

SUNeVision announces 2021/22 interim results

新意网公布2021/22年度中期业绩

SUNeVision Holdings Ltd. announced its results for the six months ended 31 December 2021. Driven by the demand from both new and existing customers, revenue increased 8% year-on-year (YoY) to HK\$995 million, of which revenue from its data centre and IT business increased 9% YoY to HK\$935 million. EBITDA* increased 12% YoY to HK\$728 million. Profit* attributable to the owners of the Company increased 10% YoY to HK\$410 million.

The demand for data centre services remained strong. Firstly, the demand for “connectivity” capacity remained robust as the usage of online applications stayed at a high level, which benefitted MEGA-i, the leading connectivity hub in Asia. Secondly, the demand for “hyperscale” capacity continued to be strong as all major cloud players expanded their capacity in Hong Kong, which benefitted SUNeVision’s data centres, such as MEGA Two and MEGA Plus. They have state-of-the-art infrastructure and

provide superior services to their clients.

Looking ahead, SUNeVision has an exciting growth pipeline, particularly with its two new data centres, MEGA Gateway in Tsuen Wan and Phase 1 of MEGA IDC in Tseung Kwan O. As SUNeVision’s current facilities are nearly full, these two projects will substantially increase its capacity to serve its customers. In addition, MEGA Fanling, SUNeVision’s eighth data centre in Fanling, will start operations soon. It is already fully committed and will be occupied by a single cloud service provider.

新意网集团有限公司公布截至2021年12月31日止六个月的业绩。受现有及新客户的需求所推动，收入按年上升8%至9.95亿港元，而其中来自数据中心及资讯科技设施业务的收入按年上升9%至9.35亿港元。EBITDA*按年上升12%至7.28亿港元，公司股东应占溢利*按年上升10%至4.10亿港元。

市场对数据中心服务的需求仍然殷切。首先，线上应用程序的使用保持在较高水平，对网络连接容量的需求一直保持强劲，MEGA-i作为亚洲领先的网络连接枢纽因而受惠。其次，“超大规模”容量的需求持续强劲，各大云端服务供应商均已在香港扩大其容量，新意网的数据中心（如MEGA Two及MEGA Plus）能为客户提供最先进的基础设施及优质服务而得益。

展望未来，新意网有令人振奋的发展规划，特别是集团自有的两座全新数据中心，即位于荃湾的MEGA Gateway及位于将军澳的MEGA IDC第一期。新意网目前的设施已近乎饱和，上述两个项目将大幅提高新意网服务客户的能力。此外，MEGA Fanling是新意网座落于粉岭的第八个数据中心，即将投入运作并已由一家云端服务公司全面承租。

* Excluding Covid-19 related subsidies
* 不包括2019冠状病毒病相关补贴

SmarTone announces 2021/22 interim results

数码通公布2021/22年度中期业绩

SmarTone Telecommunications Holdings Limited announced its results for the six months ended 31 December 2021. During the period under review, core business remained resilient, with local service revenue increased 3% compared to the corresponding period last year, while profit attributable to equity holders slightly declined to HK\$251 million from HK\$267 million. After excluding government subsidies received in 1H 2020/21, profit for the period actually increased. To help mitigate the impact of the pandemic and to support its continuing digitalization, SmarTone launched a cost efficiency program and further measures to achieve material productivity improvement and savings, which will be used to reinvest in other priority areas, such as enhancing SmarTone’s network and customer services.

SmarTone’s 5G network provides nearly full coverage of Hong Kong, including the Penny’s Bay Quarantine Centre, and is being extended to other remote areas, including country parks and hiking trails. In response to the pandemic situation in the city, SmarTone has implemented various measures, including providing free data, calls and 5G broadband access to customers under quarantine in Penny’s Bay; a special six-month 5G Home Broadband contract offer to cater for families’ work-from-home and e-learning needs; and support for the “Jockey Club Digital Support Project for the Elderly”, offering smartphones and

free basic mobile service for elderly citizens to download and use the “LeaveHomeSafe” app.

Looking ahead, the operating environment is expected to be challenging amid the pandemic. SmarTone will continue its digital transformation, with its digital channels and data, supported by AI, to enhance customer service. In view of the increasing number of corporates launching digitalization efforts, SmarTone will provide various solutions to enterprises to help build up their digital capabilities. Since its launch in May 2021, the 5G Lab has welcomed approximately 400,000 visitors and hosted students from more than 200 high schools. SmarTone is committed to educating the youth and developing Hong Kong into a technology hub. As a leading operator in Hong Kong, SmarTone will actively invest in building a world-class digital infrastructure in 5G and beyond, in the belief that it is important for Hong Kong’s aspiration to be a technology hub and for its integration with China, specifically with the Greater Bay Area.

数码通电讯集团有限公司公布截至2021年12月31日止六个月的业绩。于回顾期内，核心业务保持稳健，本地服务收入较去年同期增长3%，而股东应占溢利则由去年同期的2.67亿港元微跌至2.51亿港元。在除去2020/21年度上半年获得的政府资助，期内溢利实际有所增长。为减低疫情带来的

影响及配合持续数字化，数码通推行成本效益计划及制定额外措施提升生产力及节省开支，所节省的成本将投资于提升网络、客户服务等重要方面。

数码通的5G网络现已接近覆盖全港，包括竹篙湾检疫中心，并积极拓展至主要登山道及郊野公园。数码通因疫情推出多项措施，包括为竹篙湾强制隔离客户提供免费数据、通话分钟及5G高频服务，还特别推出六个月5G家居宽频服务合约，配合市民居家办公及网上学习的需要，同时支持赛马会“智融易”长者数码支援计划，向长者提供智能电话及免费移动通讯基本服务，以便长者下载及使用“安心出行”APP。

展望未来，预期疫情下的营商环境充满挑战，数码通将继续进行数字化转型，通过数字化渠道和数据，结合人工智能提升客户服务。随著更多企业开展数字化计划，数码通将会通过提供各类方案，协助企业建立数字技术。于2021年5月开幕的5G Lab已吸引40万名访客及来自200多所中学的学生，数码通将致力教育年轻新一代，促进香港发展成为科技枢纽的关键。数码通作为本港领先的移动网络商，积极投资建设世界级的5G及其他先进的数字化基建，相信此乃香港成为科技枢纽的关键，也能协助香港融入中国内地及大湾区。