SUNeVision announces 2023/24 interim results
新意网公布2023/24年度中期业绩

SUNeVision Holdings Ltd. announced that for the six months ended 31 December 2023, SUNeVision's revenue increased by 16% year on year reaching HK$1,290 million, primarily driven by price increases and enhanced power usage by customers. EBITDA rose by 12% year on year to HK$899 million, and profit attributable to shareholders increased by 1% year on year to HK$435 million.

In the second half of 2023, SUNeVision registered robust demand from connectivity and hyperscale customers. With the recent landing of the Asia Direct Cable (ADC), there has been an increase in the number of cross-connections within SUNeVision's data centres, a trend that is poised to bolster operations further as ADC's usage intensifies. Additionally, the introduction of new subsea cables in the next few years is expected to enhance SUNeVision's service offerings and infrastructure capabilities. There has also been a marked increase in demand for SUNeVision's "hyperscale" data centres. In some locations, SUNeVision has seen substantially more demand than supply and is consequently prioritising investments to increase power capacity to satisfy customer demand.

Looking ahead, construction of Phase 1 of MEGA IDC has been completed, and it will be ready for move-in by the end of March. The high-quality capacity of MEGA IDC will serve its customers as they grow their business with AI advances. While the external environment remains uncertain, and especially if interest rates remain elevated, SUNeVision will closely align its capital allocation and cost structure with customer demand and maintain gearing prudently to ensure it drives long-term shareholder value.

新意网集团有限公司公布截至2023年12月31日止六个月，受客户的价格及电力用量增长所带动，新意网期内收入按年上升16%至12.90亿港元，EBITDA按年上升12%至8.99亿港元，公司股东应占溢利仍按年上升1%至4.35亿港元。

2023年下半年，新意网的网络连接客户和超大规模客户需求强劲。随著亚洲直达海缆 (ADC) 最近登陆，新意网数据中心内的光纤互连网线数量有所增加，随著ADC使用量的增强，这趋势将进一步有利新意网的营运。此外，新的海底光缆在未来几年内引入，预计将丰富新意网的服务产品和增强基础设施能力。「超大规模」数据中心的需求也显著增加。在新意网的一些地点，需求远远大于供应，因此新意网正在优先进行投资，以增加电力容量来满足客户的需求。

展望未来，MEGA IDC 第一期工程竣工，将于三月底投入服务。同时，随著人工智能的发展，MEGA IDC 的高质量的容量将為客户的业务增长提供服务。虽然外部环境仍不明朗，尤其是利率持续走高，但新意网将根据客户需求密切调整资本分配和成本结构，并保持谨慎的资产负债率，以确保提供长期的股东价值。

SmarTone announces 2023/24 interim results
数码通公布2023/24年度中期业绩

SmarTone Telecommunications Holdings Limited reported that for the six months ended 31 December 2023, service revenue, with the exclusion of Mobile Virtual Network Operator (MVNO), SMS and prepaid services, grew 3% amid intense market competition and a sluggish economy. Profit attributable to equity holders was $246 million.

During the period, roaming revenues recovered strongly, growing by 64% year on year, given the resurgence in outbound travel. By December, roaming revenue reached 86% of that of the pre-pandemic level, reflecting a consistent quarter over quarter increase since the resumption of travel. The growth was driven by strong demand for SmarTone's data-roaming products among its premium customers. In addition, SmarTone's 5G Home Broadband emerged as a material driver of growth. The offering represents an advantageous alternative for households lacking fiber connectivity, and provides a faster, more affordable and more convenient service.

Looking ahead, notwithstanding the challenging operating landscape, SmarTone is committed to delivering unparalleled customer service and outstanding network reliability. SmarTone aspires to be a "trusted partner in digital life" for its customers, enabling them to enhance productivity, personal enjoyment and privacy through the use of new technologies and digital applications.

数码通电讯集团有限公司公布截至2023年12月31日止六个月，尽管市场竞争激烈及经济疲弱，撇除流动虚拟网络营办商、短讯及预缴服务的收入，服务收入仍然增长3%，而股东应占溢利则为2.46亿港元。

期内出境旅游复苏令漫游收入强劲回升，按年增长64%。截至12月止，漫游收入已回复至疫情前水平的86%，自恢复旅游以来持续录得按季增长。此增长趋势由高端客户对数码通数据漫游产品的强劲需求所带动。数码通5G家居宽频服务现已成为公司的重要增长动力来源，以速度更快、收费更低和更方便的服务，为没有光纤网络覆盖的家庭提供更具优势的选择。

展望未来，尽管环境仍然充满挑战，数码通将继续专注加强优质客户服务及超卓稳定的网络体验性，致力让客户尽享崭新科技和数码应用带来的便利，藉此提升生产力、平衡个人娱乐需要及个人私隐，进一步成为客户「值得信赖的数码生活伙伴」。