深受客人歡迎，天台的無邊際泳池及時尚客房廣獲傳媒推介，表現令人滿意。

時尚海濱住宿享受

酒店設計由星級團隊負責，充分展現時尚風格。酒店大堂及公用空間以「城市倒影」為設計靈感，配以城市景觀為意念的大理石裝潢，以及如水波折射光線的玻璃組件，展示酒店位處維港海傍的地理優勢。客房設計則滿載現代氣息，散發出精緻及活力風格。

海匯酒店由雙子式大樓組成，合共提供671間客房和套房，每間均可飽覽廣闊的維港景致。酒店設有一系列完善設施供住客享用，包括長約25米的室外游泳池、24小時健身室、桑拿房和蒸汽浴室等。位於天台的無邊際泳池，可飽覽180度維港美景，視線毫無遮擋。健身室引入VR模擬飛行健身器材，將健身和

虛擬現實結合，讓住客一邊體驗緊張刺激的VR遊戲，一邊燃燒更多卡路里，增加運動樂趣。

另外，酒店擁有約15,000平方呎室內及戶外空間，適合舉行婚禮或不同類型活動，並有專業策劃團隊及餐飲到會服務配合。

智能科技 提升服務

海匯酒店緊貼新科技的發展，運用智能技術提升住宿體驗，讓住客由訂房、入住以至結束在港的旅程，均感受到體貼周到的服務。

酒店特別引入全港首個自助領取房卡專櫃，無論是登記入住或退房，都可輕鬆辦理。住客只需在網上進行入住登記，獲取二維碼；待抵步酒店時，憑二維碼到入住專櫃進行簡單手續，即可取得酒店房卡，省卻到前堂排隊登記的時間。酒店亦為住客度身訂造智能手機應用程式，全天候提供客房服務、即時查詢及預訂客房等功能，無比方便。

酒店貼心照顧客人需要，免費提供高速穩定的無線上網服務，所有客房和套房均設置寬頻電視。住客更可免費使用酒店提供的智能手機，無限使用本地流動數據服務，並且免費撥打長途電話至內地、日本、南韓、英國及美國。



Hotel VIC is the first hotel in Hong Kong to offer a key card kiosk, so guests do not have to queue at the front desk
海匯酒店為全港首家設置自助領取房卡專櫃的酒店，讓客人省卻排隊登記的時間



一線海景餐飲體驗

海匯酒店共有三家特色餐廳，位於二樓的全天候餐廳The Farmhouse提供自助餐及國際佳餚，設有室內及露天座位，讓客人在迷人海景前品嚐美食。毗鄰的The Farmhouse Deli提供精緻糕餅小食，配以優質咖啡及精選茗茶，讓賓客於繁忙的都市中享受悠閒時光。

位於酒店頂樓的空中餐廳及酒吧Cruise環境優雅，戶外用餐區滿載浪漫情調，維港景致一覽無遺。餐廳更是區內唯一一家天台酒吧，提供各式雞尾酒和精選葡萄酒，加上特色菜單，成為欣賞迷人維港景色兼品味美酒佳餚的好地方。

作為北角臨海大型綜合地標的零售部分，北角匯第一期，即面向渣華道的地舖，將於2019年初開業；第二期的商場預計在2020年第一季開幕；連同相鄰海匯酒店預計於2018年底開業的零售樓面，北角匯將成為區內時尚購物、餐飲及娛樂的熱門聚會地點。待北角匯全面開通後，賓客將享有更多元化的消閒體驗。

海濱地段 盡享交通優勢

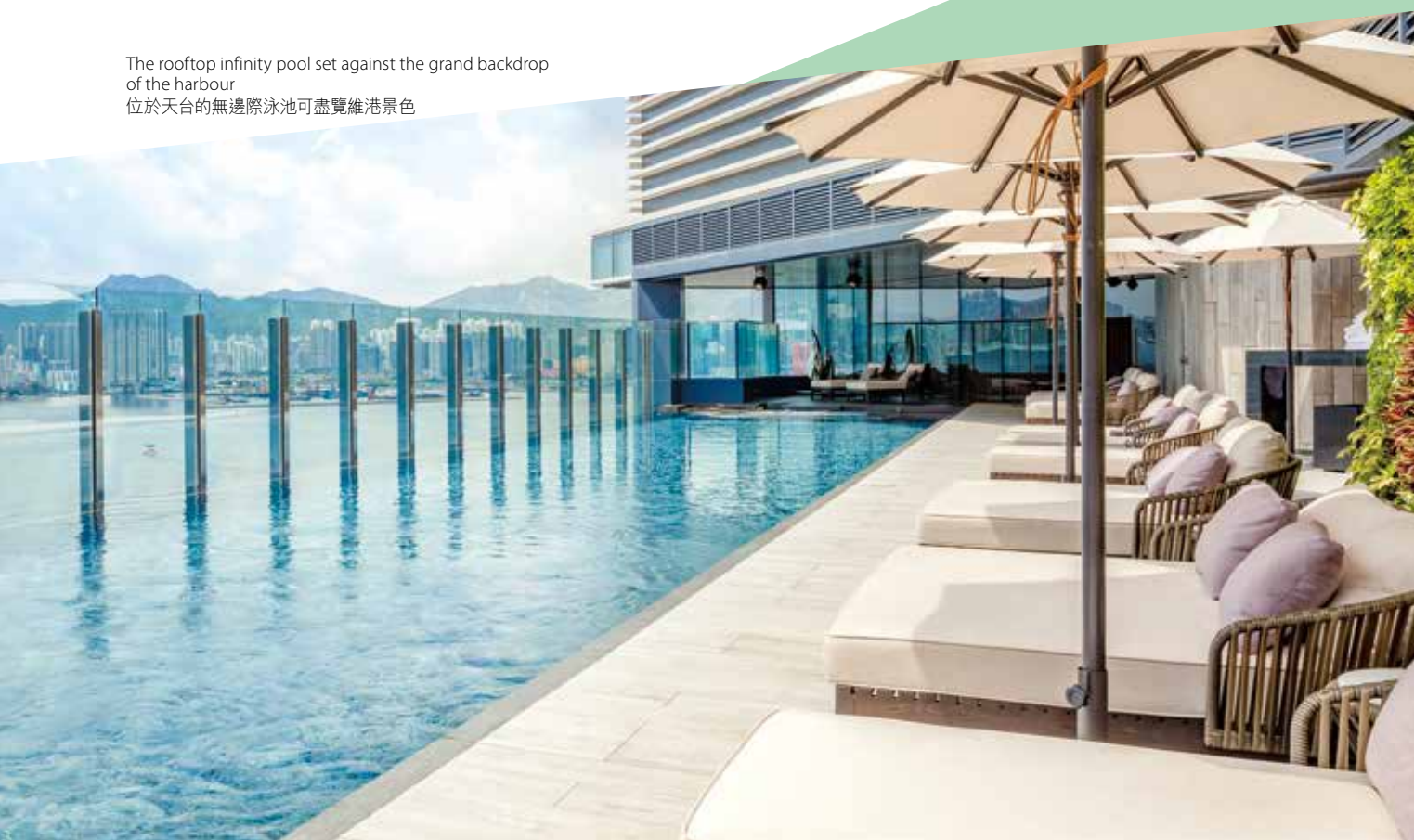
海匯酒店前臨維港一線景致，兼享完善交通網絡。酒店距離港鐵北角站僅約兩分鐘步程，而且北角渡輪碼頭、電車站和其他公共交通工具亦近在咫尺，遠近輕鬆可達。前往核心商業區如香港會議展覽中心約10分鐘車程、國際金融中心約15分鐘車程、環球貿易廣場約18分鐘車程；前往香港國際機場亦只需約40分鐘車程。

酒店對出連繫北角匯以至海璇發展項目的海濱長廊長約420米，現已開放予遊人欣賞維港景致，享受悠閒生活風格。

The rooftop infinity pool set against the grand backdrop of the harbour
位於天台的無邊際泳池可盡覽維港景色



Hotel VIC opens in mid-July
海匯酒店已於七月中開幕





This photograph was taken at the on-site show flat of Unit A, 10/F, Tower 36A, PARK YOHO Milano on 14 July 2018 and has been processed with computerized imaging techniques. Furniture, decorative items, pendant lights, special lights and bonsai will not be provided to purchasers at the time of handover of the residential properties. Please refer to the sales brochure for details of standard provisions of fittings, finishes and appliances.

相片於2018年7月14日在PARK YOHO Milano第36A座10樓A單位的現樓示範單位實景拍攝，並經電腦修飾處理。單位內擺放的傢俱、裝飾品、吊燈、特色燈飾及盆栽等並不會於交樓時隨樓附送給買家。有關交樓標準之裝置、裝修物料及設備之詳情，請參閱售樓說明書。

PARK YOHO Milano in Yuen Long sees brisk sales 元朗PARK YOHO Milano銷情熾熱

PARK YOHO¹, a major residential development in Yuen Long's Kam Tin North, boasts a prime location surrounded by natural greenery while connected to commercial cores. Previous phases² have been well received by the market and the construction quality has been widely praised by residents. Riding on this positive momentum, Phase 2C PARK YOHO Milano has seen strong sales since its market launch in this early August with about 95% of total residential units put on sale sold by 27 September, generating contracted sales of about HK\$3,700 million. Moreover, Phase 2B PARK YOHO Napoli has just released its first batch of units in late September.

8

Leisurely Italian lifestyle

PARK YOHO Milano will have five residential towers comprising 538 premium residential units. Typical units will range from 254 to 927 saleable square feet in studio to three-bedroom layouts. PARK YOHO Napoli will offer 712 premium residential units in eight residential towers. Special units with flat roofs and/or roofs will be available in both phases.

PARK YOHO Milano has been thoughtfully planned to resemble the back garden of PARK YOHO¹ with its extensive scenery. There will be a camp site³, outdoor lawn tennis courts³ in the front and an outdoor pool for pets³ at the back. The wide panoramic vistas will even extend to include dynamic views of Shenzhen⁴.

Strengthened transport network

PARK YOHO¹ residents will enjoy a wider range of transportation choices as new routes are opening up to strengthen the Development's transport interchange⁵. In close proximity to both West Rail Yuen Long Station and Kam Sheung Road Station, residents can take the feeder transport service to West Rail Line Yuen Long Station/YOHO MALL II and Kam Sheung Road Station⁶. KMB circular route 68F⁷ also stops at PARK YOHO¹, Yuen Long Station and Yuen Long Park while the new green mini bus

route 620⁸ goes to Kam Sheung Road Station. This provides residents with easy access to both West Rail stations for connection to the mass rail network. There is feeder transport service to International Commerce Centre⁶ and also cross-border coach service to Huanggang Port⁶.

To cope with district's growth, KMB is planning a new route M68⁹ which will travel from the PARK YOHO¹ transport interchange⁵ to West Rail Line Tsuen Wan West Station via Tai Lam Tunnel Bus Interchange where about 48 bus routes¹⁰ connect to various destinations across Hong Kong Island, Kowloon and the airport.

