



Group Chairman & Managing Director Raymond Kwok (centre) and senior management respond to questions from analysts
集團主席兼董事總經理郭炳聯(中)連同高級管理人員解答分析員提問

SHKP announces 2022/23 annual results 集團公布2022/23年度全年業績

The Group's underlying profit attributable to the Company's shareholders for the year ended 30 June 2023, excluding the effect of fair-value changes in investment properties, amounted to HK\$23,885 million. Underlying earnings per share were HK\$8.24. The directors recommended the payment of a final dividend of HK\$3.70 per share. Together with the interim dividend of HK\$1.25 per share, the dividend for the full year will be HK\$4.95 per share, the same as last year's. During the year under review, profit generated from property sales amounted to HK\$11,299 million. The Group recorded contracted sales in attributable terms of about HK\$37,900 million during the year, and its gross rental income, including contributions from joint ventures and associates, amounted to HK\$24,322 million, similar to that in the previous financial year. Net rental income amounted to HK\$18,461 million.

The Group firmly adheres to its longstanding principle of prudent financial management. The Group will selectively replenish its land bank, exercise strict control over capital expenditure, promptly launch new projects for sale upon completion, and speed up the sale of unsold completed units and non-core properties to generate consistent cash flow.

The Group's shopping malls, both in Hong Kong and on the mainland, saw an improvement in footfall and tenant sales after the pandemic. The overall occupancy rate of the office portfolio remained satisfactory. The Group's property investment portfolio generated substantial recurrent income, which is expected to gain additional momentum upon the completion of its new developments. The Group is committed to enhancing the customer experience. The Point, which is an integrated loyalty programme for SHKP malls, introduced the city's first rewards-redeemable super-fast electric vehicle (EV) charging service during the year. The Group aims to obtain LEED Gold or Platinum ratings for its major new commercial projects and to continue to upgrade the green-building standards of its major existing commercial buildings.

Despite uncertainties in the external environment, Hong Kong retains its unique advantages under 'One Country, Two Systems', and benefits from the strong support of the motherland, while maintaining close connections with the rest of the world. The city continues to offer abundant long-term development opportunities. True to its commitment to Building Homes with Heart, the Group remains dedicated to providing premium developments and services, and building long-term relationships with customers and tenants. Drawing upon its extensive experience in adapting to market and technological changes, supported by exceptional management and operational teams, a strong financial position, prudent financial discipline and a sizable recurrent income base, the Group is confident in successfully overcoming challenges.

集團公布截至2023年6月30日止年度，在撇除投資物業公平值變動的影響後，可撥歸公司股東基礎溢利為238.85億港元；每股基礎溢利為8.24港元。董事局議決派發末期股息每股3.70港元，連同中期股息每股1.25港元，全年每股派息4.95港元，與上年度全年派息相同。回顧年內，來自物業銷售的溢利為112.99億港元。按所佔權益計算，集團在年內錄得合約銷售額約379億港元。連同所佔合營企業及聯營公司的租金收入計算，集團年內的總租金為243.22億港元，淨租金收入為184.61億港元。

集團繼續恪守多年來一直奉行的審慎財務原則，在補充土地儲備時採取選擇性的策略，嚴格控制資本支出，新項目在準備就緒後便立即推出市場，並加快推售已落成的待售單位及非核心物業，務求帶來持續的現金流。

本港和內地的商場人流及商戶銷售額均在疫情後有所改善，旗下寫字樓組合的整體出租率亦維持滿意水平；該物業投資組合為集團帶來龐大的經常性收入，新投資物業將陸續落成，亦會為集團增添經常性收入；集團亦一直致力提升客戶體驗，商場綜合會員計劃 The Point 年內推出全港首個會員專屬的積分兌換電動車特快充電服務。同時，集團致力為主要新落成商業項目取得 LEED 金級或鉑金級認證，並持續提升現有主要商業大廈的綠色建築水平。

雖然外圍環境充滿多項不明朗因素，但香港在「一國兩制」下，享有背靠祖國、聯通世界的競爭優勢，長遠而言香港仍充滿發展機會。集團將一如既往秉持「以心建家」的信念，提供優質的建築和服務，與顧客和租戶建立長遠和緊密的關係，並有信心憑藉豐富的市場經驗、優秀的管理及營運團隊、雄厚的財務實力、嚴謹的財務紀律和龐大的經常性收入基礎，展現強大韌性渡過挑戰。