

Group announces interim results 集團公布中期業績

The Group reported underlying profit attributable to the Company's shareholders for the six months ended 31 December 2016, excluding the effect of fair-value changes on investment properties, amounted to HK\$14,608 million. Underlying earnings per share were HK\$5.05. The directors declared an interim dividend payment of HK\$1.10 per share, an increase of 4.8% from the corresponding period last year.

Property development

Revenue from property sales for the period under review as recorded in financial statements, including revenue from joint-venture projects, was HK\$26,147 million. Profit generated from property sales was HK\$8,345 million. Contracted sales in Hong Kong were impressive, notably the first phase of Grand YOHO. For the 11 months ended 31 May 2017, the Hong Kong total contracted sales reached HK\$45,000 million in attributable terms, far ahead of the full year target of HK\$33,000 million; whereas in the mainland, it recorded an attributable contracted sales of over HK\$6,000 million, as compared to the full year target of HK\$7,000 million.

Property investment

Gross rental income, including contributions from joint-venture projects, rose 4% year-on-year to HK\$10,803 million and net rental income increased by 4% year-on-year to HK\$8,273 million during the period. This healthy performance was attributable to positive rental reversions and higher rents from new leases. Contributions from new investment properties, particularly those on the mainland, also helped drive rental income growth.

Positive outlook

The Group's business of property development for sale will continue to perform satisfactorily, supported by a strong project launch pipeline. The Group's land bank is sufficient to meet development needs for five years, as it plans to complete over three million square feet of residential floor area for sale per annum in Hong Kong over the next few years. Meanwhile, it is seeking opportunities for land acquisitions, particularly in Hong Kong, through various channels including the conversion of agricultural land. This will help the Group to sustain a high volume of residential production in the medium-to-long term and achieve continuous growth in its core business of property development for sale. In addition, several major investment projects in Hong Kong and on the mainland are expected to be completed over the next five to six years, representing approximately 35% of the Group's existing portfolio in terms of floor area, including the YOHO MALL extension, Harbour North, a premium shopping mall at MTR Nam Cheong Station, ITC in Shanghai Xujiahui and Nanjing IFC. These new developments are expected to significantly boost the Group's leading position in the market and overall rental income on completion.



Group Chairman & Managing Director Raymond Kwok (fourth right) announcing interim results with top management
集團主席兼董事總經理郭炳聯(右四)聯同管理團隊公布中期業績

集團公布截至2016年12月31日止六個月，在撇除投資物業公平值變動的影響後，可撥歸公司股東基礎溢利為146.08億港元；每股基礎溢利為5.05港元。董事局宣布派發中期股息每股1.10港元，較上年同期增加4.8%。

地產發展

連同合作項目的收益，回顧期內財務報表錄得的物業銷售收益為261.47億港元；來自物業銷售的溢利達83.45億港元。在本財政年度，香港合約銷售表現理想，尤其是元朗Grand YOHO第一期。截至2017年5月31日止11個月，按所佔權益計算，單單香港合約銷售總額已達450億港元，遠超越本年度目標330億港元；內地方面，按所佔權益計算，合約銷售總額超過60億港元，而本年度目標則為70億港元。

投資物業

回顧期內，連同合作項目租金計算，總租金收入按年上升4%至108.03億港元，淨租金收入按年上升4%至港幣82.73億港元。租金收入表現穩健是由於續租和新租租金上升；新投資物業特別是內地項目帶來的收益亦有助帶動租金收入增長。

對前景充滿信心

在強勁的項目推售計劃下，集團的物業銷售業務將繼續表現理想。集團擁有充足的發展中土地儲備，足夠未來五年發展；而在未來數年，每年在香港落成的可供出售住宅樓面將超過300萬平方呎。集團亦正物色增添土地的機會，特別是香港的地皮，並透過不同方式包括更改農地用途添置土地，此舉有助集團在中長期維持住宅落成量在高水平，令物業銷售這項核心業務持續增長。另外，集團在香港和內地多個主要的新投資物業預計於未來五至六年落成，以樓面面積計算，大概相當於集團現有投資物業組合的35%，包括YOHO MALL形點商場的擴展部分、北角匯、港鐵南昌站的優質商場、上海徐家匯國貿中心及南京國金中心。有關項目落成後，將顯著提高集團的市場領導地位和整體租金收入。

SUNeVision 2016/2017 third quarter results 新意網公布2016/2017第三季業績



SUNeVision Holdings Ltd. reported HK\$410.4 million in profit attributable to owners of the company for the nine months ended 31 March 2017, an increase of 9% over the same period last year. Revenue for the period rose to HK\$847.2 million, due principally to higher revenue of the data centre operations. Gross profit for the period increased to HK\$517.6 million, with gross margin at 61%.