元朗錦田北大型住宅發展項目PARK YOHO¹，坐擁綠意環境，同時連繫都會核心。過往推出的期數²均銷情理想，樓宇質素備受用家讚好。承接優勢，第2C期PARK YOHO Milano於今年八月初開售，市場反應熱烈，截至9月27日，已售出已推出發售的住宅單位約95%，合約銷售總額約37億港元。第2B期PARK YOHO Napoli則剛於9月底開始發售。

愜意的意式生活

PARK YOHO Milano由五座住宅大樓組成，共提供538個優質住宅單位；標準分層單位實用面積由254至927平方呎，間隔包括開放式至三房。PARK YOHO

Napoli則由八座住宅大樓組成，共提供712個優質住宅單位。兩者均設有多種不同間隔的連平台及/或連天台的特色單位。

PARK YOHO Milano規劃佈局細緻，好比PARK YOHO¹的後花園，讓住戶可飽覽旖旎風光：前迎露營場地³及戶外真草網球場³，後擁寵物專用的室外嬉水池³，並可遠眺深圳繁華盛景⁴，景致層次豐富，開揚愜意。

交通網絡持續強化

PARK YOHO¹附設的交通總匯⁵持續增加新線，為住戶提供更多元化的交通選擇。發展項目享有西鐵元朗站及錦上路站的雙站優勢，住客可乘搭接駁車前往西鐵綫元朗站/YOHO MALL II及錦上路站⁶。另外，九巴68F循環線⁷往來PARK YOHO¹、元朗站及元朗公園；綠色專線小巴新增620號⁸往來錦上路站，讓住客輕鬆連繫西鐵站，繼而接連龐大的鐵路網絡。住客亦可乘搭接駁車前往環球貿易廣場⁶，或乘搭跨境直通巴士直達皇崗口岸⁶。

為配合地區增長潛力，九巴現正籌劃M68線⁹，由PARK YOHO¹交通總匯⁵前往西鐵綫荃灣西站，並途經大欖轉車站，該處約有48條巴士線¹⁰接連港島、九龍以至機場各區。

Notes

1. "PARK YOHO" is a marketing name of "Park Vista Development" only and will not appear in any Deed of Mutual Covenant, Preliminary Agreement for Sale and Purchase, Agreement for Sale and Purchase, Assignment and title documents relating to the Phase.
2. Phases launched previously refer to Phase 1A, Phase 1B, Phase 1C and Phase 2A of the Development.
3. All owners of residential properties in the Development, residents and their guests will have access to the clubhouse and recreational facilities, but subject to the terms in the Deed of Mutual Covenant, terms and requirements of relevant Government licenses and regulations, or additional payment. The clubhouse and recreational facilities may not be available for use at the time of handover of the residential properties, subject to the approval by the relevant Government departments. The names of the clubhouse facilities are promotional names appear in promotional materials. Such names will not appear in the Preliminary Agreement for Sale and Purchase, Agreement for Sale and Purchase, Assignment or any other title documents of the residential properties.
4. The above is only a brief description of the surrounding environment of the Phase of the Development. It does not represent all units can enjoy the said view. The view is affected by the unit's floor level, orientation, and surrounding buildings and environment, and is not applicable to all units. The surrounding buildings, facilities and environment may change from time to time, and are for reference only. The Vendor does not make any offer, representation, undertaking or warranty, whether expressed or implied, regarding the surrounding environment or view of the Phase.
5. Buses, mini buses, taxis, cross-border coaches and residents' limousine service at the public transport interchange will be provided by third-party companies. The third-party companies may solely decide their managed service or the fees, terms of use, operation hours and service period of the other said service, subject to the Deed of Mutual Covenant or the terms in other relevant legal documents.
6. Feeder transport service and cross-border coach services are proposed and planned by Eternal East Tours Co. Ltd., and not provided by the Vendor or the manager of the Development. Eternal East Tours Co. Ltd. reserves the right to make the final decision for its fees, frequency, arrangement, routes, operation hours, service period and relevant matters. The provision of such service may change from time to time or cancel in future. For details, please check with Eternal East Tours Co. Ltd. The Vendor does not make any offer, undertaking or warranty, whether expressed or implied, regarding the said services or matters. Prospective purchasers must not rely on this or make any claims against the Vendor.
7. Information for KMB circular route 68F comes from the below KMB website, and is for reference only: <http://www.kmb.hk/tc/news/press/archives/news201610312421.html>
8. Information for green mini bus route 620 comes from the below Transport Department website, and is for reference only: http://hketransport.td.gov.hk/ris_page/get_gmb_detail.php?route_id=2880&lang=TC
9. Information for KMB route M68 comes from the 2018-2019 Yuen Long Bus Route Planning Programme, and is for reference only: http://www.td.gov.hk/filemanager/en/util_uarticle_cp/2018-19_yuen_long_rpp.pdf
10. The number of bus routes available for interchange at the Tai Lam Tunnel Bus Interchange is calculated based on the Southbound routes, and assessed and provided by independent transport advisor CKM Asia Ltd, and with reference to the KMB website http://www.kmb.hk/t/services/interchange_tailamtunnel.html. It is for reference only.

備註

1. 「PARK YOHO」為「峻嶺發展項目」市場推廣之用的名稱，並不會於關於期數的任何公契、臨時買賣合約、買賣合約、轉讓契及契據出現。
2. 過往推出的期數指發展項目第1A期、第1B期、第1C期及第2A期。
3. 所有發展項目內的住宅物業的業主、住客及其賓客均可使用會所及康樂設施，惟須遵守公契、相關政府牌照、規例的條款及規定，並可能須支付費用。會所及康樂設施於住宅物業入伙時將未必可以啟用，以相關政府部門批准為準。會所設施名稱為宣傳物品中出現的宣傳名稱，將不會在住宅物業的臨時買賣合約、正式買賣合約、轉讓契或任何其他業權契據中顯示。
4. 上述僅為發展項目期數周邊環境的大概描述，並不代表所有單位同時享有相關景觀。所述景觀受單位所處層數、座向及周邊建築及環境所影響，並不適用於所有單位，且周邊建築、設施及環境會不時改變，僅供參考。賣方對期數周邊環境或景觀並不作出任何不論明示或隱含之要約、陳述、承諾或保證。
5. 交通總匯提供之巴士、小巴、的士、跨境直通巴士及專屬轉車服務將由第三者公司所提供。第三者公司可自行決定其管理服務或其他上述服務之收費、使用條款、營運時間及服務期限，惟須受公契或其他相關法律文件所訂立的條款規限。
6. 接駁車及跨境車服務由「永東旅行社」建議及策劃安排而非由賣方或發展項目管理人提供，就其收費、班次、安排、路線、營運時間及服務期限等相關事宜，「永東旅行社」保留最終決定權，其提供之服務日後可能不時有所改變或取消，詳情請向「永東旅行社」查詢。賣方並無對上述服務或事宜作出任何明示或隱含的要約、承諾或保證，準買家亦不應作出任何倚賴，或向賣方作出任何追討。
7. 九巴68F循環線資料參考自以下九巴網頁，僅供參考：<http://www.kmb.hk/tc/news/press/archives/news201610312421.html>。
8. 綠色專線小巴620號資料參考自以下運輸署網頁，僅供參考：http://hketransport.td.gov.hk/ris_page/get_gmb_detail.php?route_id=2880&lang=TC。
9. 九巴M68線資料參考自2018-2019年度元朗區巴士路線計劃，僅供參考：http://www.td.gov.hk/filemanager/en/util_uarticle_cp/2018-19_yuen_long_rpp.pdf。
10. 於大灣轉車站可轉乘之巴士線數目以南方方向作基準計算，並由獨立交通顧問陳錦敬亞洲有限公司評估提供，並參考九巴網頁http://www.kmb.hk/t/services/interchange_tailamtunnel.html，僅供參考。

Name of the Phase of the Development:

Phase 2B (Towers 20, 21A, 21B, 22, 23A, 23B, 25A, 25B, 26, 27A, 27B and 28 of the residential development in the Phase are called "PARK YOHO Napoli")

Phase 2C (Towers 31A, 31B, 32A, 32B, 33A, 33B, 35A, 35B, 36A and 36B of the residential development in the Phase are called "PARK YOHO Milano")

District: Kam Tin North

Name of Street and Street Number of the Phase: 18 Castle Peak Rd Tam Mi

Website address designated by the vendor for Phase 2B of the Development: www.parkyoho.com/napoli

Website address designated by the vendor for Phase 2C of the Development: www.parkyoho.com/milano

The photographs, images, drawings or sketches shown in this advertisement/promotional material represent an artist's impression of the Development concerned only. They are not drawn to scale and/or may have been edited and processed with computerized imaging techniques. Prospective purchasers should make reference to the sales brochure for details of the Development. The vendor also advises prospective purchasers to conduct an on-site visit for a better understanding of the development site, its surrounding environment and the public facilities nearby.

Vendor: Bright Strong Limited

Holding companies of the Vendor: Fourseas Investments Limited, Sun Hung Kai Properties Limited

Authorized person for the Phase: Dr. Lu Yuen Cheung Ronald

The firm or corporation of which the authorized person for the Phase is a proprietor, director or employee in his or her professional capacity: Ronald Lu & Partners (Hong Kong) Limited

Building contractor for the Phase: Chun Fai Construction Company Limited

The firm of solicitors acting for the owner in relation to the sale of residential properties in the Phase: Mayer Brown; Woo Kwan Lee & Lo; Wong & Poon

Authorized institution that has made a loan, or has undertaken to provide finance, for the construction of the Phase: The Hongkong and Shanghai Banking Corporation Limited (to be provided before commencement of sales)

Any other person who has made a loan for the construction of the Phase: Sun Hung Kai Properties Holding Investment Limited

Estimated material date for Phase 2B of the Development to the best of the Vendor's knowledge: 31 October 2019.

Estimated material date for Phase 2C of the Development to the best of the Vendor's knowledge: 30 April 2019.

("Material date" means the date on which the conditions of the land grant are complied with in respect of the Phase. The estimated material date is subject to any extension of time that is permitted under the agreement for sale and purchase.)

Prospective purchasers are advised to refer to the sales brochure for any information on the Phase of the Development.

This advertisement is published by or with the consent of the Vendor.

Date of Printing: 4 October 2018

發展項目期數名稱：

第2B期（期數中住宅發展項目的第20、21A、21B、22、23A、23B、25A、25B、26、27A、27B及28座稱為「PARK YOHO Napoli」）

第2C期（期數中住宅發展項目的第31A、31B、32A、32B、33A、33B、35A、35B、36A及36B座稱為「PARK YOHO Milano」）

區域：錦田北

期數的街道名稱及門牌號數：青山公路潭尾段18號

賣方就本發展項目第2B期指定的互聯網網站的網址：

www.parkyoho.com/napoli

賣方就本發展項目第2C期指定的互聯網網站的網址：

www.parkyoho.com/milano

本廣告/宣傳資料內載列的相片、圖像、繪圖或素描顯示純屬畫家對有關發展項目之想像。有關相片、圖像、繪圖或素描並非按照比例繪畫及/或可能經過電腦修飾處理。準買家如欲了解發展項目的詳情，請參閱售樓說明書。賣方亦建議準買家到有關發展地盤作實地考察，以對該發展地盤、其周邊地區環境及附近的公共設施有較佳了解。

賣方：輝建有限公司

賣方的控股公司：Fourseas Investments Limited、新鴻基地產發展有限公司

期數的認可人士的姓名或名稱：呂元祥博士

期數的認可人士以其專業身分擔任經營人、董事或僱員的商號或法團：呂元祥建築師事務所（香港）有限公司

期數的承建商：駿輝建築有限公司

就期數的住宅物業的出售而代表擁有人行事的律師事務所：孖士打律師行、胡關李羅律師行、王潘律師行

已為期數的建造提供貸款或已承諾為該項建造提供融資的認可機構：香港上海滙豐銀行有限公司（於開售前提供）

已為期數的建造提供貸款的任何其他人：Sun Hung Kai Properties Holding Investment Limited

盡賣方所知本發展項目第2B期的預計關鍵日期：2019年10月31日。

盡賣方所知本發展項目第2C期的預計關鍵日期：2019年4月30日。

（「關鍵日期」指批地文件的條件就期數而獲符合的日期。預計關鍵日期是受到買賣合約所允許的任何延期所規限的。）

賣方建議準買方參閱有關售樓說明書，以了解本發展項目期數的資料。

本廣告由賣方或在賣方的同意下發布。

印製日期：2018年10月4日



Rendering of St Martin's clubhouse*
雲匯會所電腦模擬效果圖*

St Martin offers a chic and smart neighbourhood setting near the Pak Shek Kok waterfront

白石角雲匯打造品味智慧海濱社區

St Martin Development, the latest major residential project in Pak Shek Kok, Tai Po, is being developed in two phases. Situated near the Tolo Harbour waterfront, St Martin provides natural sea and mountain view landscapes¹. Along with its full clubhouse facilities and vast landscaped gardens, St Martin forms a chic and smart neighbourhood. Phase 1 and Phase 2 of the development have received a strong response since their market launch in this July.

Stunning scenery along with a diverse range of layouts

Spectacularly situated near the Pak Shek Kok Promenade, St Martin faces the beautiful Tolo Harbour¹ and overlooks the emerald ranges of Pat Sin Leng and out as far as Ma On Shan on the other side¹, all set against a backdrop of the ranges of the Kau To Shan¹. The overall layout of the buildings form a U-shape with the direction of each tower brilliantly designed to provide wide views.

