



Group Chairman & Managing Director Raymond Kwok (centre) and senior management respond to questions from analysts
集团主席兼董事总经理郭炳联(中)连同高级管理人员解答分析员提问

SHKP announces 2022/23 annual results

集团公布2022/23年度全年业绩

The Group's underlying profit attributable to the Company's shareholders for the year ended 30 June 2023, excluding the effect of fair-value changes in investment properties, amounted to HK\$23,885 million. Underlying earnings per share were HK\$8.24. The directors recommended the payment of a final dividend of HK\$3.70 per share. Together with the interim dividend of HK\$1.25 per share, the dividend for the full year will be HK\$4.95 per share, the same as last year's. During the year under review, profit generated from property sales amounted to HK\$11,299 million. The Group recorded contracted sales in attributable terms of about HK\$37,900 million during the year, and its gross rental income, including contributions from joint ventures and associates, amounted to HK\$24,322 million, similar to that in the previous financial year. Net rental income amounted to HK\$18,461 million.

The Group firmly adheres to its longstanding principle of prudent financial management. The Group will selectively replenish its land bank, exercise strict control over capital expenditure, promptly launch new projects for sale upon completion, and speed up the sale of unsold completed units and non-core properties to generate consistent cash flow.

The Group's shopping malls, both in Hong Kong and on the mainland, saw an improvement in footfall and tenant sales after the pandemic. The overall occupancy rate of the office portfolio remained satisfactory. The Group's property investment portfolio generated substantial recurrent income, which is expected to gain additional momentum upon the completion of its new developments. The Group is committed to enhancing the customer experience. The Point, which is an integrated loyalty programme for SHKP malls, introduced the city's first rewards-redeemable super-fast electric vehicle (EV) charging service during the year. The Group aims to obtain LEED Gold or Platinum ratings for its major new commercial projects and to continue to upgrade the green-building standards of its major existing commercial buildings.

Despite uncertainties in the external environment, Hong Kong retains its unique advantages under 'One Country, Two Systems', and benefits from the strong support of the motherland, while maintaining close connections with the rest of the world. The city continues to offer abundant long-term development opportunities. True to its commitment to Building Homes with Heart, the Group remains dedicated to providing premium developments and services, and building long-term relationships with customers and tenants. Drawing upon its extensive experience in adapting to market and technological changes, supported by exceptional management and operational teams, a strong financial position, prudent financial discipline and a sizable recurrent income base, the Group is confident in successfully overcoming challenges.

集团公布截至2023年6月30日止年度，在撇除投资物业公平值变动的影响后，可拨归公司股东基础溢利为238.85亿港元；每股基础溢利为8.24港元。董事局议决派发末期股息每股3.70港元，连同中期股息每股1.25港元，全年每股派息4.95港元，与上年度全年派息相同。回顾年内，来自物业销售的溢利为112.99亿港元。按所占权益计算，集团在年内录得合约销售额约379亿港元。连同所占合营企业及联营公司的租金收入计算，集团年内的总租金为243.22亿港元，净租金收入为184.61亿港元。

集团继续恪守多年来一直奉行的审慎财务原则，在补充土地储备时采取选择性的策略，严格控制资本支出，新项目在准备就绪后便立即推出市场，并加快推售已落成的待售单位及非核心物业，务求带来持续的现金流。

香港和内地的商场人流及商户销售额均在疫情后有所改善，旗下写字楼组合的整体出租率亦维持满意水平；该物业投资组合为集团带来庞大的经常性收入，新投资物业将陆续落成，亦会为集团增添经常性收入；集团亦一直致力提升客户体验，商场综合会员计划 The Point 年内推出香港首个会员专属的积分兑换电动车特快充电服务。同时，集团致力为主要新落成商业项目取得 LEED 金级或铂金级认证，并持续提升现有主要商业大厦的绿色建筑水平。

虽然外围环境充满多项不明朗因素，但香港在「一国两制」下，享有背靠祖国、联通世界的竞争优势，长远而言香港仍充满发展机会。集团将一如既往地秉持「以心建家」的信念，提供优质的建筑和服务，与顾客和租户建立长远和紧密的关系，并有信心凭借丰富的市场经验、优秀的管理及运营团队、雄厚的财务实力、严谨的财务纪律和庞大的经常性收入基础，展现强大韧性渡过挑战。