

## SUNeVision announces 2018/19 full year results

### 新意网公布2018/19全年业绩

SUNeVision Holdings Ltd. achieved solid results for the financial year ended 30 June 2019, with a profit attributable to the owners of the company amounted to HK\$865.2 million for the year, representing an increase of 11%. The underlying profit attributable to the owners of the company (excluding the effect of other gains) was HK\$670.2 million, with an increase of 10%, while EBITDA amounted to HK\$1,056.4 million, rising 20% year on year. Revenue for the year increased 19% to HK\$1,625.1 million, driven mainly by revenue growth from the data centre operations.

SUNeVision is committed to continued investment in existing as well as new infrastructure for business development. The acquisition of the land parcel in Tseung Kwan O, which sits adjacent to MEGA Plus, was completed in January 2019. The new data centre planned for this site is now under preliminary design and construction works. The other site acquired back in January 2018 in Tsuen Wan is now under construction. Upon

completion of the two new data centres, SUNeVision's total portfolio gross floor area will increase to approximately 260,100 square metres (2.8 million square feet).

There have been some major macro uncertainties both globally and in Hong Kong. But data centres are a long-term business, and the demand for data will only become stronger. SUNeVision aspires to capture the opportunity by providing the best infrastructure, connectivity and service possible.

新意网集团有限公司于截至2019年6月30日止的财政年度业绩表现理想，年内公司股东应占溢利为8.652亿港元，增加11%。公司股东应占基础溢利（撇除其他收益的影响）上升10%至6.702亿港元，而EBITDA则按年上升20%至10.564亿港元。年内收入上升19%至16.251亿港元，主要受惠于数据中心业务的收入增长。



新意网致力于持续投资现有及新基础设施，于2019年1月，购入将军澳一幅毗邻MEGA Plus的地皮，预备兴建为全新数据中心，现正进行前期建筑设计工程。至于在2018年1月购入的荃湾地皮，则正在进行施工。待该两个全新数据中心落成后，新意网的物业组合总楼面面积将扩展至约260,100平方米（280万平方呎）。

尽管全球和香港均出现一些重大的宏观不明朗因素，但数据中心是长远业务，市场对数据的需求只会越趋殷切。新意网将提供最好的基础设施、网络连接及服务，望能把握机遇。

## SmarTone announces 2018/19 full year results

### 数码通公布2018/19全年业绩

SmarTone Telecommunications Holdings Limited reported results for the year ended 30 June 2019. During the year under review, the mobile market remained intensely competitive. SmarTone maintained its focus on building a strong brand, strengthening its customer segmentation and enhancing customer experience supported by an excellent network. Customer numbers increased 7% to 2.55 million and postpaid churn rate was at an industry-low of 0.8%.

During the year under review, SmarTone adopted the new accounting standard HKFRS 15. Group service revenue was restated to HK\$4,634 million as part of the revenue in handset-bundled plans was reallocated to handset and accessories sales. Group EBITDA was restated to HK\$1,842 million as handset cost was reflected upfront above EBITDA while net profit was restated to HK\$632 million. Excluding a one-off cost adjustment, underlying net profit would have been HK\$581 million.

The company continued to invest in the latest technologies to deliver excellent network performance. SmarTone was the first operator in Hong Kong to launch Licensed Assisted Access (LAA) to achieve download speed from 600Mbps to 1Gbps. This, in combination with the installation of small cells at selected hotspots, have significantly improved network performance in those high traffic areas. In addition, SmarTone has been investing in preparation for 5G. In March 2019, the company pioneered Hong Kong's first simultaneous 5G live trial in the 3.5GHz and 28GHz bands, which laid the foundation for SmarTone to deliver cutting-edge 5G network performance in the future.

数码通电讯集团有限公司公布截至2019年6月30日止年度的业绩。于回顾年度内，流动通讯市场竞争持续激烈。数码通继续专注于建立强大品牌，加强针对不同客户群的市场策略，并以超卓的网络提升客户体验。客户人数增长

7%至255万人，而月费计划的客户流失率为0.8%，处业界低位。

在回顾年度内，数码通采纳新会计准则《香港财务报告准则》第15号。由于手机月费计划的部份收入被调拨至手机及配件销售，集团服务收入重述为46.34亿港元。故此，手机成本也已直接反映在EBITDA上，令集团的EBITDA重述为18.42亿港元，而净溢利重述至6.32亿港元。剔除一次性成本调整后，基本净溢利为5.81亿港元。

公司通过持续投资最新科技，带来出色的网络表现。数码通是全港首个推出授权辅助接取（LAA）技术的网络商，将下载速度由600Mbps提升至1Gbps，加上在指定热点安装小型基站，大幅提升繁忙地区的网络表现。此外，数码通一直为5G网络积极准备，在2019年3月率先进行香港首个同步使用3.5GHz和28GHz频段的5G网络测试，为数码通未来推出尖端的5G网络服务奠定基础。