Phase 1 of the development will have 804 premium residential units in six residential towers. The saleable area of the standard units will range from approximately 270 to 960 square feet. Phase 2 of the development will comprise 640 premium residential units in four residential towers. The saleable area of the standard units will range from about 280 to 840 square feet. St Martin will offer different layouts including studios to three bedrooms (one en-suite) with store room and utility room residence types. Special units with

gardens or flat roofs, and special sea view units¹ will also be available.

A wide array of recreational facilities coupled with co-sharing elements

St Martin residents' clubhouse² and outdoor landscaped gardens will extend more than 140,000 square feet, over 60,000 square feet of which will house clubhouse facilities (including over 30,000 square feet of covered area, and 30,000 square feet of uncovered area), providing ample space for wide ranging activities. Comprehensive facilities will include a director's house, outdoor swimming pool, indoor swimming pool and jacuzzi, 24-hour gymnasium, indoor sports field, spa rooms, banquet rooms, an outdoor barbeque area and more. A co-sharing concept made up of co-sharing spaces and game rooms serve as an exchange platform for residents to fully enjoy a co-sharing lifestyle.

Chic and smart living

To help provide the ultimate smart living, St Martin has designed the Intelligent Living

App³, which is a dedicated mobile app that provides residents with access to the lift lobby, lifts, and the clubhouse while visitors will be given QR codes in order to maintain enhanced security. Its Chatbot smart assistant feature will provide 24-hour enquiry help on property management. Clubhouse facilities booking and other services⁴ including bike-sharing booking, food ordering and deliveries, dry cleaning services and more can be done through this app. Owners can even lease their units and parking spaces through the one-stop leasing management function on the app³.

Total e-payments will be supported on the app³. With it residents can make e-payments for clubhouse venue booking, catering, property management fees or other home convenience services. Residents will be able to better manage their daily schedules with traditional chores now handled at the touch of a button, ensuring a hassle-free lifestyle through the application of smart technology.

位於大埔白石角的全新大型住宅發展項目雲滙發展項目，共分兩期發展。雲滙座落吐露港臨海地段，盡享大自然山海景觀¹，配合會所完善的設施及廣闊的園林休憩空間，勢將打造為品味智慧社區。發展項目第一期及第二期自今年七月推出以來，備受歡迎。

景觀優美 戶型設計多元化

雲滙傲據臨近白石角海濱長廊的沿海地利，前臨吐露港美景¹，遠眺八仙嶺等翠綠山巒至對岸馬鞍山¹，後擁九肚羣山景致¹。發展項目以U形排列，每座座向悉心佈局，令視野更開闊。

發展項目第一期由六座住宅大樓組成，共提供804個優質住宅單位，分層標準單位實用面積由約270至960平方呎。發展項目第二期則由四座住宅大樓組成，共提供640個優質住宅單位，分層標準單位實用面積由約280至840平方呎。雲滙間隔多元化，由開放式至三房（一套房）連儲物房及工作間設計不等，另有連花園或平台特色戶以及精選特色海景¹單位。

消閒設施動靜皆宜 引入共享元素

雲滙的私人住客會所²連戶外綠化園林總面積逾140,000平方呎，當中逾60,000平方

呎為會所面積（包括30,000餘平方呎有蓋面積及30,000平方呎露天地方），活動空間寬敞。配套設施多元化，設有董事屋、室外游泳池、室內游泳池連按摩池、24小時健身室、室內運動場、水療按摩室、宴會廳及戶外燒烤區等。會所特別引入共享元素，更設有共享空間及遊戲室，為住戶提供交流平台，全方位享受共享生活。

品味智慧生活

雲滙設有專屬手機應用程式Intelligent Living App³，全面推行智慧生活。住戶憑應用程式即可進出住宅大堂、使用升降機及進出會所，訪客則可憑專屬QR code進入，提升屋苑保安。應用程式更引入Chatbot智慧助手，24小時為住戶解答有關屋苑管理的問題。住戶可透過應用程式預訂會所設施及其他服務⁴，包括租用共享單車、訂購點餐及送餐以及衣物乾洗服務等。業主甚至可以使用應用程式³內的一站式租賃管理服务，放租單位及車位。

雲滙實行全方位電子化交易服務，無論是會所場地租賃、餐飲服務、繳交管理費或其他家居服務，住戶均可在應用程式³內以電子方式付款；方便住戶充分安排時間，一按輕鬆處理生活大小事務，無憂生活繁瑣細節，以科技成就智慧生活。

*The information provided in this rendering is for reference only, and do not constitute or shall not be construed as any offer, representation, undertaking or warranty, whether express or implied, regarding the actual design, orientation, layout, specifications, construction, location, features, plan, fittings, finishes, appliances, furniture, decoration, plants, gardening and other items of the clubhouse or its surrounding area, facilities, buildings or constructions. The Vendor does not make any undertaking or warranty, whether express or implied, regarding the content provided in this rendering or any part therein are made according to the actual height, materials, design, usage, condition or construction of the clubhouse. Details upon completion may be different from those stated in this advertisement/promotional material. The Vendor reserves its absolute right to amend and change the design, specifications, characteristics, plan, materials and usage of the clubhouse/Phase and other facilities, parts and areas without the need to give prior notice to any purchaser. Purchasers must not rely on this rendering for any use or purpose. For details of the Phase, please refer to the sales brochure. The facilities and completion date of the clubhouse and/or recreational facilities are subject to the final approval of Buildings Department, Lands Department and/or other relevant Government departments. Opening hours and use of different clubhouse facilities are subject to the restrictions set out in the relevant stipulations of legislations, land grants, deed of mutual covenant, clubhouse rules, and actual site conditions.

All owners of residential properties in the Development, residents and their guests will have access to the residents' clubhouse and recreational facilities, but subject to the terms in the deed of mutual covenant, terms and requirements of relevant Government licenses and regulations, or additional payment. The clubhouse and recreational facilities may not be available for use at the time of handover of the residential properties, subject to the approval by the relevant Government departments.

* 本電腦模擬效果圖內的資料僅供參考，並不構成或不應被視作任何有關會所之實際設計、布局、間格、規格、建築、位置、特色、圖則、裝置、裝修物料、設備、傢俱、裝飾物、植物、園藝及其他物件或其周邊地方、設施、建築物或構築物之契約、陳述、承諾或保證（不論明示或暗示）。賣方並不承諾或保證（不論明示或暗示）以上所有電腦模擬效果圖內的內容或其任何部分依據會所之實際高度、用料、設計、用途、狀況或建築製造，落成後之詳情亦可能與本廣告/宣傳資料所述者有所不同。賣方保留其修改及改變會所/期數之設計、規格、特徵、圖則、用料和用途及其他設施、部分和地方之絕對權利，事先毋須通知任何買家。買家切勿依賴此電腦模擬效果圖作任何用途或目的。有關期數的詳細資料，請參閱售楼說明書。會所及/或康樂設施內的設施及落成日期以屋宇署、地政總署及/或其他相關政府部門之最終批核為準。會所不同設施之開放時間及使用受相關法律、批地文件、公契條款、會所使用守則及現場環境狀況限制。所有發展項目內的住宅物業的業主、住客及其賓客均可使用住客會所及康樂設施，惟須遵守公契、相關政府牌照、規例的條款及規定，並可能須支付費用。會所及康樂設施於住宅物業入伙時將未必可以啟用，以相關政府部門批准為準。

Rendering of St Martin's director's house*
雲滙董事屋電腦模擬效果圖*



Notes

- ¹ The view is affected by the unit's floor level, orientation and surrounding buildings and environment, and is not applicable to all units. The surrounding buildings and environment may change from time to time. The Vendor does not make any offer, representation, undertaking or warranty, whether express or implied, regarding the view and surrounding environment.
- ² All owners of residential properties in the Development, residents and their guests will have access to the residents' clubhouse and recreational facilities, but subject to the terms in the deed of mutual covenant, terms and requirements of relevant Government licenses and regulations, or additional payment. The clubhouse and recreational facilities may not be available for use at the time of handover of the residential properties, subject to the approval by the relevant Government departments.
- ³ "Intelligent Living App" and mobile "app" is an intelligent mobile phone App which is still under the development stage. Its functions and service coverage may be revised, inserted, deleted or adjusted from time to time without the need to give prior notice to purchasers. The Intelligent Living App may not be available for immediate use at the time of handover of the residential properties in the Phase. The above information do not constitute or shall not be construed as any offer, representation, undertaking or warranty, whether express or implied, on the part of the Vendor regarding the use, operation and/or provision of any relevant facilities and/or service.
- ⁴ Property management service and other above-mentioned service will be provided by the manager of the Phase or other contract engaged third-party companies. The manager or contract engaged third-party companies may determine the fees, terms of use, operation hours and service period of its property management service or the above-mentioned service, subject to the terms in the Deed of Mutual Covenant, service agreement or other relevant legal documents. Catering service will be subject to the issuance of relevant licenses.

備註

- ¹ 所述景觀受單位所處層數、座向及周邊建築物及環境影響，並非適用於所有單位，且周邊建築物及環境會不時改變。賣方對景觀及周邊環境並不作出任何不論明示或隱含之要約、陳述、承諾或保證。
- ² 所有發展項目內的住宅物業的業主、住客及其賓客均可使用住客會所及康樂設施，惟須遵守公契、相關政府牌照、規例的條款及規定，並可能須支付費用。會所及康樂設施於住宅物業入伙時將未必可以啟用，以相關政府部門批准為準。
- ³ 「Intelligent Living App」及手機「app」為流動智能電話的應用程式，仍處於開發階段，其功能及覆蓋的服務可能不時作出修改、增加、刪減或調整，而無須事先通知買方。「Intelligent Living App」應用程式於期數入伙時可能未必能即時啟用。以上資料並不構成或不應被視為賣方對任何有關設施及/或服務的使用、操作及/或提供之要約、陳述、承諾或保證（不論明示或隱含）。
- ⁴ 管理服務及其他上述服務將由期數的管理人或其他合約聘用的第三者公司所提供。管理人或合約聘用的第三者公司可自行決定就其管理服務或其他上述服務之收費、使用條款、營運時間及服務期限，惟須受公契、服務合約或其他相關法律文件所訂立的條款規限。餐飲服務須待取得有關牌照後方可提供。

Name of the Phase of the Development:

Phase 1 ("Phase 1") of St Martin Development ("the Development") (Tower 1 to Tower 7 (Tower 4 is omitted) of the residential development in Phase 1 are called "St Martin")
Phase 2 ("Phase 2") of St Martin Development ("the Development") (Tower 8 to Tower 11 of the residential development in Phase 2 are called "St Martin")

District: Pak Shek Kok (East)

Name of Street and Street Number of Phase 1 and Phase 2 of the Development: 12 Fo Chun Road[#]

The website address designated by the Vendor for Phase 1 of the Development: www.stmartin.com.hk/p1

The website address designated by the Vendor for Phase 2 of the Development: www.stmartin.com.hk/p2

The photographs, images, drawings or sketches shown in this advertisement/promotional material represent an artist's impression of the development concerned only. They are not drawn to scale and/or may have been edited and processed with computerized imaging techniques. Prospective purchasers should make reference to the sales brochure for details of the development. The vendor also advises prospective purchasers to conduct an on-site visit for a better understanding of the development site, its surrounding environment and the public facilities nearby.

Vendor: Superwick Limited

Holding companies of the Vendor: Value Day Holdings Limited, Total Corporate Holdings Limited, Sun Hung Kai Properties Limited

Authorized person of Phase 1 and Phase 2 of the Development: Lu Yuen Cheung Ronald

Firm or corporation of which the authorized person of Phase 1 and Phase 2 of the Development is a proprietor, director or employee in his professional capacity: Ronald Lu & Partners (Hong Kong) Limited

Building contractor of Phase 1 and Phase 2 of the Development: Sanfield Engineering Construction Limited

The firm of solicitors acting for the owner in relation to the sale of residential properties in Phase 1 and Phase 2 of the Development: Mayer Brown, Sit, Fung, Kwong & Shum, Woo Kwan Lee & Lo

Authorized institution that has made a loan, or has undertaken to provide finance for the construction of Phase 1 and Phase 2 of the Development: The Hongkong and Shanghai Banking Corporation Limited (to be provided before commencement of sales)

Any other person who has made a loan for the construction of Phase 1 and Phase 2 of the Development: Sun Hung Kai Properties Holding Investment Limited

The estimated material date for Phase 1 of the Development as provided by the authorized person of Phase 1 of the Development to the best of the Vendor's knowledge: 28th February, 2020

The estimated material date for Phase 2 of the Development as provided by the authorized person of Phase 2 of the Development to the best of the Vendor's knowledge: 31st July, 2020

("Material date" means the date on which the conditions of the land grant are complied with in respect of Phase 1 or Phase 2 of the Development. The estimated material date is subject to any extension of time that is permitted under the agreement for sale and purchase.)

