SUNeVision announces 2021/22 interim results
新意網公布2021/22年度中期業績

SUNeVision Holdings Ltd. announced its results for the six months ended 31 December 2021. Driven by the demand from both new and existing customers, revenue increased 8% year-on-year (YoY) to HK$995 million, of which revenue from its data centre and IT business increased 9% YoY to HK$935 million. EBITDA* increased 12% YoY to HK$728 million. Profit* attributable to the owners of the Company increased 10% YoY to HK$410 million.

The demand for data centre services remained strong. Firstly, the demand for "connectivity" capacity remained robust as the usage of online applications stayed at a high level, which benefitted MEGA-i, the leading connectivity hub in Asia. Secondly, the demand for "hyperscale" capacity continued to be strong as all major cloud players expanded their capacity in Hong Kong, which benefited SUNeVision's data centres, such as MEGA Two and MEGA Plus. They have state-of-the-art infrastructure and provide superior services to their clients.

Looking ahead, SUNeVision has an exciting growth pipeline, particularly with its two new data centres, MEGA Gateway in Tsuen Wan and Phase 1 of MEGA IDC in Tseung Kwan O. As SUNeVison's current facilities are nearly full, these two projects will substantially increase its capacity to serve its customers. In addition, MEGA Fanling, SUNeVision's eighth data centre in Fanling, will start operations soon. It is already fully committed and will be occupied by a single cloud service provider.

新意網集團有限公司公布截至2021年12月31日止六個月的業績。受現有及新客戶的需求所推動,收入按年上升8%至9.95億港元,而當中來自數據中心及資訊科技設施業務的收入按年上升 9%至 9.35 億港元。EBITDA*按年上升12% 至7.28億港元,公司股東應佔溢利*按年上升10%至4.10億港元。

市場對數據中心服務的需求仍然殷切。首先,網上應用程式的使用保持在較高水平,對網絡連接容量的需求一直保持強勁,MEGA-i作為亞洲領先的網絡連接樞紐因而受惠。其次,「超大規模」容量的需求持續強勁,各大雲端服務供應商均已在香港擴大其容量,新意網的數據中心(如MEGA Two及MEGA Plus)能為客戶提供最先進的基礎設施及優質服務而得益。

展望未來,新意網有令人振奮的發展規劃,特別是集團自有的兩座全新數據中心,即位於荃灣的MEGA Gateway及位於將軍澳的MEGA IDC第一期。新意網目前的設施已近乎飽和,上述兩個項目將大幅提高新意網服務客戶的能力。此外,MEGA Fanling是新意網座落於粉嶺的第八個數據中心,即將投入運作並已由一家雲端服務公司全面承租。

* Excluding Covid-19 related subsidies
* 不包括2019冠狀病毒病相關補貼

SmarTone announces 2021/22 interim results
數碼通公布2021/22年度中期業績

SmarTone Telecommunications Holdings Limited announced its results for the six months ended 31 December 2021. During the period under review, core business remained resilient, with local service revenue increased 3% compared to the corresponding period last year, while profit attributable to equity holders slightly declined to HK$251 million from HK$267 million. After excluding government subsidies received in 1H 2020/21, profit for the period actually increased. To help mitigate the impact of the pandemic and to support its continuing digitalization, SmarTone launched a cost efficiency program and further measures to achieve material productivity improvement and savings, which will be used to reinvest in other priority areas, such as enhancing SmarTone's network and customer services.

SmarTone's 5G network provides nearly full coverage of Hong Kong, including the Penny's Bay Quarantine Centre, and is being extended to other remote areas, including country parks and hiking trails. In response to the pandemic situation in the city, SmarTone has implemented various measures, including providing free data, calls and 5G broadband access to customers under quarantine in Penny's Bay; a special six-month 5G Home Broadband contract offer to cater for families' work-from-home and e-learning needs; and support for the "Jockey Club Digital Support Project for the Elderly", offering smartphones and free basic mobile service for elderly citizens to download and use the "LeaveHomeSafe" app.

Looking ahead, the operating environment is expected to be challenging amid the pandemic. SmarTone will continue its digital transformation, with its digital channels and data, supported by AI, to enhance customer service. In view of the increasing number of corporates launching digitalization efforts, SmarTone will provide various solutions to enterprises to help build up their digital capabilities. Since its launch in May 2021, the 5G Lab has welcomed approximately 400,000 visitors and hosted students from more than 200 high schools. SmarTone is committed to educating the youth and developing Hong Kong into a technology hub. As a leading operator in Hong Kong, SmarTone will actively invest in building a world-class digital infrastructure in 5G and beyond, in the belief that it is important for Hong Kong's aspiration to be a technology hub and for its integration with China, specifically with the Greater Bay Area.

數碼通電訊集團有限公司公布截至2021年12月31日止六個月的業績。於回顧期內,核心業務保持穩健,本地服務收入較去年同期增長3%,而股東應佔溢利則由去年同期的2.67億港元微跌至2.51億港元。在撤除2020/21年度上半年獲得的政府資助,期內溢利實際錄得增長。為減低疫情帶來

的影響及配合持續數碼化,數碼通推行成本效益計劃及制定額外措施提升生產力及節省開支,所節省的成本將投資於提升網絡及客戶服務的重要範疇。

數碼通的5G網絡現已接近覆蓋全港,包括竹篙灣檢疫中心,並積極拓展至主要行山徑及郊野公園。數碼通因應疫情推出多項措施,包括為竹篙灣強制隔離客戶提供免費數據、通話分鐘及5G寬頻服務,亦特別推出六個月5G家居寬頻服務合約,配合市民在家工作及網上學習的需要,同時支持賽馬會「智融易」長者數碼支援計劃,向長者提供智能電話及免費流動通訊基本服務,以便長者下載及使用「安心出行」應用程式。

展望未來,預期疫情下的營商環境充滿挑戰,數碼通將繼續進行數碼化轉型,透過數碼渠道和數據,結合人工智能提升客戶服務。隨著更多企業開展數碼化計劃,數碼通將會透過提供各類方案,協助企業採納數碼科技。於2021年5月開幕的5G Lab已吸引40萬名訪客及來自200多間中學的學生,數碼通將致力教育年輕新一代,促進香港發展成為科技樞紐的關鍵。數碼通作為本港領先的流動網絡商,積極投資建設世界級的 5G 及其他先進的數碼基建,相信此乃香港成為科技樞紐的關鍵,亦能協助香港融入中國內地及大灣區。