

## New residential sites at Kai Tak and Pak Shek Kok in Tai Po

### 集团新增启德及大埔白石角住宅用地



The newly acquired residential sites at Kai Tak (top) and Pak Shek Kok in Tai Po (bottom)  
集团最近投得的启德(上)及大埔白石角(下)住宅地皮

The Group continues to top up its land bank in Hong Kong to fulfill long-term development needs with the latest additions being residential sites through government tenders at Kai Tak and Pak Shek Kok in Tai Po.

The acquisition in January was the New Kowloon Inland Lot No. 6551 at Site 3, Kai Tak Area 4C, with a maximum gross floor area of about 60,258 square metres (649,000 square feet). Featuring panoramic views of both sides of the Harbour, this harbourfront site along the former Kai Tak runway will be developed into a luxury residential landmark. Following the commissioning of the future Central Kowloon Route, residents will enjoy much more convenient access to the West Kowloon Cultural District. The project is set to create synergy with the Group's landmark residential and retail development in Kai Tak City Centre.

Subsequently, the Group acquired Tai Po Town Lot No. 244 at the junction of Yau King Lane and Pok Yin Road, Pak Shek Kok in February. Boasting a gross floor area of 85,200 square metres (917,000 square feet), the site will offer a relaxing environment with lush greenery. It will be developed into premium residences with some units featuring expansive views overlooking Tolo Harbour.

集团继续补充在港的土地储备，以配合长期发展需要。最近通过政府招标，分别在启德及大埔白石角购入住宅地皮。

在一月期间，集团投得位于启德第4C区3号地盘的新九龙内地段第6551号用地。地皮最高可建楼面面积约60,258平方米（649,000平方呎），位于前启德跑道区的临海位置，可尽览维港两岸景色，将发展为豪华住宅地标。待中九龙干线完工通车后，由项目往返西九龙文化区将更为方便快捷。项目势将与集团在启德城中心的地标式住宅大楼连商场项目产生协同效应。

随后在二月期间，集团投得位于白石角优景里与博研路交界的大埔市地段第244号用地。项目总楼面面积达85,200平方米（917,000平方呎），坐拥清幽舒适的绿意环境，将发展成优质住宅项目，部分单位将可享有眺望吐露港的开阔景观。

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## New commercial site at the Qingsheng hub cluster in Nansha

### 集团投得南沙庆盛枢纽商用地皮

The Group is committed to playing an active role in developing the Greater Bay Area. In February, a commercial site at the Qingsheng hub cluster in Nansha, Guangzhou was acquired through a tender. The 69,700-square-metre (750,000-square-foot) site is adjacent to a commercial site acquired last May, which adjoins the existing Qingsheng Station of the Guangzhou-Shenzhen-Hong Kong Express Rail Link (XRL) and Guangzhou Metro's Line 4 Qingsheng Station. The two sites boast a combined gross floor area of around 306,600 square metres (3.3 million square feet). Adopting the Transit-Oriented Development model, these two sites will be jointly developed into a premium integrated complex that is set to become another top landmark in Guangzhou.

The Qingsheng sites provide convenient access to various types of transportation infrastructure with Qingsheng Station serving as a key stop on the XRL. Travelling from Qingsheng Station by XRL, it takes only about 13 minutes to Guangzhou South Railway Station, only about half an hour to Shenzhen, and only about an hour to XRL Hong Kong West Kowloon Station. Guangzhou Metro's Qingsheng Station is currently served by Line 4 with two more metro lines currently being planned. In addition, the second Humen Bridge, now under construction, is scheduled to complete in the middle of the year. Upon opening, the transportation network throughout the district will be significantly enhanced.

集团积极参与粤港澳大湾区的发展工作，在二月期间，投得广州南沙庆盛枢纽区块一幅商用地皮。该地盘面积约为69,700平方米（750,000平方呎），毗邻于去年五月投得的商用地皮，同时紧贴已开通的广深港高铁庆盛站和广州地铁4号线庆盛站。两幅地皮的总建筑面积合共约306,600平方米（330万



The new commercial site at the Qingsheng hub cluster in Nansha, Guangzhou  
集团最近投得位于广州南沙庆盛枢纽的商用地皮

平方呎），集团将采用公共交通导向发展模式开发这两幅地皮，打造成广州市另一个素质超卓的综合商业发展地标。

庆盛枢纽地皮坐拥多项交通基建。庆盛站是广深港高铁的重要一站，到广州南站只需约13分钟，到深圳只需约半小时，只需约一小时即可直达香港西九龙高铁站。广州地铁庆盛站除了已开通的地铁4号线外，现时尚有两条地铁线路在规划中。此外，兴建中的虎门二桥即将于今年中建成。待通车后，区内的交通网络将更为完善。