Prospective purchaser is advised to refer to the sales brochure for any information on Phase 1 and Phase 2 of the Development.

This advertisement is published by the Vendor or by another person with the consent of the Vendor.

"Phase 1" and "Phase 2" is each called the "Phase".

#The above provisional street number is subject to confirmation when Phase 1 and Phase 2 of the Development are completed.

Date of Printing: 4 October 2018

發展項目期數名稱:

雲滙發展項目（「發展項目」）的第一期（「第一期」）（第一期中住宅發展項目的第1座至第7座（不設第4座）稱為「雲滙」）

雲滙發展項目（「發展項目」）的第二期（「第二期」）（第二期中住宅發展項目的第8座至第11座稱為「雲滙」）

區域: 白石角（東部）

本發展項目第一期及第二期的街道名稱及門牌號數: 科進路12號[#]

賣方就本發展項目第一期指定的互聯網網站的網址: www.stmartin.com.hk/p1

賣方就本發展項目第二期指定的互聯網網站的網址: www.stmartin.com.hk/p2

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賣方: 瑞域有限公司

賣方的控股公司: Value Day Holdings Limited · Total Corporate Holdings Limited · 新鴻基地產發展有限公司

本發展項目第一期及第二期的認可人士: 呂元祥

本發展項目第一期及第二期的認可人士以其專業身份擔任經管人、董事或僱員的商號或法團: 呂元祥建築師事務所（香港）有限公司

本發展項目第一期及第二期的承建商: 新輝城建工程有限公司

就本發展項目第一期及第二期中的住宅物業的出售而代表擁有人行事的律師事務所: 孖士打律師行、薛馮鄭岑律師行、胡關李羅律師行

已為本發展項目第一期及第二期的建造提供貸款或已承諾為該項建造提供融資的認可機構: 香港上海匯豐銀行有限公司（於開售前提供）

已為本發展項目第一期及第二期的建造提供貸款的任何其他人: Sun Hung Kai Properties Holding Investment Limited

盡賣方所知，由本發展項目第一期的認可人士提供的本發展項目第一期之預計關鍵日期: 2020年2月28日

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本廣告由賣方發布或在賣方的同意下由另一人發布。

「第一期」及「第二期」均稱為「期數」。

#此臨時門牌號數有待本發展項目第一期及第二期建成時確認。

印刷日期: 2018年10月4日



New Town Plaza Movie Town in Sha Tin features the most advanced movie experience with its state-of-the-art technologies
沙田新城市廣場Movie Town配備嶄新放映技術，為顧客帶來頂尖的電影感官新體驗

New Town Plaza's brand new Movie Town opens 新城市廣場全新戲院大樓Movie Town投入服務

The Group continually works proactively to enhance its existing retail portfolio in order to strengthen its leading market position. A case in point, New Town Plaza in Sha Tin has opened a new Movie Town to provide greater entertainment choices.

The largest cinema in the New Territories

New Town Plaza's new movie tower is now open. Movie Town provides more than 1,700 seats in seven theatre houses equipped with the latest sound and image technologies, making it the largest cinema in the New Territories. Utilizing the first 4K ultra high definition Onyx Cinema LED in Hong Kong, Movie Town allows movie-goers to feel as if they were actually in the scene on the screen. Movie Town also offers the first RealD Cinema technology in Hong Kong with a RealD ultimate screen, RealD 3D system, Dolby® Atmos™ immersive sound system and ButtKicker seat vibration system for a revolutionary 3D experience. In the MX4D Motion Theatre, the innovative, dynamic seats, eleven 4D theatre effects and Bowers & Wilkins professional speakers together deliver a true-to-life, exciting simulation experience.

Smart value-added service

In response to the purchasing habits of Generation Z shoppers, a QR code e-ticketing

service has now been launched. Customers can make their Movie Town ticket purchases and payment using the New Town Plaza app and be admitted to the theatre via a QR code without queuing for a printed ticket. Moreover, the mall also offers handling fee waivers for movie tickets purchased through its app, which is the first of its kind among mall apps in Hong Kong. VIP Club members can even redeem their reward points as Movie Dollars for movie ticket purchases.

集團積極優化現有的零售物業組合，以鞏固其業內的領導地位。沙田新城市廣場的全新戲院大樓Movie Town已投入服務，大大提升場內的娛樂體驗。

新界區規模最大戲院

新城市廣場的全新戲院大樓現已開業，Movie Town設有七間影院，提供逾1,700個座位，配備嶄新放映技術，屬於新界區最大規模的影院。Movie Town引入全港首個LED 4K超高清

Onyx螢幕影院，讓觀眾猶如置身於真實拍攝場景之中。戲院大樓亦特設全港首間全制式「RealD Cinema」影院，採用RealD終極銀幕、RealD 3D系統、Dolby® Atmos™全景聲音響系統及ButtKicker系統震動座椅，締造革命性的3D觀影享受。至於MX4D動感影院，其創新設計的座椅可多方向搖動，並提供11個配合電影而設的4D體感特效，效果逼真，配合Bowers & Wilkins專業揚聲器，讓觀眾感受一場無比真實的全感官觀影旅程。

智能增值服務

為配合新世代的消費習慣，商場推出QR code入場服務，顧客可在新城市廣場手機應用程式內，一次過購買Movie Town電影門票及完成付款，無需排隊列印門票，憑QR code即可進場。此外，更是全港首個商場手機應用程式推出購買電影門票全免手續費優惠；VIP Club會員更可以積分兌換Movie Dollar，在購買電影門票時直接使用。



V Walk mall in West Kowloon achieves strong pre-leasing commitment

西九龍全新商場V Walk招租反應理想



Rendering 效果圖

V Walk will introduce a comprehensive range of premium shopping and entertainment options to satisfy a wide array of customers at West Kowloon

V Walk將為西九龍引入多元化的優質購物及娛樂選擇，滿足不同客人所需

V Walk, the Group's future retail presence in West Kowloon, has received numerous leasing enquiries since its market launch. Pre-leasing is approaching 90% with tenants including a brand new cinema, the hottest restaurants, international renowned skincare and cosmetics brands, and jewellery brands. The project is progressing well with an expected opening in mid-2019.

Pre-leasing close to 90% supported by a diverse tenant mix

Located atop MTR Nam Cheong Station, V Walk sits adjacent to a number of large-scale residential projects, as well as primary and secondary schools. The soon-to-be completed major premium residences in the district will contribute to a rapid growth in the area's resident population, driving the demand for leisure and entertainment outlets. Major brands are optimistic about the mall's presence in the core transport and shopping hub of West Kowloon. Market response has been encouraging with pre-leasing occupancy close to 90% and a full take up rate expected by the end of this year.

The two-level V Walk will boast a gross floor area of about 300,000 square feet, housing over 150 shops that include a diverse tenant

mix. The new mall is poised to become the shopping and entertainment hotspot for trend-setting, stylish young people. Committed tenants offer everything from movies, trendy fashions, skincare and cosmetics to watches and jewellery, specialty restaurants, a supermarket, kindergarten and much more.

In the specialty restaurant category, for instance, almost 20 highly sought-after restaurants featuring different cuisines have committed to lease at V Walk. For nearly 60% of them it will be their debut opening in Southwest Kowloon, providing different and exciting cuisine options for diners. V Walk will also introduce a cinema complex to the neighbourhood. Boasting over 400 seats in five houses, the new theatre with top-notch audio and visual systems is expected to attract premium customers like young people and young families from the district and beyond.

Convenience of double railway lines

Situated directly above MTR Nam Cheong Station, V Walk will benefit from being near the interchange station for the West Rail Line and Tung Chung Line, offering easy access to destinations across Hong Kong Island, Kowloon and the New Territories. It is expected to

further benefit from integrated railway connections following the commissioning of the Express Rail Link (Hong Kong Section). Additionally, the project will also have a 24-hour all-weather indoor walkway and bridge that connects to nearby residential projects and schools for added convenience.

集團在西九龍發展的全新商場V Walk自招租以來，錄得大量租務查詢，目前預租率近九成；商戶包括嶄新戲院、人氣食肆、國際知名美妝及珠寶品牌。項目工程進度理想，預計可於2019年中旬開業。

預租率近90% 多元化商戶組合

V Walk位於港鐵南昌站上蓋，毗鄰多座大型屋苑和中小學校，加上區內多個大型優質屋苑陸續落成，區內居住人口將持續增加，對消閒娛樂需求與日俱增。各大品牌看好商場作為西九龍核心交通購物樞紐的發展潛力，紛紛落實進駐，預租率近九成，預計可於今年底全數租出。

V Walk樓面面積約300,000平方呎，共分兩層，逾150間商舖，提供多元化的商戶組合，致力滿足追求新穎時尚品味的年輕人的購物及娛樂需要。現已落實進駐的商戶包括戲院、潮流服裝、美容及化妝品、鐘錶珠寶、特色餐飲、超市及幼稚園等。

以特色餐飲為例，有近20間潮流人氣食肆落戶，提供不同類型的美食，當中近六成屬於首次進駐西南九龍，相信可為顧客帶來新鮮感。另外，V Walk將為區內引入全新戲院，設有五個影院，提供逾400個座位，配合頂尖影音系統，勢可吸引區內以至跨區年輕人及年輕家庭優質客群。

匯聚雙鐵路優勢

V Walk位處港鐵南昌站上蓋，匯聚西鐵綫與東涌綫的兩鐵優勢，港九新界各區輕鬆可達。隨著高鐵（香港段）通車後，預料商場可進一步受惠於日益完善的鐵路網絡。此外，項目將設24小時全天候室內行人通道及天橋，連接附近多個住宅項目及學校，四通八達。

More honours received from the investment community 集團再獲投資界頒發殊榮

The Group is committed to practicing sound corporate governance and proactive communications with investors to enhance its transparency. These efforts again have brought widespread acclaim from both international and local associations.

Four major prizes at the Asian Excellence Awards

The Group received outstanding scores from investors across different fields at the Asian Excellence Awards 2018 from the corporate governance magazine *Corporate Governance Asia*, and took home four awards that included Best Investor Relations Company, Hong Kong; Best Environmental Responsibility, Hong Kong; Best Corporate Communications, Hong Kong; and Best Investor Relations Professional, Hong Kong.

Best IR Company

At the Investor Relations Awards 2018 organized by the Hong Kong Investor Relations Association, analysts, fund managers and investors again cast their votes for the Group's excellent investor communications, naming it the Best IR Company – Large Cap for the third straight year.

集團致力實踐良好的企業管治，積極與投資者維持緊密聯繫，增加透明度，早前再獲國際及本地機構頒發獎項，備受業界肯定。

「亞洲卓越大獎」四大獎項

集團在企業管治雜誌《Corporate Governance Asia》舉辦的「2018亞洲卓越大獎」中，在多個評選範疇獲投資者給予優異分數，獲頒四大獎項，分別為「香港最佳投資者關係公司」、「香港最佳環保責任」、「香港最佳公司傳訊團隊」及「香港最佳投資者關係專業人員」殊榮。

最佳投資者關係公司

在香港投資者關係協會舉辦的「2018投資者關係大獎」中，集團獲分析員、基金經理及投資界人士票選為投資者關係表現優秀，連續第三屆蟬聯「最佳投資者關係公司—大型股」獎項。



Group Corporate Planning & Strategic Investment (Corporate Planning) General Manager Brian Sum (right) and Director of Corporate Communications Chris Liu (left) receive the awards from *Corporate Governance Asia*

集團公司策劃及策略投資部（公司策劃）總經理沈康寧（右）聯同公司傳訊總監廖國偉（左）領取《Corporate Governance Asia》頒發的多個大獎



Named the Best IR Company – Large Cap by the Hong Kong Investor Relations Association for the third consecutive year

集團連續第三年獲香港投資者關係協會頒發「最佳投資者關係公司—大型股」獎項

The Group receives Platinum Trusted Brand Award for the 13th straight year 集團連續13年榮獲「信譽品牌白金獎」



Five honours earned by the Group and business units in the Reader's Digest Trusted Brands Award. Group and its business units won five awards in the 'Reader's Digest' brand election.

