

SUNeVision announces 2020/21 annual results

新意网公布2020/21年度全年业绩

SUNeVision Holdings Ltd. announced its final results for the year ended 30 June 2021. During the year under review, revenue from continuing operations increased 9% year-on-year to HK\$1,874 million. EBITDA from continuing operations rose 15% year-on-year to HK\$1,360 million. Underlying profit for the year attributable to owners of the company increased 11% year-on-year to HK\$788 million. The directors have proposed the payment of a final dividend of HK19.4 cents per share, 11% increase year-on-year.

The COVID-19 pandemic has accelerated the process of digitalisation for both businesses and consumers, and together with an increasing adoption of cloud services in Hong Kong, have led to a higher demand for SUNeVision's data centre services. There are two areas in particular where the company sees continued growth for data centre services. Firstly, the increased need for video conferencing, e-commerce, gaming and other online applications during the pandemic has increased the demand for 'connectivity' capacity. Secondly, the demand

for 'hyperscale' capacity has increased, primarily because cloud adoption has stepped up in Asia.

Looking ahead, SUNeVision has a robust pipeline for growth. The first phase of the new MEGA IDC data centre in Tseung Kwan O (TKOTL 131), the new MEGA Gateway data centre in Tsuen Wan (TWTL 428), and the first phase of the new MEGA Fanling data centre in Fanling will be ready-for-service in 2022. MEGA Fanling, SUNeVision's eighth data centre, is already fully committed and will be occupied by a single cloud customer. SUNeVision's footprint will grow from the current 130,100 square metres (1.4 million square feet) to nearly 278,700 square metres (3 million square feet) of gross floor area over the next few years. In terms of power capacity, it will quadruple from 70MW now to 280MW when the facilities in all three new sites are fully opened.

新意网集团有限公司公布截至2021年6月30日止全年业绩。年内来自持续经营业务的收入较去年上升9%至18.74亿港元。持续经营业务的EBITDA较去年上升15%至13.6亿港元。年内公司股东应占基础利润按年上升

11%至7.88亿港元。董事会建议派发末期股息每股19.4港仙，较去年上升11%。

疫情加速了企业及消费者的数字化进程。同时，香港的云端服务应用逐渐普及，带动新意网旗下数据中心服务的需求，其中两大领域获得持续增长。其一是疫情期间对视频会议、电子商务、游戏及其他网上应用程序的需求增加，带动网络连接容量的需求攀升。其次，亚洲地区的云端服务应用日益盛行，大力推动“超大规模容量”的需求。

展望未来，新意网有稳健的发展规划以推动增长。将军澳新数据中心MEGA IDC (TKOTL 131) 第一期、荃湾新数据中心MEGA Gateway (TWTL 428) 及粉岭新数据中心MEGA Fanling第一阶段可于2022年投入服务。MEGA Fanling为新意网第八个数据中心，设施已由一间云端服务公司全面承租。未来数年，新意网的总楼面面积会由现在的130,100平方米（140万平方呎）扩充至近278,700平方米（300万平方呎）。待三个新项目的设施全面启用后，电力容量将由目前的70兆瓦增至四倍，达280兆瓦。

SmarTone announces 2020/21 annual results

数码通公布2020/21年度全年业绩

SmarTone Telecommunications Holdings Limited reported results for the year ended 30 June 2021. During the year under review, profit attributable to equity holders was HK\$445 million, largely driven by a resilient core local business, productivity enhancements and enhanced network efficiency. Local service revenue (excluding roaming) increased by 2% year-on-year, as a result of several key factors. Firstly, the uptake on SmarTone's 5G services was encouraging, with 5G commanding a premium over 4G services. Secondly, the Enterprise Solutions business started to rebound as corporates increasingly adopted digital services. Thirdly, SmarTone's 5G Home Broadband enjoyed considerable growth. Meanwhile, customer base was steady at 2.7 million. Postpaid churn rate remained at a low 0.8%.

SmarTone launched 5G services in May 2020. As of now, its 5G network covers 99% of the population, including all MTR lines, major roads, highways and tunnels, and with ongoing rollout across country parks and hiking trails. According to the international testing agency nPerf, SmarTone's

5G network was the best in Hong Kong for coverage. In May 2021, SmarTone launched the 5G Lab to raise awareness on 5G development and demonstrate how the 5G infrastructure will support development. Significant future business opportunities are expected as more applications leveraging 5G become available.

The operating environment in Hong Kong for the coming months will remain challenging. Despite this, SmarTone sees new revenue opportunities from the accelerating upgrade of customers to 5G, quickening growth in enterprise solutions, as well as new services and solutions such as cybersecurity and 5G Home Broadband.

数码通电讯集团有限公司公布截至2021年6月30日止的财年业绩。回顾年度内，股东应占利润为4.45亿港元，主要由于核心本地业务稳健、提升生产力，以及改善网络效益。本地服务收入（不包括漫游业务）比上年度增长2%，主要受多项因素推动。首先，客户转用数码通5G服务的方

向令人鼓舞，而其中5G服务收费较4G为高。此外，随着企业日趋数码化，企业应用方案业务也开始回升。第三，数码通5G家居宽带业务也取得了可观增长。另外，客户人数维持在270万人，月费计划客户流失率处于0.8%的低位。

数码通于2020年5月推出5G服务。时至今日，其5G网络覆盖全港99%人口及所有港铁路线、主要道路、高速公路及隧道，并继续扩大至郊野公园及远足径。根据国际测试机构nPerf，数码通的5G网络覆盖为全港最佳。2021年5月，数码通开设5G Lab，以加强各界对5G技术发展的认识，并展示5G基建如何推动发展。随着更多运用5G技术的应用程序面世，预期未来将有重大的商机涌现。

尽管未来数月本地的营商环境仍然充满挑战，数码通仍预见许多带来收入的新机遇，包括客户逐步升级至5G服务的趋势加快、企业应用方案的增长持续加快，以及如网络安全及5G家用宽带等其他新服务及方案的推出。