

# SUNeVision announces 2022/23 annual results

## 新意网公布2022/23年度全年业绩

SUNeVision Holdings Ltd. announced its final results for the year ended 30 June 2023. During the year under review, SUNeVision's revenue increased 12% year on year to HK\$2,346 million, driven largely by increased demand for data centre space from hyperscale customers, together with price increases for existing customers. EBITDA rose 12% year on year to HK\$1,677 million. Profit attributable to owners of the Company increased 7% year on year to HK\$905 million.

MEGA-i remains a critical Asian hub, housing many global and regional internet players and telecommunication companies. SUNeVision continued to see strong demand for Hong Kong as a bridge connecting the mainland with the rest of the world. Asia Direct Cable ("ADC"), which will land at SUNeVision's cable landing station in Chung Hom Kok later this year, has already started to bring additional traffic and business to MEGA-i. Rapid developments in Generative AI and its applications have driven an uptake in data centre capacity over the past year in the US. This trend will benefit future data centre demand and development. MEGA IDC, SUNeVision's upcoming state-of-the-art data centre capable of housing the most demanding servers, will see the completion of Phase One (approximately 500,000 square feet of GFA and 50MW IT load) by the end of the year and will be ready for service early next year. Considering the resource requirements for new projects to fulfil upcoming business demand, as well as the persistent high-interest-rate environment, SUNeVision will rebase its dividend to reduce leverage and interest payments and continue to manage its balance sheet to

ensure a cost-effective capital structure. SUNeVision is confident that it will continue to see healthy growth in demand for data centre space in the coming years and has already acquired sufficient land to cater for the growth in demand for data centres for the next four years.

新意网集团有限公司公布截至2023年6月30日止全年业绩。年内收入按年上升12%至23.46亿港元，主要受「超大规模」客户对数据中心空间的需求增加及向现有客户提价所带动。EBITDA按年上升12%至16.77亿港元。公司股东应占溢利按年上升7%至9.05亿港元。

MEGA-i仍是汇集多间全球及地区互联网公司及电讯公司的关键亚洲枢纽。作为连接中国内地与世界其他地区的桥梁，新意网继续看到对香港的强劲需求。亚洲直达海缆(ADC)将于今年稍后时间在新意网位于春坎角的海缆登陆站登陆，现已开始为 MEGA-i 带来额外的流量和业务。于过去一年，生成式人工智能及其应用发展迅速，因而提升了美国数据中心的容量需求。此趋势对数据中心的未来需求及发展有利。新意网最先进并能够容纳要求最严谨的伺服器之设施MEGA IDC将于今年年底完成第一期工程(46,450平方米(500,000平方呎)楼面面积及50兆瓦电力容量)，并于明年年初启用。鉴于为满足未来需求而发展新项目所需的资源，以及持续的高息环境，新意网决定调整股息，以降低杠杆率和利息支出，并继续妥善管理资产负债表，确保维持具成本效益的资本结构。新意网有信心，未来几年对数据中心空间的需求将继续保持健康增长，并已经购置了足够的土地来满足未来四年的增长需求。

# SmarTone announces 2022/23 annual results

## 数码通公布2022/23年度全年业绩

SmarTone Telecommunications Holdings Limited reported its results for the year ended 30 June 2023. Profit attributable to equity holders (excluding a provision for potential investment loss) was \$470 million, an increase of 4% compared to that of the previous year, despite intense competition and a peak in spectrum cost.

During the year, the mobile business remained resilient and service revenue grew 1%. SmarTone's core mobile business continued to perform strongly and 5G penetration rate increased to 37% as at the end of July 2023. Roaming revenue grew 49% and reached 83% of pre-pandemic level as of July 2023. SmarTone Home 5G Broadband's revenue registered over 100% growth. Benefiting from the accelerating demand for digitalization, SmarTone's Enterprise Solutions revenue registered double-digit percentage growth. SmarTone continued to invest in network performance, and have undertaken initiatives to analyze network data using its proprietary machine-learning capability to enhance the individual's user experience.

To navigate the challenging macro environment, SmarTone will maintain a vigilant control on costs while investing resourcefully in growth areas. In support of the Government's Smart City Blueprint, SmarTone will utilize

its expertise in the Enterprise Solutions business, deploy the latest technologies and leverage its close partnership with its parent SHKP to accelerate the development of Smart City in Hong Kong.

数码通电讯集团有限公司公布截至2023年6月30日止年度的业绩。尽管面对激烈的市场竞争及频谱成本达至峰值，股东应占溢利为4.7亿港元(撇除潜在金融投资亏损拨备)，较去年上升4%。

期内移动通讯业务仍录得稳健的业务成果，服务收入上升1%。数码通核心移动通讯业务持续表现强劲，截至2023年7月止，5G服务渗透率达37%，漫游业务收入增长49%，已达疫情前水平的83%，而数码通5G家居高频收入亦增长超过100%。受惠于对数字化的需求日增，数码通的企业应用方案业务于年内录得双位数百分比增长。数码通将持续投放资源提升网络表现，并已推行多项措施，利用独有的机器学习技术分析网络数据，务求提升每一位用户的网络体验。

数码通将会审慎控制成本应对充满考验的宏观环境，同时继续积极投资于录得增长的业务范畴。为配合政府的《香港智慧城市蓝图》，数码通将会运用崭新科技及与母公司新鸿基地产紧密合作，通过企业应用方案业务加快智慧城市的发展。