The Group has built its trusted brand by offering customers premium developments as well as excellent service. For yet another year, the Group won a total of two platinum and three gold awards in the latest Reader's Digest Trusted Brands Award, thanks to all those consumers who voted for the Group and its related business units.

Consumers once again rated Sun Hung Kai Properties the most trusted property developer in Hong Kong, giving it the top platinum honour for the 13th consecutive year. APM mall earned a gold award in the shopping mall category for a fourth year while property management subsidiaries Hong Yip and Kai Shing together received gold awards for property management for a seventh straight year. Wilson Parking was presented with a platinum award in the car park category for a sixth year running.

集團致力發展優質物業，為客戶帶來卓越服務，優質品牌深受信賴。在今年的《讀者文摘》品牌選舉中，集團連同旗下多個業務單位繼續獲得消費者投下信心一票，合共獲得兩個白金獎及三個金獎。

新鴻基地產繼續獲消費者投選為香港地產發展商界別中最具信譽的優質品牌，連續13年榮獲「信譽品牌白金獎」最高殊榮。集團旗下商場APM於商場界別連續第四年獲頒金獎；兩家物業管理公司康業及啟勝雙雙連續七年獲頒物業管理公司界別金獎；威信停車場則在停車場界別連續第六年勇奪白金獎。

The Group announces 2017/18 full year results 集團公布2017/18全年業績



Group Chairman & Managing Director Raymond Kwok (fourth right) with top management at the 2017/18 full year results announcement
集團主席兼董事總經理郭炳聯(右四)聯同管理團隊公布2017/18全年業績

The Group's underlying profit attributable to the company's shareholders for the year ended 30 June 2018, excluding the effect of fair-value changes on investment properties, amounted to HK\$30,398 million. Underlying earnings per share were HK\$10.49. The directors have recommended the payment of a final dividend of HK\$3.45 per share, which together with the interim dividend of HK\$1.20 per share, the dividend for the full year will be HK\$4.65 per share, an increase of 13.4% from last year.

16

During the year under review, revenue from property sales as recorded in the financial statements, including revenue from joint-venture projects, amounted to HK\$41,943 million. Profit generated from property sales was HK\$16,261 million. The Group achieved contracted sales of about HK\$46,000 million for the year in attributable terms. In addition, the Group's rental income delivered a healthy performance, mainly attributable to continuing positive rental reversions and contributions from new rental properties. Gross rental income, including contributions from joint-venture projects, rose 8% year-on-year to HK\$23,682 million while net rental income increased by 9% year-on-year to HK\$18,647 million.

Sustainable business growth over time

The Group's land bank under development of a relatively low average cost is sufficient to meet development needs for five to six years. To cope with long term development needs, the Group will continue to seek land acquisition opportunities both in Hong Kong and major mainland cities through different means, including the conversion of agricultural land, that provide satisfactory returns. For property sales, contracted sales in Hong Kong since July 2018 have exceeded HK\$26,000 million in attributable terms. The Group is confident of

being able to achieve, on average, a medium-term annual target of HK\$40,000 million from property sales in Hong Kong.

As for investment property, the Group's existing investment portfolio is expected to perform well with satisfactory rental growth in the year ahead. This will be bolstered by broader footprints in Hong Kong and particularly on the mainland. With the gradual completion of the landmark projects over the next five to six years, the Group's already strong recurrent income base is expected to rise to new levels. V Walk in West Kowloon, Hong Kong and the grand luxury mall at One ITC in Shanghai are scheduled to open next year, underpinning the Group's rental growth starting from financial year 2019/20.

集團公布截至2018年6月30日止年度，在撇除投資物業公平值變動的影響後，可撥歸公司股東基礎溢利為303.98億港元；每股基礎溢利為10.49港元。董事局議決派發末期股息每股3.45港元，連同中期股息每股1.2港元，全年每股派息4.65港元，較上年增加13.4%。

回顧年內，連同合作項目的收入，財務報表錄得的物業銷售收入為419.43億港元，為集團帶來162.61億港元溢利。按所佔權益計算，集團在年內錄得的合約銷售額約達460億港元。另外，集團租金收

入穩健增長，主要受惠於續租租金持續上升，以及新收租物業帶來收益。連同合作項目租金收入計算，總租金收入按年上升8%至236.82億港元，淨租金收入按年上升9%至186.47億港元。

業務將可長期持續增長

集團擁有充足的發展中土地儲備，足夠未來五至六年發展，平均成本相對為低。為配合長期發展需要，集團將在香港及內地主要城市繼續物色機會，利用不同途徑補充土地儲備，包括更改農地用途，購入有合理回報的土地。在物業銷售方面，自2018年7月至今，按所佔權益計算，單單香港的合約銷售額已超過260億港元，集團有信心完成平均每年400億港元的香港物業銷售中期目標。

在物業投資方面，預期現有的投資組合在來年繼續有良好表現及租金增長，並將受惠於在香港及特別在內地物業投資版圖進一步擴展。隨著多個地標性項目在未來五至六年陸續落成，集團雄厚的經常性收入將進一步提升至更高水平。香港西九龍V Walk及上海國貿匯的高級商場計劃於明年開業，有助集團2019/20財政年度起的租金增長。

SUNeVision announces 2017/18 full year results 新意網公布2017/18全年業績

SUNeVision Holdings Ltd. achieved a satisfactory performance for the financial year ended 30 June 2018, with a profit attributable to owners of the company of HK\$776.4 million. Underlying profit attributable to owners of the company, excluding the effect of other gain and loss, was HK\$611.5 million; up 10% year-on-year. Revenue for the year rose 20% to HK\$1,364.8 million, largely attributed to increased revenue from the data centre operations. Gross profit amount rose 13% to HK\$799.0 million with gross margin at 59% for the year. Profit from operations for the year increased by 11% over last year to HK\$738.7 million. The company successfully completed the transfer of listing to the Main Board of The Hong Kong Stock Exchange in January 2018.

During the year, SUNeVision subsidiary iAdvantage's data centre business secured new contracts and renewed existing ones with satisfactory rental reversion while continued working on various major expansion and enhancement projects. The new flagship data centre, MEGA Plus, in Tseung Kwan O,

has commenced operations in October 2017. The transformation of the entire MEGA Two facility in Sha Tin into a dedicated data centre building has been completed. Optimization work at MEGA-i is being carried out. In January 2018, SUNeVision acquired a new site in Tsuen Wan for further expansion in future.

Amid keen competition, SUNeVision will continue to upgrade its infrastructures, facilities and services to remain as the Data Centre of Choice in Hong Kong for customers.

新意網集團有限公司在截至2018年6月30日止財政年度表現理想，公司股東應佔溢利為7.764億港元。撇除其他收益及虧損的影響，公司股東應佔基礎溢利按年增長10%至6.115億港元。年內收益上升20%至13.648億港元，主要受惠於數據中心業務的收益增長。毛利上升13%至7.990億港元，毛利率為59%。年內營運溢利上升11%至7.387億港元。另外，於2018年1月，公司成功轉至香港交易所主板上市。



新意網旗下互聯優勢的數據中心業務於年內取得新合約，並與現有客戶續約，續約租金令人滿意，同時繼續進行多個主要擴展及提升項目。位於將軍澳的全新旗艦數據中心MEGA Plus於2017年10月開始營運，沙田MEGA Two整幢改造為專用數據中心的項目已經完成，而MEGA-i的優化項目現正進行。於2018年1月，新意網收購了荃灣一幅地皮，以用作未來擴展。

在劇烈的競爭環境下，新意網將繼續提升基礎建設、設施及服務，以保持作為香港客戶數據中心之選。

SmarTone announces 2017/18 full year results 數碼通公布2017/18全年業績

SmarTone Telecommunications Holdings Limited reported results for the year ended 30 June 2018. During the year, competition has intensified across all segments of the market. In this challenging environment, SmarTone continued to focus on delivering a powerful network performance and exceptional customer care. In doing so, it achieved a healthy growth of 16% in customer number to 2.39 million with a further reduction of the postpaid churn rate to 0.8%.

Underlying service revenue net of handset subsidy amortization delivered a 2% growth, reflecting the resilience of the core postpaid business. Nevertheless, profitability was impacted by the weak prepaid segment and the increase in costs, including spectrum fee amortization. Profit attributable to equity holders of the company fell by 8% to HK\$615 million.

During the year, SmarTone continued to invest in network performance enhancement. After successfully conducting trials in Licensed Assisted Access (LAA) in 2017, it has started

deployment at selected hotspot areas to further enhance customer experience. Following the successful trial of FDD Massive MIMO, preparation for 5G is underway as the company plans for a field trial later this year. Notwithstanding the ongoing competitive pressure, SmarTone will continue to focus on customer growth, expansion of the Enterprise Solutions business, and digitalization initiatives to improve customer experience and drive operational efficiency.

數碼通電訊集團有限公司公布截至2018年6月30日止年度的業績。年內，市場上各個客戶群組的競爭日趨激烈。儘管環境充滿挑戰，數碼通繼續專注為客戶帶來強勢網絡表現及提供卓越服務，客戶人數得以維持穩健增長，增加16%至239萬，並將月費計劃的客戶流失率進一步降至0.8%。

扣除手機補貼攤銷後，月費計劃服務收入增長2%，反映核心月費計劃業務表現維持穩定。儘管如此，盈利仍受



預付產品表現疲弱，加上頻譜費攤銷等成本增加所影響，股東應佔溢利下跌8%至6.15億港元。

於年內，數碼通繼續投放資源提升網絡表現。繼2017年成功試行LAA技術測試後，現已開始於指定熱點部署應用，以提升客戶體驗。數碼通亦已成功試行FDD Massive MIMO技術，5G網絡的準備工作正在進行中，並計劃於今年稍後時間進行實地測試。儘管面對持續的競爭壓力，數碼通將繼續專注吸納客戶、拓展企業方案業務及推行數碼化計劃，以提升客戶體驗和營運效率。



Integrated complex TODTOWN in Minhang, Shanghai debuts its residential units

上海閔行綜合項目天薈開售住宅

TODTOWN in Minhang, Shanghai is a 35%-owned, large-scale integrated project that is also the first ever transit-oriented integrated development in the mainland. TODTOWN is being built around a public transport node, featuring an all-in-one commercial space, entertainment facilities, residences and leisure activities, accessible within a five- to 10-minute walk.

TODTOWN introduced its residential development Phase 1 – Condos in this early August. Market response has been encouraging with the first batch of 242 residential units completely sold out, generating contracted sales of over RMB2,600 million.

Transit-oriented integrated development

Located in the key Xinzhuang business hub of southwest Shanghai, TODTOWN is being built atop the current Xinzhuang Metro Station, which serves as an integrated transport node in the area. Xinzhuang Metro Station is an interchange station for existing Shanghai Metro Line 1 and Line 5, as well as the future National Railway Jinshan Line.

Moreover, the bus stops at Xinzhuang Metro Station exit provide more than a dozen routes to various destinations. In addition, the Xinzhuang Interchange connects several main elevated roads including the Shanghai Outer Ring Expressway, Shanghai-Kunming Expressway and Shanghai-Jinshan Expressway, offering speedy, direct access to business hubs like Xujiahui and Hongqiao business district that link directly to Shanghai Hongqiao International Airport or Shanghai Pudong International Airport for flights to the Yangtze River Delta, other mainland provinces and cities, or even destinations across the globe.

TODTOWN boasts a gross floor area of over four million square feet. This multi-phase

project will comprise about 1.9 million square feet of premium residences, about 1.4 million square feet of trendy retail space, about 500,000 square feet of quality offices and a luxury hotel.

