

SUNeVision announces 2021/22 annual results

新意网公布2021/22年度全年业绩

SUNeVision Holdings Ltd. announced its final results for the year ended 30 June 2022. During the year under review, the Group's revenue increased 11% year on year to HK\$2,086 million. EBITDA rose 10% year on year (11% excluding Covid-19-related subsidies) to HK\$1,501 million. Profit attributable to owners of the Company increased 8% year on year (9% excluding Covid-19-related subsidies) to HK\$847 million. Revenue growth during the year was driven mainly by demand from existing and new customers on the back of increasing cloud adoption and 5G usage, leading to a sustained increase in demand for data centres.

SUNeVision is entering its next chapter of growth with the launch of three new data centres. MEGA Fanling, the company's eighth data centre, utilizes an asset-light model, achieving a time-to-market cycle of less than 12 months and is already fully committed. MEGA Gateway, the greenfield project in Tsuen Wan, is in the final stage of construction, is 60% pre-committed and will be in operation shortly. MEGA IDC, SUNeVision's flagship greenfield project in Tseung Kwan O, with a superior infrastructure and power capacity, is built on a site dedicated to data centre development. Phase 1 is expected to operate in the first half of 2023. Upon completion of these projects, the total gross floor area of SUNeVision's data centres in Hong Kong will grow to almost 3 million square feet, and the power capacity will increase to over 280MW. SUNeVision also successfully tendered for a site at Chung Hom Kok

in March 2022 to develop its second landing station for international submarine cables, following the launch of its first landing station, HKIS-1, last year. This will further strengthen SUNeVision's position as the leading connectivity hub in Asia.

新意网集团有限公司公布截至2022年6月30日止全年业绩。年内收入按年上升11%至20.86亿港元。EBITDA按年上升10% (若不包括2019冠状病毒病相关补贴,则为11%)至15.01亿港元。公司股东应占溢利按年上升8% (若不包括2019冠状病毒病相关补贴,则为9%)至8.47亿港元。年内收入增长主要受现有及新客户的需求带动,随著云端服务和5G科技的应用日益普及,使得数据中心需求的持续增长。

随著三个新数据中心的推出,新意网进入下一个增长阶段。第八间数据中心MEGA Fanling采用轻资产模式,实现少于12个月的短上市周期并已获全面承租。位于荃湾的全新项目MEGA Gateway正进行最后建筑阶段并得到60%预订承诺,将于短期内启用。MEGA IDC作为将军澳的全新旗舰数据中心,配备高规格的基础设施和电力容量,其用地专为发展数据中心而设,项目第一期计划将于2023年上半年启用。以上项目落成后,新意网旗下数据中心的总楼面面积将增加至近27.9万平方米(近300万平方呎),电力容量亦提升至超过280兆瓦。继去年设立其首个跨国海底电缆登陆站HKIS-1后,新意网在2022年三月成功投得一幅位于春坎角的地块发展第二个登陆站,将有助加强其作为亚洲主要连接枢纽的地位。

SmarTone announces 2021/22 annual results

数码通公布2021/22年度全年业绩

SmarTone Telecommunications Holdings Limited reported its results for the year ended 30 June 2022. While profit attributable to equity holders was HK\$423 million, down by 5% year on year. Profit excluding the receipt of government subsidies increased by 16% on a year-on-year basis, benefiting from revenue growth, driven mainly by increased contribution from 5G operations and a rebound in roaming. SmarTone has invested to increase the use of machine learning, artificial intelligence and other advanced predictive analytic tools to develop a deeper understanding of customers' experience. The Company will maintain focus on its cost discipline and re-investing the savings into improving quality and capturing growth opportunities.

During the 5th wave of the pandemic, SmarTone proactively built out its 5G network to provide coverage for community isolation facilities. The team worked intensely "day and night" and completed the most urgent build-out within two weeks. This benefitted SmarTone customers and other residents of the facilities as SmarTone offered free SIM cards for all. SmarTone also provided smartphones and a free basic mobile service to help elderly citizens use the "LeaveHomeSafe" app. The company also helped underprivileged students continue their studies by offering free data cards and 5G Home Broadband.

SmarTone showed resilience under the challenging operating environment, and significant opportunities exist in the ongoing 5G migration, and in Enterprise Solutions and 5G Home Broadband. Apart

from focusing on operational efficiency and cost effective operations, SmarTone continued to build world-class digital infrastructure to reinforce Hong Kong's development as a technology hub and support its integration with China and the Greater Bay Area.

数码通电讯集团有限公司公布截至2022年6月30日止年度的业绩。股东应占溢利为4.23亿港元,按年下降5%,撇除收取政府补贴后,溢利按年增长为16%,受惠于收入增加,主要由5G业务增长及漫游业务回升所带动。数码通也积极投资,增加使用机器学习、人工智能及其他先进的预测分析工具,进一步深化对客户体验的了解。公司将会继续严格控制成本,并将节省所得持续投资于提升服务质量,及捕捉业务增长的商机。

在第五波疫情时,数码通积极为所有缺乏网络基建的社区隔离设施兴建5G网络。团队日以继夜努力,最终于两星期内完成最迫切的建设工程,并提供免费SIM卡,惠及数码通的客户及所有入住社区隔离设施的市民。此外,数码通亦向长者提供智能电话及免费移动通讯基本服务,以便使用“安心出行”应用程序,并向基层学童提供免费数据卡及5G家居宽频服务支援学习。

数码通在充满挑战的经营环境下表现坚韧,更多客户转用5G服务以及企业应用方案和5G家居宽频业务,该项业务领域存在重大机遇。除提升营运效率及维持业务运作的成本效益,数码通将继续投资建设世界级的数码基建,巩固香港发展成为科技枢纽,融入内地及大湾区。