## The Group signs a five-year HK\$20,000 million syndicated credit facility 集团签署200亿港元五年期银团贷款



Group Chairman & Managing Director Raymond Kwok (front, centre) with bank representatives at the syndicated credit facility signing ceremony  
集团主席兼董事总经理郭炳联（前排中）在银团贷款签署仪式上与银行代表合照

The Group recently signed a five-year HK\$20,000 million syndicated credit facility with proceeds to be used mainly as general working capital. The facility was signed between Sun Hung Kai Properties (Financial Services) Limited and a consortium of 19 leading local and international banks, guaranteed by Sun Hung Kai Properties Limited. It comprises a 30:70 split between term loans and revolving credit tranches with a maturity of five years at 75 basis points over HIBOR. The facility was upsized from an initial HK\$5,000 million to HK\$20,000 million due to substantial over-subscription, indicating the banking community's continuous trust in the Group.

集团最近签订一项200亿港元五年期的银团贷款协议，资金将主要用作日常营运；由新鸿基地产（金融服务）有限公司与19家主要国际及本地银行签署，并由新鸿基地产发展有限公司作担保。贷款包括三成定期贷款及七成循环贷款，年期五年，年息率为香港银行同业拆息加75点子。是次银团贷款获得大幅超额认购，贷款金额由原来的50亿港元增至200亿港元，显示银行业界继续对集团充满信心。

## The Group appoints new member to Executive Committee 集团执行委员会增添成员



The board of directors of the Group appointed Robert Chan as a new member of the Executive Committee with effect from 9 November 2018. In addition, Sun Hung Kai Real Estate Agency Limited announced that Robert Chan has been appointed as an Executive Director of the company with effect from 31 October 2018.

Robert Chan joined the Group in 1993 and is currently responsible for project management matters for various key residential, commercial, industrial and mixed developments both in Hong Kong and on the mainland. Mr Chan is an Executive Director of Sun Hung Kai Architects and Engineers Limited and is responsible for design aspects including architectural, structural, electrical and mechanical, landscape and interior design of various development projects. Mr Chan is also a Non-Executive Director of SUNeVision Holdings Ltd.

集团董事局早前委任陈康祺为执行委员会新成员，自2018年11月9日起生效。另外，新鸿基地产代理有限公司宣布，委任陈康祺为执行董事，自2018年10月31日起生效。

陈康祺自1993年加入集团，目前负责集团于香港及内地多个主要住宅、商业、工业及综合发展项目的项目管理事宜。他同时为新鸿基建筑设计有限公司执行董事，负责多个发展项目的设计范畴，包括建筑设计、结构、机电、园景及室内设计。他亦为新意网集团有限公司的非执行董事。

## SHKP Malls App debuts The Point by SHKP integrated loyalty programme 新地商场App推出The Point by SHKP商场综合会员计划

The second phase of the SHKP Malls App has just been released. The Point by SHKP integrated loyalty programme consolidates existing individual membership programmes of 14 SHKP major malls to create the largest cross-mall loyalty programme in Hong Kong.

Pictured are Group Executive Director Christopher Kwok (third right), Sun Hung Kai Real Estate Agency Limited Executive Director Maureen Fung (second right), Sun Hung Kai Real Estate Agency Limited General Manager – Leasing Fiona Chung (second left), Sun Hung Kai Real Estate Agency Limited General Manager – Leasing Judy Chow (first right), Sun Hung Kai Real Estate Agency Limited Deputy General Manager – Leasing Evelyn Suen (first left) and artiste Julian Cheung (third left) at the grand launch of The Point by SHKP integrated loyalty programme.

新地商场App刚刚推出第二阶段计划：The Point by SHKP商场综合会员计划，将新地14个主要商场的独立会员制度整合为一，成为本港目前最大型的商场综合会员计划。



图为集团执行董事郭基泓（右三）、新鸿基地产代理有限公司执行董事冯秀炎（右二）、新鸿基地产代理有限公司租务部总经理锺秀莲（左二）、新鸿基地产代理有限公司租务部总经理周淑雯（右一）、新鸿基地产代理有限公司租务部副总经理孙雅茵（左一）以及艺人张智霖（左三），一同为The Point by SHKP商场综合会员计划主持启动仪式。

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## Mall customer care ambassadors take home Service & Courtesy Awards 商场亲客大使喜获“杰出服务奖”



WTC's Emily Wong (front, sixth left) and New Town Plaza I's Rosanne Yung (front, seventh left) are delighted to receive the Service & Courtesy Awards  
WTC世贸中心的黄梓旻（前排左六）及新城市广场一期的容梓菱（前排左七）喜获“杰出服务奖”

The Group is dedicated to enhancing its service offerings at shopping malls with professional, caring service. In addition to the annual SHKP Malls 'Serving with Heart' Customer Care Ambassador Election, the Group also nominates election winners for the Hong Kong Retail Management Association's Service & Courtesy Awards where they can learn from other top retail professionals in town.