Thoughtful designs and facilities enhance cozy living

Condos, the first of the two residential phases, will comprise 363 residential units in three residential towers. Typical units will range from about 1,120 to 1,940 square feet with two bedrooms to three bedrooms (two en-suites). Duplexes with areas from about 2,380 to 2,730 square feet will also be available to suit the needs of different families.

TODTOWN is a transit-oriented integrated development comprising residences, a shopping mall, offices and a hotel. 天薈屬於以公共交通為導向發展的綜合項目，集結住宅、購物商場、寫字樓和酒店於一身。



Rendering 效果圖



The facade is being installed on the Condos buildings (site photo taken in July 2018)
悅麗現正進行外牆工程 (2018年7月於項目實景拍攝)



TODTOWN Condos enjoyed strong sales during its initial launch
天薈悅麗備受市場歡迎，開售銷情理想

The residential units are designed with smart, practical layouts to suit local lifestyles. Windows will be set in a north-south orientation for improved cross-ventilation with the main living space facing south. Floor-to-ceiling windows will be reserved for the master bedrooms to allow in more natural light. Condos will be handed over to new owners in fine decorations equipped with full-house central air-conditioning and ventilation systems, full-house underfloor heating and multi-security systems, providing a living space that is both safe and comfortable.

The residences will be beautifully enhanced with outdoor landscaping, covering over 350,000 square feet. Inspired by Monet's Garden at Giverny, the landscape will feature three different thematic gardens with marvellous visual highlights. This tranquil verdant area will also include a 21,500-square-foot-plus lawn and jogging trail.

Construction progressing on schedule

Condos have been topped out with facades now being installed and expected handover by mid-2020. The remaining TODTOWN projects are on schedule. Upon completion of the entire project, TODTOWN will transform the area into a vibrant district and a commercial centre with great vigour.

集團持有35%權益的上海閔行大型綜合項目天薈，屬內地首個以公共交通為導向發展的綜合項目，以公共交通樞紐作為核心，以五至10分鐘步行路程為半徑，發展為匯聚商務、娛樂、居住及休閒為一體的綜合社區。

天薈的住宅部分第一期悅麗於今年八月初開售，市場反應熱烈，首批共242個住宅單位已經全部售罄，合約銷售總額超過人民幣26億元。

以公共交通為導向發展的綜合項目

天薈位處上海西南門戶莘莊商圈正核心，位於運行中的莘莊地鐵站上蓋，屬於區內的綜合交通樞紐。莘莊地鐵站為上海地鐵1號線及5號線的換乘車站，未來國家鐵路金山支線也將在此設站。

此外，莘莊地鐵站出口匯集十多條公交線路。區內設有莘莊立交，連接上海外環高速公路、滬昆高速公路及滬金高速公路等主要高架道路，可快速直達徐家匯及虹橋商務區等城市核心商圈，連接上海虹橋國際機場或上海浦東國際機場，連繫長三角、全國各省市以至世界各地。

天薈總樓面面積超過400萬平方呎，現正分期發展，包括約190萬平方呎優質住宅、約140萬平方呎時尚購物商場、約500,000平方呎高級寫字樓和一間豪華酒店。

設計配套貼心 居住環境怡人

住宅部分共分兩期發展，第一期悅麗由三座住宅大樓組成，合共提供363個住宅單位。標準單位面積由約1,120至1,940平方呎，由兩房至三房兩套不等；另設複式單位，面積由約2,380至2,730平方呎，適合不同家庭需要。

住宅單位間隔方正實用，設計滿足住戶生活習慣為主，南北通透，主要生活空間向南，主人睡房選用落地玻璃窗，為室內引入天然光線。悅麗將全部以精裝修標準交樓，配備全屋中央冷氣和新風系統、全屋地暖及多重保安等，提供舒適安全的居住環境。

住宅區的戶外綠化園林逾350,000平方呎，以莫奈吉維尼花園為設計靈感，營造出三個不同主題的花園，提供各有特色的景觀空間；另有逾21,500平方呎大草地和緩跑徑等，環境翠綠，清靜優美。

工程進度理想

悅麗已經平頂，現正進行外牆工程，預計可於2020年中交樓。天薈其他部分正如期施工。待整個項目落成後，天薈勢將為區內注入新活力，令其商業發展更加蓬勃。



Michelle Leung
梁麗慈

SHKP Volunteer Team Chief Leader
新地義工Team力量總領袖

20 SHKP Volunteer Team Chief Leader Michelle Leung Staying true and passionate in serving the community for 15 years

初心不改 服務社群15年
新地義工Team力量總領袖梁麗慈

For 15 years, the SHKP Volunteer Team has organized or participated in about 1,000 activities, clocking in around 1.1million hours of service. SHKP Volunteer Team Chief Leader Michelle Leung says that what is more important than these numbers is the Team remaining true to its original mission when it was established. The smiles of recipients and the friendships nurtured are impossible to quantify. The Team's ABC caring spirit – (A) Association to work as a team; (B) Belief in Building Homes with Heart; and (C) a Commitment to serve the community and reach out to those in need – is all in an effort to build a harmonious Hong Kong.

Initiated by management, Building Homes with Heart

Caring for both the physical and emotional needs of the underprivileged, the major initiatives of the SHKP Volunteer Team focus on: 'nurturing youth', 'helping the elderly', 'helping people with disabilities' and 'building homes'. The first three involve visits and long-term plans while the fourth calls upon the professional skills of the Team to provide repairs and basic refurbishment services.

The establishment of the SHKP Volunteer Team was inspired by the Group's Building Homes with Heart culture. Group Chairman Raymond Kwok believes that while monetary donations are important, one-on-one caring and helping are irreplaceable, and

from that mindset the Team was born 15 years ago. From only a few hundred members at its establishment in 2003 to today's 2,600, the Team has grown rapidly over the past decade thanks to the management's support and the company's unique advantages. Michelle says, "The Group provides resources for the Team and allows staff to take part in services during office hours. The Group's strong connections throughout the community built over many years have helped bolster the Team's volunteer work."

Cultivating with heart, collaborating to make Hong Kong a better home

The Team was established to apply the Group's positive energy in order to give back to the

community. "We are called the 'SHKP Volunteer Team'. Because 'Team' also means 'more' in Chinese, it is hoped that apart from the support of management and staff, our families, friends and even residents will also join our volunteer work." Michelle also points out that the SHKP Volunteer Team not only collaborates with government departments and sizeable charity organizations, it also develops different plans with small charity organizations as well. "We are very willing to work with charity organizations that are less well known to serve those who are often neglected by society," she adds.

The Team's volunteer work with various charity organizations happens all year round with them acting as co-organizer and service provider, seldom serving as sole organizer. Michelle says, "To each their own. Government departments and charity organizations specialize in planning services, that's why we are happy to be 'supporters' and contribute those services we do best. This collaborative spirit is ideal for volunteer work." However, she emphasizes that they take a proactive approach when understanding the needs of the community as well as charity recipients so that they can provide the most suitable services. On every visit, Team members will find out if they are actually meeting recipients' needs — such as the suitability of the gifts they distribute — and make adjustments in the future where necessary.

Boosted by happiness, galvanizing volunteer commitments

The Group offers three-year warranties on new flats in the belief that buyers' trust is earned through the commitment of building long-term relationships. The SHKP Volunteer Team serves the community with the same conviction because volunteer work also takes a lot of time and effort to bear fruit. Michelle recalls, "The Team took part in a three-year mentorship programme organized by the Child Development Fund in which we partnered with the Tung Wah Group of Hospitals to provide companionship to children in Tin Shui Wai as part of their personal development. This programme only required the mentors and mentees to keep in contact, but we insisted on meeting up in person and taking part in different kinds of activities every month.

This helped us nurture a deep friendship and mutual trust with the children." She also remembers the experience of pairing up with a primary six boy to assist with his personal growth. Time flies and the little boy is now a year-three university student, but their friendship has endured. Michelle adds, "Volunteering promotes the notion of 'life influencing life', and provides the kind of satisfaction and happiness you can only get when giving is the greatest reward!"

Michelle jokingly adds that the volunteer team's "survival" and continuous growth over the past 15 years are purely the result of "happiness". She says, "Recently we had a wall painting activity in a school for children with severe intellectual disabilities. I arrived just a little late but the teammates had all but finished the painting. I would have wanted to contribute more! Were we not happy, we would not have worked so hard and cherished every single opportunity." Moreover, she thinks that the positive energy generated from volunteering cannot be ignored. "There was a time when the Team carried out some planting work at a nursing home for a more than 12,000-square-foot garden. On a later visit, we found that the garden was much more beautiful than before. It turned out that the seniors at the nursing home had done a great deal of the planting in the garden themselves. Things get better when volunteers and recipients make an effort together."

Putting words into action, passing on the spirit of volunteering

Michelle is particularly impressed by SHKP colleagues who strove to breakthrough



The Team distributes festive gift bags across the community
義工隊每逢節日也會到社區派發福袋

old boundaries for charity. She says, "Some volunteers were a bit introverted and did not know how to break the ice at first. But practice makes perfect. Through training and continuous practice, they became more calm and independent, and they even set themselves higher goals. I am so pleased to witness their growth!"

A healthy team needs to have good succession planning. In addition to getting colleagues' children involved in volunteer services, the SHKP Volunteer Team has also set up a "Sunshine Team" to provide a "second echelon" of volunteers. Colleagues' children as well as young recipients are encouraged to join the Sunshine Team to promote the idea of "helping people help themselves" as well as passing on the mission of volunteering. Michelle adds, "Volunteering is not an activity but a spirit and a life attitude. No matter who you are, you can be a volunteer as long as you have the will to help others." She singled out Nana Chan, the recipient she knew from the redevelopment project at the Shek Kip Mei Estate. Nana Chan was 81 years old at the time and the SHKP volunteers provided a basic refurbishment of her flat. Influenced by the Team, she has since joined us as a volunteer. Michelle continues, "Nana Chan is almost 100 years old this year. Besides visiting with us, every day she delivers meals from the Centre to her neighbour who has difficulty with mobility. As simple as her help is, Nana Chan cares for others with a passion. This is essentially the volunteering spirit of "helping people help others" that we hope to inspire and pass on."



Through different types of volunteer work, the Team channels multiple efforts to show care for various segments of society

透過不同種類的義工服務，義工隊結合社會各界力量，一起發揮關愛精神

新地義工隊成立15周年，籌辦或參與接近1,000個活動，服務時數約110萬。新地義工隊總領袖梁麗慈表示，這些數字並非焦點，最重要是背後那份「ABC」義工精神：Association（同心協力，團結一致）；Belief（貫徹「以心建家、服務社群」信念）；Commitment（承擔社會責任，願意付出愛心和時間，一起推動「互助互愛」的香港）。看見受助人滿足的笑容、與他們建立的友情等，都是無法量化，這亦是新地義工隊成立的「初心」。

管理層倡議 以心回饋社會

新地義工隊的服務範疇大致可分為四方面，「青苗」、「扶老」、「傷健」和「建家」，前三者是透過一些探訪活動

或長期計劃，關懷年輕人、長者和傷健人士。至於「建家」方面，則運用集團建築及物管上的專長，為受助人提供維修和簡單的裝修服務之餘，更送上精神上的關懷。

新地義工隊可說是孕育於集團「以心建家」的企業文化。集團主席郭炳聯認為，捐錢固然重要，但金錢代替不了親身的關懷和幫助，於是在15年前決定成立新地義工隊。新地義工隊從2003年成立只有數百人，到今天已超過2,600人，十多年內能夠茁壯成長，梁麗慈坦言得力於管理層的支持和公司先天的優勢：「集團除為義工隊提供資源外，同事若需要辦公時間參與服務，公司多樂於『開綠燈』，這令同事更無後顧之

憂。此外，集團多年來在社會上建立的地區網絡，有助義工隊擴展服務層面，達到事半功倍之效。」

深耕細作 羣策羣力服務社群

設立義工隊，是希望匯聚集團的正能量回饋社會。「我們的名稱『新地義工Team力量』，Team除指自己的團隊外，亦取其諧音『添』的意思。希望除了管理層、員工支持外，更伸延至家人、朋友、以至新地住戶一同參與，增添義工力量。」她指出新地義工隊不僅與政府和大型慈善機構合作，亦與小型慈善機構開展不同計劃：「我們樂意與知名度相對低的慈善團體合作，因為他們服務的對象，往往是被社會忽略的一群。」

“ The smiles of recipients and the friendships nurtured are impossible to quantify. The Team's ABC caring spirit - (A) Association to work as a team; (B) Belief in Building Homes with Heart; and (C) a Commitment to serve the community and reach out to those in need - is all in an effort to build a harmonious Hong Kong.

