

## SUNeVision announces 2018/19 full year results

### 新意網公布2018/19全年業績

SUNeVision Holdings Ltd. achieved solid results for the financial year ended 30 June 2019, with a profit attributable to the owners of the company amounted to HK\$865.2 million for the year, representing an increase of 11%. The underlying profit attributable to the owners of the company (excluding the effect of other gains) was HK\$670.2 million, with an increase of 10%, while EBITDA amounted to HK\$1,056.4 million, rising 20% year on year. Revenue for the year increased 19% to HK\$1,625.1 million, driven mainly by revenue growth from the data centre operations.

SUNeVision is committed to continued investment in existing as well as new infrastructure for business development. The acquisition of the land parcel in Tseung Kwan O, which sits adjacent to MEGA Plus, was completed in January 2019. The new data centre planned for this site is now under preliminary design and construction works. The other site acquired back in January 2018 in Tsuen Wan is now under construction. Upon

completion of the two new data centres, SUNeVision's total portfolio gross floor area will increase to approximately 2.8 million square feet.

There have been some major macro uncertainties both globally and in Hong Kong. But data centres are a long-term business, and the demand for data will only become stronger. SUNeVision aspires to capture the opportunity by providing the best infrastructure, connectivity and service possible.

新意網集團有限公司於截至2019年6月30日止的財政年度業績表現理想，年內公司股東應佔溢利為8.652億港元，增加11%。公司股東應佔基礎溢利（撇除其他收益的影響）上升10%至6.702億港元，而EBITDA則按年上升20%至10.564億港元。年內收入上升19%至16.251億港元，主要受惠於數據中心業務的收入增長。



新意網致力於持續投資現有及新基礎設施，於2019年1月，購入將軍澳一幅毗鄰MEGA Plus的地皮，預備興建為全新數據中心，現正進行前期建築設計工程。至於在2018年1月購入的荃灣地皮，則正在進行施工。待該兩個全新數據中心落成後，新意網的物業組合總樓面面積將擴展至約280萬平方呎。

儘管全球和香港均出現一些重大的宏觀不明朗因素，但數據中心是長遠業務，市場對數據的需求只會越趨殷切。新意網將提供最好的基礎設施、網絡連接及服務，望能把握機遇。

## SmarTone announces 2018/19 full year results

### 數碼通公布2018/19全年業績

SmarTone Telecommunications Holdings Limited reported results for the year ended 30 June 2019. During the year under review, the mobile market remained intensely competitive. SmarTone maintained its focus on building a strong brand, strengthening its customer segmentation and enhancing customer experience supported by an excellent network. Customer numbers increased 7% to 2.55 million and postpaid churn rate was at an industry-low of 0.8%.

During the year under review, SmarTone adopted the new accounting standard HKFRS 15. Group service revenue was restated to HK\$4,634 million as part of the revenue in handset-bundled plans was reallocated to handset and accessories sales. Group EBITDA was restated to HK\$1,842 million as handset cost was reflected upfront above EBITDA while net profit was restated to HK\$632 million. Excluding a one-off cost adjustment, underlying net profit would have been HK\$581 million.

The company continued to invest in the latest technologies to deliver excellent network performance. SmarTone was the first operator in Hong Kong to launch Licensed Assisted Access (LAA) to achieve download speed from 600Mbps to 1Gbps. This, in combination with the installation of small cells at selected hotspots, have significantly improved network performance in those high traffic areas. In addition, SmarTone has been investing in preparation for 5G. In March 2019, the company pioneered Hong Kong's first simultaneous 5G live trial in the 3.5GHz and 28GHz bands, which laid the foundation for SmarTone to deliver cutting-edge 5G network performance in the future.

數碼通電訊集團有限公司公布截至2019年6月30日止年度的業績。於回顧年度內，流動通訊市場競爭持續激烈。數碼通繼續專注於建立強大品牌，加強針對不同客戶群的市場策略，並以超卓的網絡提升客戶體驗。客戶人數增長

7%至255萬人，而月費計劃的客戶流失率為0.8%，處業界低位。

在回顧年度內，數碼通採納新會計準則《香港財務報告準則》第15號。由於手機月費計劃的部份收入被調撥至手機及配件銷售，集團服務收入重述為46.34億港元。故此，手機成本亦已直接反映在EBITDA上，令集團的EBITDA重述為18.42億港元，而淨溢利重述至6.32億港元。剔除一次性成本調整後，基本淨溢利為5.81億港元。

公司透過持續投資最新科技，帶來出色的網絡表現。數碼通是全港首個推出授權輔助接取（LAA）技術的網絡商，將下載速度由600Mbps提升至1Gbps，加上在指定熱點安裝小型基站，大幅提升繁忙地區的網絡表現。此外，數碼通一直為5G網絡積極準備，在2019年3月率先進行香港首個同步使用3.5GHz和28GHz頻段的5G網絡測試，為數碼通未來推出尖端的5G網絡服務奠定基礎。