At the 2018 Service & Courtesy Awards, two SHKP mall customer care ambassadors were awarded following a strict assessment process. In the Property Management Category – Junior Frontline Level, WTC's Emily Wong received a silver award and New Town Plaza I's Rosanne Yung took home the bronze. Rosanne Yung's outstanding full marks in the mystery shopper assessments earned her an extra Excellent Service Star award. Additionally, WTC was popular in public voting and won the Top 10 Outstanding Service Retail Brands company award.

集团致力提升商场服务质素，为顾客带来专业细心的服务。除了每年举办新地商场“以心服务”亲客大使选举外，亦会推荐得奖者参加香港零售管理协会的“杰出服务奖”比赛，让他们与全港业界精英互相交流。

在“2018杰出服务奖”中，共有两名新地商场亲客大使在经过严格评审后，获取业界殊荣。WTC世贸中心的黄梓旻及新城市广场一期的容梓菱分别在商场/物业管理组别基层级别获银奖及铜奖。容梓菱更在神秘顾客评审环节中，以满分佳绩同时获颁“优质服务之星”奖项。此外，WTC世贸中心在公众投票中表现突出，获“十大杰出服务零售品牌”奖项。

## The Group takes the top Platinum at The Asset Corporate Awards for six consecutive years 集团连续六年获“最佳公司治理奖”铂金奖最高殊荣

The Group is committed to achieving the highest standards of corporate governance, launching corporate social responsibility initiatives and maintaining effective investor relations. The Group recently took the top Platinum at The Asset Corporate Awards organized by The Asset magazine for the sixth consecutive year, a fitting tribute from investors and analysts recognizing the Group's strong performance.

集团一直恪守高水平的企业管治，积极履行企业社会责任，与投资者维持紧密联系。早前再获《财资》杂志颁发“最佳公司治理奖”铂金奖，属连续第六年获此最高殊荣，足证集团的优秀表现备受投资者及分析员肯定。



## Hong Yip receives the Outstanding Social Capital Partnership Award for its dedicated social inclusion efforts 康业推动社会共融不遗余力 获颁“社会资本卓越伙伴奖”



Hong Yip Vice Chairman and Chief Executive Alkin Kwong (second left) together with his team receive the Outstanding Social Capital Partnership Award from Secretary for Labour and Welfare Law Chi-kyong (second right)  
康业副主席及行政总裁邝正伟（左二）与团队接受劳工及福利局局长罗致光（右二）颁发“社会资本卓越伙伴奖2018”

Playing its role as a responsible corporate citizen, Hong Yip is responsive to the community's continual need to enhance social inclusion. At the Social Capital Builder Awards organized by the HKSAR Government's Community Investment and Inclusion Fund (CIIF), Hong Yip received the highest Outstanding Social Capital Partnership Award, a testament to its strong performance in promoting CIIF-funded projects and making effective use of its business expertise and network advantages.

Hong Yip has participated in various CIIF-funded projects to support new arrivals and their families. Since 2014, Hong Yip has helped clubs under The Hong Kong Sheng Kung Hui Lady MacLehose Centre to form their own volunteer teams and offered free summer vacation programmes to

children from newly arrived families. Leveraging their expertise in event organization, Hong Yip staff helped the children understand local culture through football matches and group games, hoping to integrate them into the community as soon as possible. Additionally, Hong Yip takes part in some CIIF-funded projects run by the Hong Kong Federation of Women's Centres, in which Hong Yip staff give women basic maintenance tutorials to enhance their employability.

Separately, Hong Yip continued its winning ways taking home the ERB Excellence Award for Employers despite intense competition at the Employees Retraining Board Annual Award Presentation Ceremony 2018-19. This marks the ninth straight year that Hong Yip has received this top honour.

康业致力履行企业社会责任，回应社区需要，促进社会共融。在香港特区政府社区投资共享基金的“社会资本动力奖”中，凭着积极推动基金计划，善用机构专长和网络优势，获颁“社会资本卓越伙伴奖”最高殊荣。

康业近年参与社区投资共享基金辖下多个项目，为新来港人士及家庭提供支持。自2014年开始，康业支持香港圣公会麦理浩夫人中心旗下会所组成义工队，向新来港基层孩子提供免费暑期服务。康业同事善用业务专长，帮手筹划活动，与孩子踢足球和玩集体游戏，让他们加快了解本地文化，以便尽快融入在港生活。康业亦参与香港妇女中心协会的基金计划，安排同事教导妇女简单维修知识，协助他们提升就业技能。

另外，在雇员再培训局2018-19年度颁奖礼中，康业在竞争激烈的情况下，继续获颁“ERB杰出雇主年度大奖”，属连续第九届获此最高殊荣。