最重要是背後那份「ABC」義工精神：Association（同心協力，團結一致）；Belief（貫徹「以心建家、服務社群」信念）；Commitment（承擔社會責任，願意付出愛心和時間，一起推動「互助互愛」的香港）。 ”



As the SHKP Volunteer Team Chief Leader, Michelle continually takes part in different volunteer work as often as time allows. 梁麗慈作為義工隊總領袖，她堅持身體力行，只要時間許可，都會參加不同的義工服務。



SHKP Volunteer Team actively participates in various volunteering events
新地義工隊積極參與不同義工活動



義工隊可謂全年無休，與不同的社福機構籌組各種類型義工計劃時，他們絕少成為活動的主辦者，大部分時間充當協辦者和提供服務的角色，原來這都是刻意定位的：「所謂各按其職，各展所長，政府和各慈善機構在服務籌劃上一定比我們專業，所以我們樂於成為一個『支援者』，貢獻我們的專長，這種協作精神才最有效發揮義工的力量。」但梁麗慈強調，義工隊也不是被動的，我們會主動及積極了解社區及受助者的需要，以提供一些適時、適切的服務。每次參與義務工作，成員都會主動了解受助人的需要，簡單如節日派送「福袋」，他們在探訪時，也會了解那些禮物是否合用，並在下次活動調節。

快樂滿足感 茁壯行義服務

集團會為新樓業主提供三年保修，因為信任，源於一份願意建立長遠關係的承諾。新地義工隊也懷著相同的信念服務社群，因為做義工和興建樓宇一樣，要花心思、要付出時間，才能有好成果。「記得義工隊參加了『兒童發展基金』，夥拍東華三院陪伴天水圍的小孩子成長，那是一個為期三年的師友嚮導計劃。計劃本來要求師友間在配對後自行聯絡，但我們堅持每個月見面及安排

不同類別的活動。因此，大家建立了一份既互信及深厚的友誼。」她回想當時被安排陪伴一位六年級的小男孩成長，轉眼現在他已是位大學三年級生，關係依然像朋友般真摯：「義工彰顯『以生命影響生命』，在付出過程中得到滿足感和快樂，就是最大的回報！」

梁麗慈笑言，義工隊這15年來不僅能「生存」下來，還持續壯大，完全是因為「快樂」二字：「早陣子，我們到一所特殊學校鬆壁畫，我才不過遲了一點到步，大家都幾乎畫完了，我還『抱怨』為甚麼不多留一點空位給我呢！要是不快樂，我們也不會這麼落力，也不會如此珍惜每一次服務的機會。」此外，她覺得義工產生的正能量不容忽視：「記得義工隊曾替一所頤養院內面積12,000多平方呎的園林重新進行綠化，完工後再探訪，卻發現較當初更加美麗，原來長者們自己栽種不少植物放在園圃裡。不只我們付出，受助者也付出，令事情變得更美好。」

身體力行 傳承義工精神

梁麗慈特別欣賞新地同事為了行善，努力突破自己的界限：「有部分義工個性比較內斂，最初不知如何打開話題。透

過義工培訓及不斷的『實戰』，他們都變得愈來愈淡定，自我要求愈來愈高，更能獨當一面。見到他們的成長，真令我感到十分欣慰呢！」

一支健康的團隊，需要建立傳承的制度，所以除鼓勵員工帶同子女參與義工活動外，新地義工隊亦特別設立「陽光小組」，為義工力量建立「第二梯隊」。「陽光小組」除邀請同事的子女外，亦鼓勵年輕的受助人加入，發揮助人自助精神，並將義工使命承傳下去。「義工不是一項活動，而是一份精神，一種生活態度。無論你的條件如何，只要你有願意幫助別人的心志，你就是一位義工。」梁麗慈特別提到一位受助人陳婆婆，認識她源於在石硤尾邨重建計劃，那時她已經81歲，她接受到新地義工的協助，為單位提供基本裝修，令她得以安居。她受到義工隊的感染，也加入成為義工一份子！「今年陳婆婆已年近百歲，她除跟我們一起探訪外，她每天都會從中心送飯給一位行動不便的鄰居，雖看似是簡單的服務，但陳婆婆以熱心去照顧及關懷別人，這正是我們希望推動的『受助、助人』理念，讓義工精神得以薪火相傳。」

SHKP Vertical Run for Charity continues to promote exercise for good

「新地公益垂直跑」繼續宣揚運動行善



Group Deputy Managing Director Victor Lui (centre), Group Executive Director Christopher Kwok (right) and Event Organizing Committee Co-chairman Edward Cheung (left) officiate at the 2018 SHKP Vertical Run for Charity launching ceremony
集團副董事總經理雷霆(中)、集團執行董事郭基泓(右)以及活動籌委會聯席主席張永銳(左)為2018「新地公益垂直跑」揭開序幕

The seventh SHKP Vertical Run for Charity will stage the Race to Hong Kong ICC and Race to Shanghai IFC on 2 December and 14 October respectively. The race in Hong Kong will again be the grand finale of the Vertical World Circuit, bringing together elite vertical runners from all over the globe to compete for world titles inside Hong Kong's tallest skyscraper International Commerce Centre (ICC). As in previous years these events will raise funds for charity with race proceeds (without any deductions) going to support disadvantaged children and youth services.

The Race to Hong Kong ICC this year will again have four categories: Elite, Individual, Team Relay and Fun Climb. The organizer will continue sponsoring the overall champions of the Men's and Women's Individual categories in other races on the

Vertical World Circuit to support elite athletes to race internationally. Moreover, to promote vertical running among the local community and encourage people to make exercise a regular habit, the 'Step-Up for Wellness' and 'Step-Up for Health' series of public participation campaigns will again be launched and promoted in the Group's residential housings and shopping malls, inviting the public to take part while generally encouraging everyone to exercise for good.

「新地公益垂直跑」踏入第七年，兩項賽事「勇闖香港ICC」及「勇闖上海IFC」分別於12月2日及10月14日舉行。香港賽站繼續成為垂直馬拉松世界巡迴賽的終極賽站，屆時來自世界各地的垂直跑精英將雲集於全港最高建築物環球貿易廣場（ICC），爭奪世界冠軍殊榮。一如以往，垂直跑活動結合慈善元素，活動收益將不扣除開支，全數撥捐作慈善用途，以發展基層兒童及青少年項目。

今年「勇闖香港ICC」的賽事繼續分為精英賽、個人賽、隊際接力賽及滿Fun體驗四大類別。男子組及女子組總冠軍將繼續獲得大會贊助，到垂直馬拉松世界巡迴賽其他賽站與外國跑手一較高下。另外，為把垂直跑運動普及至社會各個層面以及推動公眾養成恆常運動的健康習慣，集團旗下屋苑及商場將繼續合力推行「齊上同行善」及「齊上同運動」一系列公眾參與活動，同時鼓勵公眾運動行善。

Modern Apprenticeship Programme SHKP staff mentors help young people determine their future career aspirations

「『見』造未來 — 師徒創路學堂」新地師傅助青少年重新認清方向

Co-hosted by the Group and Breakthrough, the 2018 Modern Apprenticeship Programme came to an end. More than 10 young people completed their internships, life planning programmes and personal growth training, as well as an exchange trip to Taiwan to explore and determine their future targets and directions in life.

Through the comprehensive personal growth training and 10-week internships at SHKP, the participants got to know themselves better. Under the guidance of seasoned SHKP staff, they also came to understand workplace life and the skills for getting along with others. Apart from job coaching, the SHKP mentors discovered the strengths and potential of the apprentices, helping them find their own abilities, interests and career aspirations.

集團與突破機構合辦的「『見』造未來 — 師徒創路學堂2018」計劃圓滿結束，今年共有10多名青少年完成工作實習、生涯規劃活動及成長訓練以及台灣學習之旅，尋找並確立自己的目標和方向，邁步往夢想前行。



The 2018 Modern Apprenticeship Programme participants are thankful for the guidance and encouragement from the SHKP staff mentors
「『見』造未來 — 師徒創路學堂2018」學員感謝新地師傅的指導與鼓勵

一眾學員透過多元化的個人成長訓練以及在集團的10星期工作實習認識自己，並在資深新地員工的指導下，了解職場生活以及學習待人接物的技巧。新地師傅除了向學員提供工作指導外，更在同行的過程中發掘學員的長處及潛能，讓學員了解自己的能力和興趣及職業志向。

The Group promotes sports for charity through cycling events

集團透過推動單車活動鼓勵多運動多行善

In the spirit of exercise for good, the Group will be the title and charity sponsor of the Sun Hung Kai Properties Hong Kong Cyclothon for the fourth consecutive year. An extra donation will again be made to part of the overall race proceeds from the event to go towards services for disadvantaged local children and youth.

This mega event will be held on 14 October (Sunday). This year, the Group will introduce another top-flight international cycling competition – the Hammer Series to Hong Kong with the new Hammer Hong Kong race being the finale of the Series. This new event will see 11 UCI WorldTour teams and three Pro Continental Teams compete for championship titles. Another new element will be the SHKP Greater Bay Area Youth Trophy, calling on young cyclists from 11 member cities of the Greater Bay Area to join in the event. Other races and activities include Men's and Women's Open Races, 50km and 30km Rides, CEO Charity & Celebrity Ride, Kids & Youth Rides, and the Family Fun Ride.

In addition, the Group is serving as sponsor for the 2018 SHKP Cycling Academy Pilot Scheme organized by the Cycling Association of Hong Kong, China. Through professional cycling training, the scheme aims to enhance students' skill and power and bolster their overall sportsmanship. The most promising and talented individuals will be invited to join the Hong Kong cycling elite training programme. Students from 20 local secondary schools will participate in the scheme.

貫徹運動行善的精神，集團今年已是連續第四年擔任「新鴻基地產香港單車節」的冠名及慈善贊助商，並且會繼續額外捐款，連同來自主辦單位的部分賽事收入，用作發展本地基層兒童及青少年服務。



Hong Kong Tourism Board Chairman Peter Lam (second right), Group Deputy Managing Director Mike Wong (second left) and Executive Director Adam Kwok (first left) with the sponsor representative at the Sun Hung Kai Properties Hong Kong Cyclothon press conference

香港旅遊發展局主席林建岳(右二)、集團副董事總經理黃植榮(左二)及執行董事郭基輝(左一)以及贊助機構代表出席「新鴻基地產香港單車節」記者會

活動將於10月14日(星期日)舉行，今年集團進一步將單車界注目的國際比賽「Hammer Series」引入香港，首設「Hammer香港站」，比賽更成為該系列賽事的壓軸賽站；屆時將有11支國際單車聯盟世界巡迴賽車隊及三支職業洲際車隊參與，爭奪殊榮。集團更首設「新地粵港澳大灣區青年盃」，邀請來自大灣區11個城市的年青人互相交流。其他賽事和項目包括男、女子公路繞圈賽、50及30公里組、總裁慈善及名人單車遊、兒童及青少年單車樂以及家庭單車樂。

另外，集團與中國香港單車總會合作，贊助「新地單車學院2018先導計劃」，透過專業單車培訓，增強學生鬥志及培養體育精神，並發掘有潛質加入香港單車精英訓練梯隊的生力軍；該計劃將有20間本地學校的中學生參加。

SHKP Reading Club promotes reading among teenagers

新閱會全力推廣青少年閱讀

The Group has sponsored underprivileged students to participate in reading activities under the Read to Dream programme for 11 straight years. This year, more than 1,300 underprivileged students visited the book fair with volunteers and purchased their favourite books with cash allowances provided by the Group. They also attended sharing sessions given by celebrities and an outstanding athlete as well as creative workshops to enrich their knowledge and expand their horizons.

