SUNeVision announces 2020/21 interim results
新意网公布2020/21年度中期业绩

SUNeVision Holdings Ltd. announced its results for the six months ended 31 December 2020. During the period under review, revenue from continuing operations increased 13% year-on-year to HK$923 million, driven mainly by the continuing expansion of hyperscale and cloud customers in the data centre business, as well as the full period impact of new contracts signed in the second half of financial year 2019/20. EBITDA from continuing operations increased 17% year-on-year to HK$662 million. Underlying profit for the period attributable to owners of the company increased 16% year-on-year to HK$389 million.

The pandemic has led to a sustained acceleration of digitisation and the adoption of technologies that enabled remote productivity and engagement. This has enabled a substantial growth in data traffic and increase in demand for higher quality data centres. SUNeVision expects that these trends to continue beyond the pandemic and drive growth for data centre services.

SUNeVision is expanding its space and power capacity to meet the growing demand for data centre services. MEGA-i has just completed a project that increased its power capacity by 40%. Revitalisation work on multiple floors of MEGA Two was also completed during the period under review. In 2022, two new data centres are targeted to complete, namely Tsuen Wan TWTL 428 and Phase 1 of Tseung Kwan O TKOTL 131. Upon completion, these two new data centres will increase the physical footprint of SUNeVision by 100% to 260,000 square metres (2.8 million square feet) in gross floor area, and total power capacity will increase by 200% to over 200MW.

新意网集团有限公司公布截至2020年12月31日止六个月的业绩。于回顾期内,持续经营业务的收入按年上升13%至9.23亿港元,主要受惠于数据中心业务中的超大规模及云端客户持续扩展,以及于2019/20财政年度下半年签订的新合约的全期影响。持续经营业务的EBITDA按年上升17%至6.62亿港元。期内公司股东应占基础溢利按年上升16%至3.89亿港元。

在疫情下,数位化及科技应用继续急速发展,遥距工作及互动技术应用日增,带动数据流量大幅增长及对高质量数据中心的需求急增。新意网预期该等趋势将在疫情过后持续,推动数据中心服务增长。

新意网积极扩展楼面和电力容量,以满足对数据中心服务与日俱增的需求。MEGA-i优化工程刚完成,电力容量已增加40%。MEGA Two多个楼层的优化工程已于期内完成。荃湾新项目(TWTL 428)及将军澳新项目(TKOTL 131)的第一期目标于2022年落成。待两者落成后,新意网的数据中心总楼面面积将增加100%至260,000平方米(280万平方呎),总电力容量则将增加200%至超过200兆瓦。

SmarTone announces 2020/21 interim results
数码通公布2020/21年度中期业绩

SmarTone Telecommunications Holdings Limited announced its results for the six months ended 31 December 2020. During the period under review, profit attributable to equity holders increased slightly to HK$267 million from HK$265 million notwithstanding the impact of ongoing COVID-related travel restrictions on roaming revenues. Core business remained resilient as local service revenue increased 3% half-on-half, from early 5G contribution and growth in the Enterprise Solutions business. To offset the weakness in roaming revenues, the company launched a series of initiatives to improve productivity and reduce cost without a negative impact on network quality or the level of customer service. Most of these initiatives bring recurring savings, which allow the company to redeploy resources to invest in future revenues streams. Hong Kong customer numbers grew 6% year-on-year to 2.8 million. Postpaid churn rate remained at industry low of 0.8%.

SmarTone's goal is to provide the best 5G service in Hong Kong with the aim to be among the world's best infrastructures. Its 5G network provides nearly full coverage of Hong Kong and the company continues to extend coverage to more remote areas, including country parks and hiking trails. Meanwhile, the pandemic has opened up the willingness of many companies to adopt

technology, and this has boosted its Enterprise Solution business. Recently, SmarTone helped Route 3 to implement the first 5G 'SmarTransport' safety monitoring system for the Tai Lam Tunnel. In addition, in cooperation with Sun Hung Kai Properties, SmarTone also launched the 5G 'Smart Malls' applications with satisfactory results, and this service will be extended to other mall operators and property managers.

Looking forward, it is expected that the operating environment will continue to be competitive and challenging, and it will take time for roaming revenues to fully recover. However, with the roll-out of vaccination globally, roaming services will eventually come back. Importantly, the already promising uptake of 5G amongst consumers as well as the expected new applications and opportunities for 5G in business are encouraging, and SmarTone will focus on such developments to grow new revenues streams.

数码通电讯集团有限公司公布截至2020年12月31日止六个月的业绩。于回顾期内,尽管疫情所致的旅游限制影响公司的漫游业务,惟股东应占溢利仍由2.65亿港元微升至2.67亿港元。核心业务保持稳健,本期本地服务收入较前六个月增长3%,主要动力来自5G业务及企业应用方案业务的增长。为抵消漫游收入疲弱的影

响,公司采取一系列进取措施,提升生产力及减省成本,亦不会对网络质量或客户服务水平造成影响。大部分措施均有助日后持续减省成本,并让公司日后重新调配资源以投资于其他未来收入来源上。香港客户人数按年增长6%至280万,月费计划客户流失率维持于业界低位0.8%。

数码通致力建设全球首屈一指的顶级网络基建,以提供全港最佳的5G服务。其5G网络迄今已接近覆盖全港,并不断将覆盖范围拓展至包括郊野公园及远足路径等偏远地区。同时,疫情促使许多企业愿意采用科技,促进了公司的企业应用方案业务发展。数码通最近协助三号干线于大榄隧道推行首个"5G智能交通安全管理系统",亦与新鸿基地产携手推出"5G智能商场"应用,成效令人满意,日后会向其他商场营运商及物业管理公司推出相关应用。

展望未来,预期营商环境将继续竞争激烈和充满挑战,漫游收入仍需一段时间才能全面复苏。然而,全球各地已开始接种疫苗,相信漫游服务终会复苏。更重要的是,越来越多客户已升级至5G服务,未来将出现更多与5G技术相关的新应用方案及商机,为数码通开拓新的收入来源。