# SUNeVision announces 2020/21 interim results
## 新意網公布2020/21年度中期業績

SUNeVision Holdings Ltd. announced its results for the six months ended 31 December 2020. During the period under review, revenue from continuing operations increased 13% year-on-year to HK$923 million, driven mainly by the continuing expansion of hyperscale and cloud customers in the data centre business, as well as the full period impact of new contracts signed in the second half of financial year 2019/20. EBITDA from continuing operations increased 17% year-on-year to HK$662 million. Underlying profit for the period attributable to owners of the company increased 16% year-on-year to HK$389 million.

The pandemic has led to a sustained acceleration of digitisation and the adoption of technologies that enabled remote productivity and engagement. This has enabled a substantial growth in data traffic and increase in demand for higher quality data centres. SUNeVision expects that these trends to continue beyond the pandemic and drive growth for data centre services.

SUNeVision is expanding its space and power capacity to meet the growing demand for data centre services. MEGA-i has just completed a project that increased its power capacity by 40%. Revitalisation work on multiple floors of MEGA Two was also completed during the period under review. In 2022, two new data centres are targeted to complete, namely Tsuen Wan TWTL 428 and Phase 1 of Tseung Kwan O TKOTL 131. Upon completion, these two new data centres will increase the physical footprint of SUNeVision by 100% to 2.8 million square feet in gross floor area, and total power capacity will increase by 200% to over 200MW.

新意網集團有限公司公布截至2020年12月31日止六個月的業績。於回顧期內，持續經營業務的收入按年上升13%至9.23億港元，主要受惠於數據中心業務當中超大規模及雲端客戶持續擴展，以及於2019/20財政年度下半年簽訂的新合約的全期影響。持續經營業務的EBITDA按年上升17%至6.62億港元。期內公司股東應佔基礎溢利按年上升16%至3.89億港元。

在疫情下，數碼化及科技應用繼續急速發展，遙距工作及互動技術應用日增，帶動數據流量大幅增長及對高質素數據中心的需求急增。新意網預期該等趨勢將在疫情過後持續，推動數據中心服務增長。

新意網積極擴展樓面和電力容量，以滿足對數據中心服務與日俱增的需求。MEGA-i優化工程剛完成，電力容量已增加40%。MEGA Two多個樓層的優化工程已於期內完成。荃灣新項目（TWTL 428）及將軍澳新項目（TKOTL 131）的第一期目標於2022年落成。待兩者落成後，新意網的數據中心總樓面面積將增加100%至280萬平方呎，總電力容量則將增加200%至超過200兆瓦。

# SmarTone announces 2020/21 interim results
## 數碼通公布2020/21年度中期業績

SmarTone Telecommunications Holdings Limited announced its results for the six months ended 31 December 2020. During the period under review, profit attributable to equity holders increased slightly to HK$267 million from HK$265 million notwithstanding the impact of ongoing COVID-related travel restrictions on roaming revenues. Core business remained resilient as local service revenue increased 3% half-on-half, from early 5G contribution and growth in the Enterprise Solutions business. To offset the weakness in roaming revenues, the company launched a series of initiatives to improve productivity and reduce cost without a negative impact on network quality or the level of customer service. Most of these initiatives bring recurring savings, which allow the company to redeploy resources to invest in future revenues streams. Hong Kong customer numbers grew 6% year-on-year to 2.8 million. Postpaid churn rate remained at industry low of 0.8%.

SmarTone's goal is to provide the best 5G service in Hong Kong with the aim to be among the world's best infrastructures. Its 5G network provides nearly full coverage of Hong Kong and the company continues to extend coverage to more remote areas, including country parks and hiking trails. Meanwhile, the pandemic has opened up the willingness of many companies to adopt technology, and this has boosted its Enterprise Solution business. Recently, SmarTone helped Route 3 to implement the first 5G 'SmarTransport' safety monitoring system for the Tai Lam Tunnel. In addition, in cooperation with Sun Hung Kai Properties, SmarTone also launched the 5G 'Smart Malls' applications with satisfactory results, and this service will be extended to other mall operators and property managers.

Looking forward, it is expected that the operating environment will continue to be competitive and challenging, and it will take time for roaming revenues to fully recover. However, with the roll-out of vaccination globally, roaming services will eventually come back. Importantly, the already promising uptake of 5G amongst consumers as well as the expected new applications and opportunities for 5G in business are encouraging, and SmarTone will focus on such developments to grow new revenues streams.

數碼通電訊集團有限公司公布截至2020年12月31日止六個月的業績。於回顧期內，儘管疫情所致的旅遊限制影響公司的漫遊業務，惟股東應佔溢利仍由2.65億港元微升至2.67億港元。核心業務保持穩健，本期本地服務收入較前六個月增長3%，主要動力來自5G業務及企業應用方案業務的增長。為抵銷漫遊收入疲弱的影響，公司採取一連串進取措施，提升生產力及減省成本，亦不會對網絡質素或客戶服務水平構成影響。大部分措施均有助日後持續減省成本，並讓公司日後重新調配資源以投資於其他未來收入來源上。香港客戶人數按年增長6%至280萬，月費計劃客戶流失率維持於業界低位0.8%。

數碼通致力建設全球首屈一指的頂級網絡基建，以提供全港最佳的5G服務。其5G網絡迄今已接近覆蓋全港，並不斷將覆蓋範圍拓展至包括郊野公園及遠足路徑等偏遠地區。同時，疫情令許多企業願意採用科技，促進了公司的企業應用方案業務發展。數碼通最近協助三號幹線於大欖隧道推行首個「5G智慧交通安全管理系統」，亦與新鴻基地產攜手推出「5G智慧商場」應用，成效令人滿意，日後會向其他商場營運商及物業管理公司推出相關應用。

展望未來，預期營商環境將繼續競爭激烈和充滿挑戰，漫遊收入仍需一段時間才能全面復甦。然而，全球各地已開始接種疫苗，相信漫遊服務終會復甦。更重要的是，越來越多客戶已升級至5G服務，預料將出現更多與5G技術相關的新應用方案及商機，為數碼通開拓新的收入來源。