集團連續11年舉辦「新地齊讀好書」計劃，贊助基層學童參與閱讀活動。今年共有逾1,300名基層學童暢遊書展，並在義工陪同下善用集團贊助的現金津貼，選購喜愛好書。學童亦參與了名人及傑出運動員的分享會及創意工作坊，增進知識，擴闊視野。



Group volunteers accompany students to visit the book fair and select their favourite books
集團義工帶領學童暢遊書展，挑選心愛好書

SHKP named a top three donor of The Community Chest for the sixth year running 集團連續六年成為公益金三大最高籌款機構之一



Group Executive Director Eric Tung (right) accepts the Top 10 Donor Award certificate from The Community Chest President Charles Lee (left)
集團執行董事董子豪(右)接受公益金會長李業廣(左)頒發「十大最高籌款機構」獎狀

As a socially responsible company, the Group always provides a helping hand to show its care and concern for the community and support for the underprivileged. At The Community Chest of Hong Kong 2017/18 Annual Awards Ceremony, the Group was named one of the top three donors for the sixth year running and also received a President's Award.

The Group raised funds for the Chest during the year through two major sporting charity events, including the SHKP Vertical Run for Charity – Race to Hong Kong ICC and Sun Hung Kai Properties Hong Kong Cyclothon. The Group also encourages its staff to participate in Chest-related activities such as Corporate Challenge, Green Day, Love Teeth Day and Dress Casual Day.

集團積極履行社會責任，熱心行善，關愛社會和扶助弱勢群體。在2017/18年度香港公益金周年頒獎典禮上，連續六年成為三大年度最高籌款機構之一，並獲頒發「公益榮譽獎」。

年內，集團透過「新地公益垂直跑-勇闖香港ICC」及「新鴻基地產香港單車節」兩個重點慈善體育活動為公益金籌募善款，並且鼓勵員工參與「公益慈善馬拉松」、「公益綠識日」、「公益愛牙日」及「公益金便服日」等活動。

Hong Yip and Kai Shing clinch three golds at the Best Landscape Award 康業與啟勝在「最佳園林大獎」中獲三項金獎

Greening is one of the key priorities in the Group's property developments. Landscaped areas are reserved at the project planning stage with professional landscape teams responsible for green planning as well as design and maintenance to deliver a better environment for customers. Various industry recognitions have been received with the latest honours coming from the 2018 Best Landscape Award for Private Property Development organized by the Leisure and Cultural Services Department. Hong Yip and Kai Shing jointly secured three golds, 18 merit awards and seven Environmental Efficiency Awards with residential projects Grand YOHO, Peak One and Shouson Peak winning the top gold in the Large-Scale, Medium-Scale and Small-Scale Domestic Property categories respectively.

The teams consider both landscape design and horticultural maintenance equally important. Grand YOHO has over 100 species of plants with changing seasonal flowers. Residents can experience planting at the leisure farm under the guidance of professional horticulturists who share planting tips regularly. Peak One received praise from the judging panel for its distinctive landscape architecture and design. The team nurtures 3D vertical green walls, a Maestro Garden, floral chessboard as well as other plants to keep natural zones colourful and fascinating. The Shouson Peak team has set up sustainable gardening maintenance management systems, which include cultivating more local plants, installing large rainwater collectors and setting up an irrigation schedule, and collecting leaves from residents for composting.



Hong Yip and Kai Shing win 28 awards at the 2018 Best Landscape Award for Private Property Development
康業與啟勝在「2018最佳園林大獎-私人物業」中合共獲頒28個獎項

集團重視綠化空間，不但在物業規劃時預留面積進行園藝設計，更特設專業園藝團隊負責園藝綠化規劃、設計及保養，為客戶帶來更佳環境，表現屢獲業界讚賞。在康樂及文化事務署主辦的「2018最佳園林大獎-私人物業」中，康業與啟勝合共獲頒三個金獎、18個優異獎及七個環保效益獎；住宅項目Grand YOHO、壹號雲頂和Shouson Peak分別在大、中、小型住宅物業組別榮獲最高級別金獎。

管理團隊著重園林設計之餘，在園藝保養上亦花盡心思。Grand YOHO的植物種類超過100種，園林不時更換時花。項目設有休閒農莊，住戶可在專業園藝師指導下體驗種植樂趣，園藝師亦會定期分享種植心得。壹號雲頂的園林佈局及設計獨特，備受評判讚賞。管理團隊悉心護理園內的立體藝術垂直綠化牆、彩織漫花園及西式棋盤等，以保持花園色彩繽紛。Shouson Peak的管理團隊制定可持續的園藝保養管理系統，包括多採用本土植物、設置大型雨水收集系統並制定澆水時間表，以至回收住戶單位內的樹葉來製造土泥堆肥等。

New phase of SHKP-Kwoks' Foundation scholarships at Southeast University 新地郭氏基金開展新一期東南大學獎助學金

Since 2002, the SHKP-Kwoks' Foundation has been committed to nurturing talents in Hong Kong and on the mainland by offering financial assistance to promising students with limited means for undergraduate studies. The Foundation set up a scholarship programme at Southeast University in 2014 to help bright students from underprivileged families complete their undergraduate studies. The first phase of this scheme concluded successfully with all beneficiaries graduating. Over 60% will continue to pursue master's or doctor of philosophy degrees. The Foundation has extended the scholarship programme. The second phase of which will continue to relieve families' of their financial burdens of the underprivileged students and encourage them to climb up the ladder.

新地郭氏基金自2002年成立以來，秉承為香港及內地培育人才的理念，為優秀的清貧學生提供經濟資助，讓他們有機會進入大學修讀本科課程。基金於2014年設立「東南大學獎助學金」，協助成績優秀但家境貧困的學生完成大學本科課程。第一期獎助學金項目圓滿結束，受資助的學生均順利畢業，當中超過六成學生將繼續攻讀碩士或博士研究課程。基金早前落實第二期資助計劃，繼續為貧困學生減輕家庭經濟壓力，激勵他們奮發自強、努力向上。



SHKP-Kwoks' Foundation Executive Director Amy Kwok (left) and Southeast University Vice-President Huang Dawei (right) at the signing ceremony for the second phase of the Southeast University scholarship programme
新地郭氏基金執行董事郭婉儀(左)與東南大學副校長黃大衛(右)簽署「東南大學獎助學金」第二期協議書

ICC takes home the top Hanson Supreme Grand Award 環球貿易廣場勇奪「慳神總冠軍」最高殊榮

The Group's property management subsidiaries have earned numerous industry awards for their continuous efforts to go green and improve energy savings. The latest accomplishments are the 16 awards won at the Energy Saving Championship 2017 organized by the Environment Bureau and Electrical and Mechanical Services Department. Among the recipients, APM and ICC received the Hanson Grand Award in the shopping mall, and office / commercial / industrial building categories respectively. ICC not only took first place in its category for the second year, but also topped the list for the Hanson Supreme Grand Award (Group 1).

The intelligent green building ICC has long been enhancing its energy savings performance through the use of technology. The ICC's offices hold the top platinum certificate in the BEAM Plus Existing Buildings V2.0 scheme issued by the Hong Kong Green Building Council. Based on the concept of Intelligence, Collaboration and Continuity, the team leverages technologies such as an intelligent management system to monitor and control the operation and power consumption of different facilities and equipment while also engaging tenants and community partners in green and energy-saving initiatives to help achieve sustainable development. The team is currently developing an Internet of Things to analyze big data collected through a mobile digital system for energy efficiency optimization in the building.

集團旗下物業管理公司致力參與環保節能工作，表現優秀，備受業界認同。在環境局及機電工程署舉辦的「慳神有計大比拼2017」中，合共獲得16個獎項。當中，APM和環球貿易廣場分別在商場組別及辦公室大樓／商業大樓／工業大樓組別中獲取「至尊慳神大獎」；而環球貿易廣場不但蟬聯所屬組別的第一名，更勇奪「慳神總冠軍（第一組）」最高殊榮。

環球貿易廣場多年來一直運用科技來優化大廈的節能表現，致力成為優秀的綠色智能建築，寫字樓部分早獲香港綠色建築議會頒發「綠建環評既有建築2.0版」最高級別的白金級認證。管理團隊以「智能、協作及持續性」為理念，運用科技如智能管理系統以監察及控制不同設施與設備的運作及用電量，亦積極與租戶及社區攜手進行環保及節能工作，實踐可持續發展。管理團隊現正發展物聯網（IoT）科技，使用流動數碼系統收集大數據，經分析後從而優化樓宇的節能效益。



ICC has earned the top Hanson Supreme Grand Award in recognition of its energy-saving efforts through the use of technology
環球貿易廣場持續運用科技提升節能表現，獲頒「慳神總冠軍」最高榮譽

Sun Hung Kai Real Estate Agency Limited appoints Executive Director 新鴻基地產代理有限公司委任執行董事

Sun Hung Kai Real Estate Agency Limited announced that Maureen Fung has been appointed as an Executive Director of the company with effect from August 2018.

Maureen Fung joined the Group in 1991 and is currently in charge of major shopping malls of the Group in Hong Kong and on the mainland. Ms Fung is also an Executive Director of Sun Hung Kai Properties (China) Limited. Following the appointment, she has also become a member of the Executive Committee of Sun Hung Kai Properties Limited.

新鴻基地產代理有限公司宣佈，委任馮秀炎為執行董事，自2018年8月起生效。

馮秀炎自1991年加入集團，現時負責集團於香港及內地的主要商場。她同時為新鴻基地產（中國）有限公司執行董事。於該委任後，馮秀炎亦成為新鴻基地產發展有限公司的執行委員會成員。



Free space to assist young people engaged in the innovation and technology, and creative industries 贊助空間助年輕人投身創新科技和創意產業

28



Chief Secretary for Administration Matthew Cheung (centre), Secretary for Innovation and Technology Nicholas Yang (second right), Deputy Secretary for Home Affairs Patrick Li (second left), Federation of Hong Kong Industries Chairman Jimmy Kwok (first left) and Group Executive Director Christopher Kwok (first right) officiate at the INDEX launch ceremony
政務司司長張建宗（中）、創新及科技局局長楊偉雄（右二）、民政事務局副秘書長李百全（左二）、工總主席郭振華（左一）及集團執行董事郭基泓（右一）主持「INDEX工創空間」的亮燈儀式

The Group has been nurturing young talents through different means for many years. Recently a free space has been offered to the Federation of Hong Kong Industries, creating an innovative and creative setting for young people who are interested in industries, innovation and technology to start off their business, explore opportunities and realize their dreams as entrepreneurs.

In support of the Government's Space Sharing Scheme for Youth, the Group has collaborated with the Hong Kong Startup Council under the Federation of Hong

Kong Industries to set up 'INDEX'. As the name suggests, INDEX is a base that integrates 'Industries, Innovation, Design and Exchange' for young people to engage in innovation and technology endeavours as well as a host of creative industries. INDEX at Infotech Centre in Kwun Tong just opened in this mid-September. Innovation and technology as well as creative activities will be held at INDEX, bringing together young people from different sectors for exchanges of ideas. The STARS Programme will also find a home in this space in which events like pitching workshops will be organized for startups to boost their competitiveness.

集團多年來以不同形式扶助年輕人發揮所長，最近與香港工業總會合作，免費提供場地，為對工業和創科有興趣的年輕人營造創新和創意的氛圍，協助他們開展事業和商機，實現創業夢。

響應政府推出的「青年共享空間計劃」，集團與香港工業總會轄下香港初創企業協會合作，成立「INDEX工創空間」。INDEX意指透過結合 Industries, Innovation, Design和Exchange，為青年提供一個基地，鼓勵他們從事創新科技和創意產業。「INDEX工創空間」位於觀塘訊科中心，剛於今年九月中開幕，將會舉行各式各樣創科和創藝活動，聚集來自不同界別的年輕人，促進他們交流。該空間亦會舉辦初創企業指導計劃，透過推介演說工作坊等活動提升初創企業的競爭力。

2018 SHKP Go! Vertical Run Vertical Run

Go!
闖高行善!



環球貿易廣場
International Commerce Centre
2-12-2018

Enrol by or before
2-11-2018
截止報名



www.SHKPVerticalRun.com



SHKP Vertical Run for Charity

立即報名 Enrol Now



新地公益垂直跑
SHKP VERTICAL RUN
FOR CHARITY

RACE TO
HONG KONG
勇闖香港 ICC

主辦機構
Organizer



大會慈善團體伙伴
Official Charities



指定合作伙伴
Official Partners



指導團體
Governing Bodies



