



Group Chairman & Managing Director Raymond Kwok (front, centre) with bank representatives at the syndicated credit facility signing ceremony  
集团主席兼董事总经理郭炳联（前排中）在银团贷款签署仪式上与银行代表合照

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## The Group signs a HK\$21,000 million syndicated credit facility 集团签署210亿港元银团贷款

The Group recently signed a HK\$21,000 million syndicated credit facility with proceeds to be used as general working capital for business development in Hong Kong, and to refinance some short-term debts and extend their maturity.

The facility was signed between Sun Hung Kai Properties (Financial Services) Limited and a consortium of 16 leading local and international financial institutions, guaranteed by Sun Hung Kai Properties Limited. It comprises a 30:70 split between term loans and revolving credit tranches with a maturity of five years at 65 basis points over HIBOR. An overwhelming response was received from the banking community with substantial over-subscription, resulting in significantly upsizing the facility from an initial amount of HK\$5,000 million to HK\$21,000 million.

At the signing ceremony, **Group Chairman & Managing Director Raymond Kwok** said that the overwhelming response to the facility reflected the banks' trust in the Group's overall governance and prospects. Over the next five to six years, a number of new investment properties will be completed, including

Harbour North, the 98 How Ming Street development, Shanghai ITC, Nanjing IFC and others, and the Group's recurrent income and cash flow will continue to grow further. The existing land bank is sufficient for the Group's development needs over the next five to six years. However, with a strong balance sheet, the Group will continue to seek land acquisition opportunities. Leveraging the reputable brand as well as corporate culture of continuous improvement and a 'customers first' philosophy combined with a seasoned management team, the Group's leading competitive edge will be further reinforced.

The Group currently has an A1 rating from Moody's, and an A+ rating from Standard & Poor's, with a stable outlook from both.

Rendering 效果图



Shanghai ITC 上海徐家汇国贸中心

集团最近签订一项210亿港元的银团贷款协议，有关资金主要用作日常营运，以配合集团在香港业务的发展，及为部分短期债务再融资及延长债务年期。

该项银团贷款由新鸿基地产（金融服务）有限公司与16家主要国际及本地银行签署，并由新鸿基地产发展有限公司作担保。贷款包括三成定期贷款及七成循环贷款，年期为五年，年息率为香港银行同业拆息加65点子。该项贷款获得银行业界踊跃支持，录得大量超额认购，最终贷款金额由50亿港元大幅增加至210亿港元。

集团主席兼董事总经理郭炳联在签署仪式上表示，该项银团贷款得到银行业界的鼎力支持，反映他们对新地的管治及发展充满信心。未来五至六年间，集团将有多个新投资物业落成，包括北角汇、巧明街98号项目、上海徐家汇国贸中心及南京国金中心等，将进一步带动集团的经常性收入及现金流增长。集团现时拥有可观的土地储备，足够未来五至六年的发展需要，但凭借稳健的财务状况，集团仍会继续积极物色增添土地的机会。凭借信誉昭著的品牌、与时俱进和以客为先的精神，以及经验丰富的管理团队，将可进一步巩固集团的竞争优势。

集团目前分别获穆迪及标准普尔给予A1及A+评级，两者的评级展望均为稳定。

### Co-ordinating arrangers for the syndicated credit facility 银团贷款的协调安排行

The Hongkong & Shanghai Banking Corporation Limited	香港上海汇丰银行有限公司
Mizuho Bank, Ltd.	瑞穗银行
Bank of China (Hong Kong) Limited	中国银行（香港）有限公司
Hang Seng Bank Limited	恒生银行有限公司
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	三菱东京UFJ银行
Standard Chartered Bank (Hong Kong) Limited	渣打银行（香港）有限公司
Sumitomo Mitsui Banking Corporation	三井住友银行
United Overseas Bank Limited	大华银行有限公司
Citi	花旗银行
DBS Bank Ltd.	星展银行
China Construction Bank (Asia) Corporation Limited	中国建设银行（亚洲）股份有限公司
Chong Hing Bank Limited	创兴银行有限公司
Industrial & Commercial Bank of China (Asia) Limited	中国工商银行（亚洲）有限公司
Oversea-Chinese Banking Corporation Limited	华侨银行
BNP Paribas	法国巴黎银行
Crédit Agricole Corporate & Investment Bank	东方汇理银行

Rendering 效果图



Nanjing IFC 南京国金中心



Harbour North 北角汇