Construction of the new MEGA Plus flagship facility in Tseung Kwan O is moving into the final stage and is solidly on track for completion in the third quarter of 2017. It will be the first purpose-built, Tier-4 ready facility on land dedicated to data centre use. The facility was designed with an understanding of the latest customer needs and is being built for flexibility to meet varying levels of resilience and power density requirements. The transformation of the entire MEGA Two facility in Sha Tin is also in the final phase. Once completed, the whole building will be dedicated to a top-tier data centre. Additionally, there are continuous improvements to existing data centres and expanded sales and marketing resources underway to strengthen capacity to serve customers better.

新意網集團有限公司公布截至2017年3月31日止九個月的業績，公司股東應佔溢利為4.104億港元，較去年同期上升9%。受惠於數據中心的營運收益增加，期內收益增至8.472億港元。期內毛利上升至5.176億港元，毛利率為61%。

將軍澳全新旗艦設施MEGA Plus的工程進入最後階段，按進度將於2017年第三季落成。項目為首個設於數據中心專屬用地的準Tier 4數據中心，按照客戶最新需要而設計，可靈活應付各客戶就不同彈性程度及電力功率密度的要求。沙田MEGA Two的全面改造項目同樣處於最後階段，工程完成後，整幢大廈將成為頂尖數據中心。新意網亦正提升現有數據中心，同時加強銷售推廣資源，以提高服務能力。

SmarTone's interim results 數碼通公布中期業績

SmarTone Telecommunications Holdings Limited announced its results for the six months ended 31 December 2016. During the period under review, total revenue decreased to HK\$5,372 million due to changes in market conditions. Service revenue was HK\$2,674 million, a decline of 4% over the same period last year. The decline in service revenue was due to customers continuing to migrate to SIM Only plans, weakness in the prepaid segment and the increasing use of OTT services affecting voice roaming revenues. Operating profit excluding the handset business was HK\$484 million. Net profit was HK\$393 million, representing a year-on-year decline of 2%. The Hong Kong customer numbers increased to two million during the period under review.

SmarTone will maintain focus on its core mobile communication business by targeting different market segments with tailored services and offerings, while actively exploring new income streams. SmarTone will continue to invest to strengthen its brand proposition, enhance the overall customer experience and extend its technology leadership.

數碼通電訊集團有限公司公布截至2016年12月31日止六個月的業績。回顧期內，受市場環境的變化影響，總收入下跌至53.72億港元，當中服務收入為26.74億港元，較去年同期下跌4%。服務收入下跌主要由於客戶轉用SIM Only月費計劃的情況持續、預付收入疲弱及OTT互聯網服務用量增加影響話音漫遊收入。扣除手機業務後的經營溢利為4.84億港元；淨溢利為3.93億港元，按年下跌2%。期內，香港客戶人數增至200萬。

數碼通將維持專注發展核心流動通訊業務，積極開拓更多收入來源的同時，亦會於市場上為不同的客戶群提供切合所需的服務及計劃。數碼通亦將繼續投資，加強其品牌定位，進一步提升客戶體驗及繼續拓展其技術上的領導地位。



Best Real Estate Company in Asia for the 11th time 集團第11度榮膺「亞洲最佳地產公司」



Group Corporate Planning & Strategic Investment (Corporate Planning) General Manager Brian Sum (right) receiving the awards from *FinanceAsia* 集團公司策劃及策略投資部(公司策劃)總經理沈康寧(右)領取《FinanceAsia》頒發的多個殊榮

The Asia's Best Companies poll 2017 conducted by *FinanceAsia* named the Group Best Real Estate Company in Asia for the 11th time. Top overall ratings additionally identified it as the Best Managed Company in Hong Kong (Ranked First), Most Committed to Corporate Governance in Hong Kong (Ranked First), Best Investor Relations in Hong Kong (Ranked First) and Best Corporate Social Responsibility in Hong Kong (Ranked First).

Leading magazine *FinanceAsia* conducts annual Asia's Best Companies polls; inviting investors and analysts to evaluate companies in the region on overall management, corporate governance, investor relations, corporate social responsibility and other attributes. The Group won a total of five titles in this year's poll, showing once again the high regard investors and analysts have for the Group's solid foundations and seasoned management team.

