

SUNeVision announces 2021/22 annual results

新意網公布2021/22年度全年業績

SUNeVision Holdings Ltd. announced its final results for the year ended 30 June 2022. During the year under review, the Group's revenue increased 11% year on year to HK\$2,086 million. EBITDA rose 10% year on year (11% excluding Covid-19-related subsidies) to HK\$1,501 million. Profit attributable to owners of the Company increased 8% year on year (9% excluding Covid-19-related subsidies) to HK\$847 million. Revenue growth during the year was driven mainly by demand from existing and new customers on the back of increasing cloud adoption and 5G usage, leading to a sustained increase in demand for data centres.

SUNeVision is entering its next chapter of growth with the launch of three new data centres. MEGA Fanling, the company's eighth data centre, utilizes an asset-light model, achieving a time-to-market cycle of less than 12 months and is already fully committed. MEGA Gateway, the greenfield project in Tsuen Wan, is in the final stage of construction, is 60% pre-committed and will be in operation shortly. MEGA IDC, SUNeVision's flagship greenfield project in Tseung Kwan O, with a superior infrastructure and power capacity, is built on a site dedicated to data centre development. Phase 1 is expected to operate in the first half of 2023. Upon completion of these projects, the total gross floor area of SUNeVision's data centres in Hong Kong will grow to almost 3 million square feet, and the power capacity will increase to over 280MW. SUNeVision also successfully tendered for a site at Chung Hom Kok

in March 2022 to develop its second landing station for international submarine cables, following the launch of its first landing station, HKIS-1, last year. This will further strengthen SUNeVision's position as the leading connectivity hub in Asia.

新意網集團有限公司公布截至2022年6月30日止全年業績。年內收入按年上升11%至20.86億港元。EBITDA按年上升10% (若不包括2019冠狀病毒病相關補貼，則為11%) 至15.01億港元。公司股東應佔溢利按年上升8% (若不包括2019冠狀病毒病相關補貼，則為9%) 至8.47億港元。年內收入增長主要受現有及新客戶的需求帶動，加上雲端服務和5G科技的應用日益普及，造就數據中心的需求持續增長。

隨著三個新數據中心的推出，新意網進入下一個增長階段。第八間數據中心MEGA Fanling採用輕資產模式，實現少於12個月的短上市週期並已獲全面承租。位於荃灣的全新項目MEGA Gateway正進行最後建築階段並得到60%預訂承諾，將於短期內啟用。MEGA IDC為將軍澳的全新旗艦數據中心，配備高規格的基礎設施和電力容量，其用地專為發展數據中心而設，項目第一期計劃將於2023年上半年啟用。以上項目落成後，新意網旗下數據中心的總樓面面積將增加至近300萬平方呎，電力容量亦提升至超過280兆瓦。繼去年設立其首個跨國海底電纜登陸站HKIS-1後，新意網在2022年三月成功投得一幅位於春坎角的地皮發展第二個登陸站，將有助加強其作為亞洲主要連接樞紐的地位。

SmarTone announces 2021/22 annual results

數碼通公布2021/22年度全年業績

SmarTone Telecommunications Holdings Limited reported its results for the year ended 30 June 2022. While profit attributable to equity holders was HK\$423 million, down by 5% year on year. Profit excluding the receipt of government subsidies increased by 16% on a year-on-year basis, benefiting from revenue growth, driven mainly by increased contribution from 5G operations and a rebound in roaming. SmarTone has invested to increase the use of machine learning, artificial intelligence and other advanced predictive analytic tools to develop a deeper understanding of customers' experience. The Company will maintain focus on its cost discipline and re-investing the savings into improving quality and capturing growth opportunities.

During the 5th wave of the pandemic, SmarTone proactively built out its 5G network to provide coverage for community isolation facilities. The team worked intensely "day and night" and completed the most urgent build-out within two weeks. This benefitted SmarTone customers and other residents of the facilities as SmarTone offered free SIM cards for all. SmarTone also provided smartphones and a free basic mobile service to help elderly citizens use the "LeaveHomeSafe" app. The company also helped underprivileged students continue their studies by offering free data cards and 5G Home Broadband.

SmarTone showed resilience under the challenging operating environment, and significant opportunities exist in the ongoing 5G migration, and in Enterprise Solutions and 5G Home Broadband. Apart

from focusing on operational efficiency and cost effective operations, SmarTone continued to build world-class digital infrastructure to reinforce Hong Kong's development as a technology hub and support its integration with China and the Greater Bay Area.

數碼通電訊集團有限公司公布截至2022年6月30日止年度的業績。股東應佔溢利為4.23億港元，按年下降5%，撇除收取政府補貼後，溢利按年增長為16%，受惠於收入增加，主要由5G業務增長及漫遊業務回升所帶動。數碼通也積極投資，增加使用機器學習、人工智能及其他先進的預測分析工具，進一步深化對客戶體驗的了解。公司將會繼續嚴格控制本，並將節省所得持續投資於提升服務質素，及捕捉業務增長的商機。

在第五波疫情時，數碼通積極於所有缺乏網絡基建的社區隔離設施興建 5G 網絡。團隊日以繼夜努力，最終於兩星期內完成最迫切的建設工程，並提供免費SIM卡，惠及數碼通的客戶及所有入住社區隔離設施的市民。此外，數碼通亦向長者提供智能電話及免費流動通訊基本服務，以便使用「安心出行」應用程式，並向基層學童提供免費數據卡及5G家居寬頻服務支援學習。

數碼通在充滿挑戰的經營環境下表現強韌，更多客戶轉用 5G 服務以及企業應用方案和5G家居寬頻業務存在重大機遇。除提升營運效率及維持業務運作的成本效益，數碼通將繼續投資建設世界級的數碼基建，鞏固香港發展成為科技樞紐，融入中國內地及大灣區。