在《FinanceAsia》舉辦的「2017年亞洲最佳公司選舉」中，集團憑著整體優秀表現，第11年榮膺「亞洲最佳地產公司」大獎，同時以高分數獲得「香港最佳公司（排名第一）」、「香港最致力於企業管治（排名第一）」、「香港最佳投資者關係（排名第一）」及「香港最佳企業社會責任（排名第一）」殊榮。

權威財經雜誌《FinanceAsia》每年均舉辦「亞洲最佳公司選舉」，邀請投資者及分析員根據區內企業的整体管理、企業管治、與投資者關係及企業社會責任等方面，就企業表現進行評分。集團在今屆選舉中共獲得五大獎項，足證實力雄厚，管理團隊表現出色，深受投資界及分析員認同。

Group clinches Platinum Trusted Brand Award for the 12th consecutive year 集團連續12年榮獲「信譽品牌白金獎」

The Group builds its trusted brand by giving customers premium developments and service. In the latest *Reader's Digest* Trusted Brands Asia survey, consumer votes have brought the Group and related business units two platinum and three golds.

Consumers once again rated Sun Hung Kai Properties the most trusted property developer in Hong Kong in the survey, giving it the top platinum honour for a 12th consecutive year. APM mall earned gold in the shopping mall category for a third year while Hong Yip and Kai Shing received golds for property management for a sixth straight year. Wilson Parking was presented with platinum in the car park category for a fifth year running.

集團致力發展優質物業，為客戶帶來卓越服務，優質品牌深受信賴。集團連同旗下多個業務單位在今年的《讀者文摘》亞洲品牌調查中，繼續獲得消費者投下信心一票，合共獲得兩個白金獎及三個金獎。

在有關調查中，新鴻基地產再獲消費者投選為香港地產發展商界別中最具信譽的優質品牌，連續12年榮獲「信譽品牌白金獎」最高殊榮。集團旗下商場APM於商場界別連續第三年獲頒金獎；兩家物業管理公司康業及啟勝連續六年獲頒物業管理公司界別金獎；威信停車場則在停車場界別連續第五年勇奪白金獎。



Five honours for the Group and business units in the *Reader's Digest* Trusted Brands Asia survey 集團及旗下業務單位在《讀者文摘》亞洲品牌調查中囊括五大獎項

The Group named a Caring Company for 15th straight year 集團連續第15年獲「商界展關懷」嘉許

The Group leverages its resources and business influence as a responsible corporate citizen, and its various initiatives have been widely recognized. It was named a Caring Company for 15th year in a row by the Hong Kong Council of Social Service. The number of Group subsidiaries, shopping malls, office buildings, hotels or residential developments under management attaining the same honour rose to 87 this year. Of these, seven have had the designation for 15 straight years, and 61 have received the citation for five years or more. The growing numbers reflect concerted efforts across the Group to care for the underprivileged and build a better society.



Now 87 Caring Company business units within the Group
集團旗下獲頒「商界展關懷」標誌的單位增至87個

集團善用資源及網絡，積極履行社會責任，屢獲各界表揚。今年，集團連續第15年獲香港社會服務聯會頒發「商界展關懷」標誌，連同獲表揚的集團公司、商場、商廈、酒店及代管物業項目，獲表揚的單位增加至87個。當中，更有七個單位同屬連續第15年獲表揚，另有61個單位獲此標誌連續五年或以上，反映集團上下一心，不斷發揮關懷精神，扶助弱勢，推動社區發展。

SHKP-Kwoks' Foundation offers scholarships for Xi'an Jiaotong University students 新地郭氏基金資助學生升讀西安交通大學

The SHKP-Kwoks' Foundation has been cultivating talent by offering financial assistance to students with limited means to complete undergraduate studies since 2002. The Foundation helps mainland students in addition to locals, with scholarships at renowned mainland universities or subsidies for overseas study or exchange programmes to broaden horizons.

The Foundation recently set up a fund with Xi'an Jiaotong University for promising but financially disadvantaged students, with the intent that they focus on study without financial distractions. About 150 scholarships will be granted. The Foundation will also connect the recipients in a community service group to help the needy.

新地郭氏基金致力培育人才，為優秀的清貧學生提供經濟資助，協助他們完成大學本科課程。自2002年成立以來，除資助本地學生外，亦與多間內地著名學府合作設立獎助學金，同時資助內地學生往外地深造及交流，增廣見聞。

基金早前與西安交通大學合作，設立獎助學金，資助家境貧困但品學兼優的學生入讀該校，讓他們可以放下財政壓力，專心學習，名額約有150個。基金亦計劃聯繫受助學生設立同學會，鼓勵他們積極關懷社區，幫助其他有需要的人士，回饋社會。



SHKP-Kwoks' Foundation Executive Director Amy Kwok (left) and Xi'an Jiaotong University Party Committee Deputy Secretary Gong Hui (right) at the scholarship fund signing ceremony

新地郭氏基金執行董事郭婉儀(左)及西安交通大學黨委副書記宮輝(右)於獎助學金捐贈協議書簽約儀式上合照



From left: Sky100 General Manager Stella Wong, Sky100 Vice Chairman Josephine Lam, Sun Hung Kai Properties Hotel Division Chief Executive Officer Ricco de Blank, Sun Hung Kai Properties Executive Director and Sky100 Chairman Allen Fung, Marriott International Greater China Chief Executive Officer Stephen Ho, The Ritz-Carlton, Hong Kong General Manager Pierre Perusset, The Ritz-Carlton, Hong Kong Hotel Manager Matthias Terrettaz and The Ritz-Carlton, Hong Kong Executive Chef Peter Find at the Café 100 opening

左起：天際100總經理黃慧儀、天際100副主席林寶彤、新鴻基地產（酒店業務）行政總裁鄧力高、新鴻基地產執行董事兼天際100主席馮玉麟、萬豪國際集團大中華地區首席執行官何國祥、香港麗思卡爾頓酒店總經理龐柏賢、香港麗思卡爾頓酒店酒店經理戴萬傑及香港麗思卡爾頓酒店行政總廚范秉達為Café 100主持開幕儀式

New sky-high dining experience at Café 100 Café 100帶來全新高空餐飲體驗

Café 100 by The Ritz-Carlton, Hong Kong, a joint partnership between Sky100 Hong Kong Observation Deck and The Ritz-Carlton, Hong Kong, is now open on the western side of the deck with some 40 seats. Visitors of Sky100 can savour a cultural fusion of foods and flavours created by the hotel's expert team while they take in sweeping sea views or captivating sunsets through the floor-to-ceiling windows to cap off the journey of Sky100.

Sky100 is located 393 metres above sea level on the 100th floor of International Commerce Centre; the tallest building in Hong Kong. It is the only indoor observation deck in the city offering a 360-degree view of the territory and Victoria Harbour, a must-see attraction highly recommended by major travel websites.

由天際100香港觀景台與香港麗思卡爾頓酒店攜手開設的Café 100 by The Ritz-Carlton, Hong Kong現已開幕。Café 100座落於觀景台西面，提供40多個座位，讓客人可盡覽廣闊平靜的海景及日落時份的醉人景色。透過落地玻璃窗，客人可一邊欣賞美景，一邊享受酒店團隊以世界各地特式食材炮製的美饌，令整個觀景體驗更加完滿。

天際100位於全港最高的環球貿易廣場100樓，觀景台離海拔393米高，是全港唯一能360度鳥瞰全港四方八面不同景觀及維港景色的室內觀景台，備受各大旅遊網站推崇，為本港著名旅遊地標。

IFC Residence in Shanghai named the Best Luxurious Serviced Apartment of China 上海國金匯榮獲「中國最佳奢華酒店式公寓」

The deluxe IFC Residence serviced suites in Shanghai was named the Best Luxurious Serviced Apartment of China at the 2017 Asia Hotel Forum Annual Meeting & 12th China Hotel Starlight Awards presentation ceremony. The honour recognizes IFC Residence's leading position in the market and flair for offering stylish living and exceptional customer service.

IFC Residence is part of the Shanghai IFC integrated complex in the heart of Little Lujiazui with extensive transport connections. The project also includes the up-scale Shanghai IFC Mall, grade-A Shanghai IFC offices and luxurious hotel The Ritz-Carlton Shanghai, Pudong. IFC Residence has about 300 fully furnished suites in various sizes and layouts offering panoramic views and extensive facilities and recreational amenities. Putting 'customers first' into practice, IFC Residence delivers professional, caring service to meet every need and create comfortable 'homes away from home', which is appreciated by high-spending, loyal guests.

集團位於上海的豪華服務式公寓國金匯，憑藉品味高尚的居住環境及卓越的服務品質，於第十二屆亞洲酒店論壇年會暨中國酒店星光獎頒獎典禮上，在競爭激烈的評選中脫穎而出，榮膺「中國最佳奢華酒店式公寓」獎項。

國金匯位於小陸家嘴核心地段，屬於上海國金中心綜合項目的一部分，坐擁高級購物熱點上海國金中心商場、甲級寫字樓上海國金中心及豪華酒店上海浦東麗思卡爾頓酒店等周邊設施，交通方便。國金匯提供約300個不同面積及間隔的服務式套房，裝修豪華，景致遼闊，設施及休閒配套一應俱全。國金匯秉持「以客為先」的服務精神，按照住客的不同需要，提供專業貼心服務，讓顧客享受到賓至如歸的舒適與妥貼，屢獲高消費人士好評，與賓客成功建立長遠關係。



Sun Hung Kai Development (China) Deputy General Manager Rick Man (centre) and his IFC Residence team are thrilled with the award
新鴻基發展(中國)副總經理文志峰(中)與國金匯團隊喜獲嘉許